Corporate Profile

PositiveVision

Your business objectives in sight.

"Experience, knowledge and business understanding set us apart. Loyalty, honesty and integrity keep us there."

PositiveVision is a full service consulting firm specializing in the implementation and support of business management software for small to medium sized businesses.

By leveraging out of the box technology PositiveVision assists our clients in streamlining inefficient processes, growing revenue streams and reducing costs. As a result, our clients are more productive, competitive and profitable.

Our goal is to improve the performance of your business and be your long term partner by providing you with the resources and expertise you need along with exceptional customer service.

Services and Support

An ERP system is not complete without an expert to configure it to your business needs. Our support and services team understands the importance of empowering people with reliable technology and can meet the demands of small and mid-sized companies. Our services and support include:

* System Optimization
* Inventory Management

* Manufacturing
* Distribution
* Customer Relationship Management
* Business Intelligence, Alerts and Dashboards
* Management and Operational Reports
* Advanced Customization
* Training and Support
* Network Support
* Database Management

PositiveVision is a member of ERP Partners, LLC. This group of Value Added Resellers specializing in Sage and Microsoft software allows PositiveVision to provide our clients with additional resources and expertise so that their business needs are met, regardless of the request.

Service Philosophy

As your business partner, we will design a program which is tailored to your specific needs. PositiveVision's service philosophy is to provide our customers with the highest level of expertise by not only staying abreast of current technologies, but by maintaining a constant working knowledge of cutting edge technologies.

Information has never been more essential to the profitable management of your business. In order to acquire and manage the critical information necessary to make timely decisions, businesses must employ the "right" management system. PositiveVision implements, supports, and provides training and development services for the following ERP systems.

Sage ERP Accpac

Designed from the ground up to meet the demanding needs of diverse business environments, Sage ERP Accpac gives you unprecedented flexibility to select from three powerful editions (100, 200, or 500), a robust suite of modules, comprehensive customization and scalability, and instant, seamless integration to a full set of end-to-end business management applications.

Sage ERP Accpac Online

Sage ERP Accpac Online gives you Web-based access to full-featured accounting, sales and marketing automation, and other solutions — all for an affordable monthly fee. You get the convenience of anywhere access and stability of off-site hosting, while saving on IT costs.

The flexibility of the on-demand deployment model allows you to grow your company without growing your IT support burden. Add more users without worrying about installation, configuration, and support of additional hardware and software.

Sage PFW ERP

Sage PFW ERP is a comprehensive financial, distribution, and process manufacturing solution for small to midsized businesses. Specifically designed to grow with your business, Sage PFW can help you boost production, increase efficiency in your supply chain, and extend your organization to the global market.

Peachtree by Sage

Peachtree by Sage is a perfect option for small to mid-sized companies who need better accounting functionality than QuickBooks® provides. This product provides greater visibility, enhanced analytics, and streamlined workflow through accuracy, security and better control of your business data in a multi-user environment.

Microsoft Dynamics GP

From basic reporting to sophisticated analyses, Microsoft Dynamics GP gives people across your organization fast, relevant access to information using familiar Microsoft tools. Rapid, flexible deployment options, a familiar user experience designed to maximize personal productivity, and the ability to quickly bring together people and systems that help you run your business efficiently and drive success.

We want you to feel comfortable with your choice. Below are several client testimonials that speak to the service we provide. If you would like to speak with any of our clients please let us know as we would be happy for you to contact them.

"PositiveVision was careful about selecting a system for us and making it work instantly. The implementation went very smoothly, and immediately, we started seeing improvements. In two months, PositiveVision had made a huge impact, and in six months, we had a software system which we should have had in the first place. When we started this process we were in one small building, now we have four buildings and have not added any new personnel, due to what PositiveVision has done for us."

Bernard Tucker, Director of Corporate MIS, AirTek

"PositiveVision started by asking us what we needed, which impressed us quite a bit. Next they took our wish list and fulfilled it all. Their solution immediately cut away the hassle of repeated data entry. Now information is entered once and available to all branches immediately. PositiveVision and Sage PFW ERP saved us considerable time, thereby increasing productivity. Our Shipping Manager saves 3 to 4 hours daily saving us over 1,000 hours per year. Peace of mind was the biggest thing for us though, we don't have to worry about anything thanks to PositiveVision."

Dawn Petry, Accounting Manager, GPC

"Working with PositiveVision is easier than with other IT companies and we would highly recommend them to anyone looking for an IT expert that is fair, timely and honest. They are knowledgeable in products and report writing and have helped us tremendously in the design and implementation of customized reports and ERP software. They are always there when we need them and they get the job done right, on time, and for a fair price."

Joel Perlin, Chief Financial Officer, Sternberg Lighting

"PositiveVision did what was best for our business, not what was best for the IT business or themselves. The difference is astounding. Our upgrade cost was 1/3 of what anybody else had estimated for us. Instead of averaging $40,000 per year in maintenance and contracts with our service provider, PositiveVision set up a fully functional system where we spend about $5,000 instead. Moreover, PositiveVision looked at what our wants and needs were and specifically tailored a program relevant to what we wanted. They display integrity to provide a good product for a good price and we are extremely satisfied with their service."

Curt Logan, President, Logan Graphics

"Working with PostiveVision has been a great experience. Recently we needed to integrate our data into our accounting program however we found ourselves with corrupted data. We contacted PositiveVision and they went to work on our system restoring all of our data and helping tremendously with this process. The PositiveVision team has a depth of experience and knowledge with our accounting software and genuinely understands what it takes to operate a manufacturing operation. The knowledge they bring is a huge benefit to us when it comes to getting our business processes streamlined and efficient. I would recommend PositiveVision to anyone."

William C. Croft, President, The Winston Group