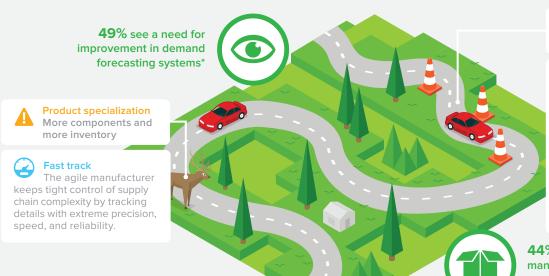
# Navigating manufacturing challenges with speed and agility

We asked top manufacturing executives to tell us how ERP software empowers them to follow the road to success.



### Manage supply chain complexity with ease

**Mission:** Get the right parts, components, and finished goods to the right place at the right time. No doubts. No costly delays.



Global supply chain Delivery disruptions, price volatility, & shipping delays



#### The Infor route

Infor ERP solutions feature easy-to-read, contextual dashboards and gauges, providing critical information and alerting users of delays and issues that threaten on-time delivery.

Planning and scheduling tools deliver accurate forecasting and plans to help users manage demand and inventory requirements.

44% say their inventory management system shows the most potential for improvement

### **Control costs** with a firm grip

Mission: Get a tight grasp on the costs of goods created, from materials to labor, so you can increase efficiency and steer toward higher margins.





High costs of labor and shortage of skilled workers in key areas



#### Fast track

The agile manufacturer knows how to react quickly, respond to changing market pressures, and adopt new best practices for operational excellence from cloud solutions to collaborative engineering



High costs of equipment, energy and raw goods



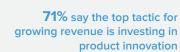
#### The Infor route

Products within the Infor 10x suite have a highly flexible architecture for easy deployment of time-saving, next-generation solutions—from energy management to analytics, collaboration to mobile connectivity—that attract today's millennial workers. Increase speed-to-knowledge with SaaSbased integrated learning management software (LMS) and learning content management software (LCMS).

83% of industry leaders said their top priority over the next 18 months is revenue growth

### **Surpass all** customer expectations

**Mission:** Develop long-term relationships and loyalty by meeting and surpassing customers' increasingly high expectations.





Design specialization Customers today expect products to be configurable



### Fast track

The agile manufacturer is highly responsive, collaborative and able to anticipate a customer's needs and fulfill orders-no matter how complex or customizedwith speed, accuracy, and value.



**Customers demand** products that increase the speed of business



### The Infor route

Infor ERP & PLM accelerate new product introductions.

Integrated social tools promote collaboration between colleagues, suppliers and customers.

Mobile solutions help personnel stay connected to vital customer issues—from any location

Configuration management solutions make it easy to track, quote and sell complex products.

42% say new product introductions are a top priority for growth

## **Beat global** competitors to opportunities

Mission: Out-maneuver and out-perform your competition, and establish a leadership position as you seize emerging growth opportunities.





Increased global competition Competitors are willing to cut prices

to buy business.



### Fast track

The agile manufacturer uses business intelligence and CRM tools to analyze and identify emerging opportunities, while offering customers and prospects high-quality products and value-add services to ensure a competitive edge.





Slow-down in consumer spending

### The Infor route

Infor's fully integrated ERP solutions—purpose-built for manufacturing—include robust functionality to speed decisions and pursue new customers, new markets, and new opportunities with confidence.

**57**% say they plan to grow by expanding into emerging markets

