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# Understand what's driving your business

Hospitality business is also about managing profit, customer services as well as the hotel infrastructure. Your employees need to consistently deliver a quality experience to guests, and you need to keep your properties in top shape. To do this at a profit, you need to understand and control the financial aspects of your business. This requires a financial management solution designed to help hoteliers like you manage the unique demands of a hospitality business.

Your financial management system should help you optimise the way you use your people, physical, and financial resources to meet current and future guests expectations.

# Use financial information to improve performance

You need a financial management system designed for the way you collect, analyse, manage, and report on financial information. Faced with the same requirement, more than 2,200 hospitality companies worldwide have implemented Infor SunSystems for hotels. They're using the solution to improve both the visibility of their financial information and the way they use it to boost profitability.

We have helped some of the world's most successful hotels and resorts streamline processes for accessing and analysing financial data so they make better business decisions, and we have been doing this for more than 20 years.

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### Use industrydesigned capabilities

With Infor SunSystems for hotels implemented by TRG, you'll get financial management capabilities designed specifically for hotels and other hospitality companies. You'll consolidate all your financial data into a single system with an open architecture. You'll see easy interoperability with your other software solutions, as well as integrated security and an intuitive, easy-to-learn tool set. You will get:

Accounting tailored to the hotel industry. Get predefined charts of accounts that adhere to hospitality standards, including the Uniform System of Accounts for the Lodging Industry (USALI).

#### Analysis capabilities for the hotel industry.

Use predefined analysis feature with hotel-industry departmental structures and management reporting lines. The general ledger includes an enhanced analysis structure.

**Reporting tailored to your users**. Rapidly design and deliver operational and management reports using data from a single source to address key hotel performance indicators and government regulations.

Quickly create professional looking reports, including multilayered reports to meet the requirements of hotel owners, franchise operators, managers, and staff. Generate alerts so your employees can address urgent matters immediately.

**Flexible and fast deployment**. Optionally deploy Infor SunSystems for hotels at your location, in the cloud, or a combination of the two. Regardless of your deployment, get the same user experience, functionality, reporting, security, and administration so you won't have to accept any tradeoffs.

**Easy integration with other systems**. Get built- in interfaces with other critical hotels systems including point-of-sale and performance management systems.

A solution designed to scale and adapt. With a design to easily adapt to the fast rate of change in the hospitality industry and your business, use the solution

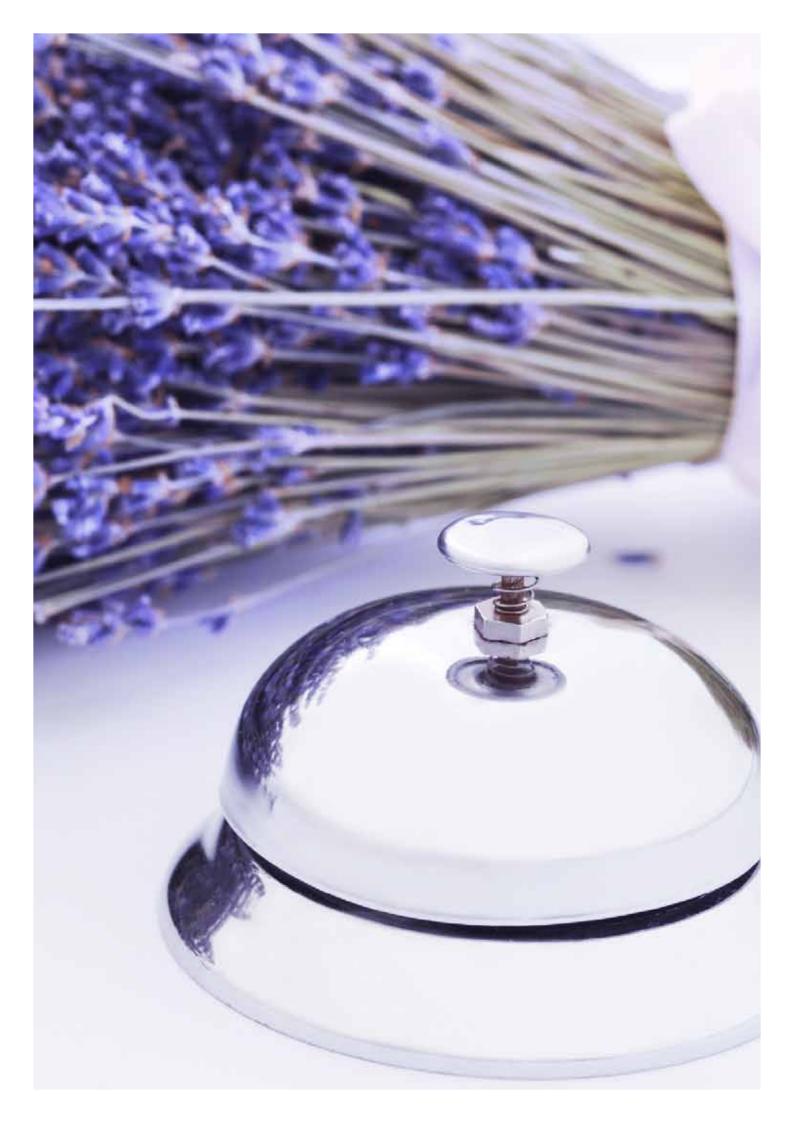
to meet the needs of a single property or scale it to support the financial management of a global operation with multiple properties in multiple geographies with different languages and currencies.

## Operate a profitable hotel

With Infor SunSystems for hotels implemented by TRG, you'll gain greater financial control over your business because you'll understand what's happening as it happens. You can measure and track key performance indicators, indentify and correct problems, and take advantage of opportunities.

## You will:

- Boost profitability
- Make better business decisions
- Enhance guest satisfaction
- Increase repeat business
- Improve employee productivity
- Easily comply with government and labour requirements
- Quickly and easily adapt to changing business needs







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For more information about this solution, please contact us at sales@trginternational.com