

RNS Number : 0475M Sanderson Group PLC 12 September 2012

12

September 2012

For Immediate Release

SANDERSON GROUP PLC

Trading Update

Sanderson Group plc ('Sanderson' or 'The Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, announces the following trading update ahead of the announcement of its preliminary results for the year ended 30th September 2012, due to be released in late November 2012.

Following the sale of Sanderson RBS Limited in January, the Group has focused on developing and further growing its businesses in the multi-channel retail and manufacturing markets. Investment has continued in new products and services and this has contributed to an increase in the Group's overall order intake. Up until the end of August, cumulative orders are nearly 10% ahead of the comparative period of the previous year and whilst both divisions have increased order intake, growth has been most noticeable in the multi-channel business. The multi-channel division has secured two large orders from new customers, each worth approximately £250,000 and by the end of July 2012, after ten months of the current year, order intake for the multi-channel division exceeded the total order intake for the whole of the previous year.

As a result of the strong order intake and the winning of new customers, the Group's trading performance will now be slightly ahead of the Board's expectations for the year ending 30 September 2012.

The UK economic environment remains challenging and whilst Sanderson is affected by these market conditions, continued investment in product development and in sales and marketing has further strengthened the Group's competitive market position. The Group continues to look carefully at acquisition opportunities in both the manufacturing and multi-channel retail markets.

The Board intends to provide shareholders with a further pre-close trading update towards the end of October.

Enquiries:

| Sanderson Group plc | 02476 555466 | |
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| Christopher Winn, Chairman | 555400 | |
| Charles Stanley Securities - Nominated Advisor and Broker | 020 7149 6000 | |
| Mark Taylor | 0000 | |
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| | 807631 | |

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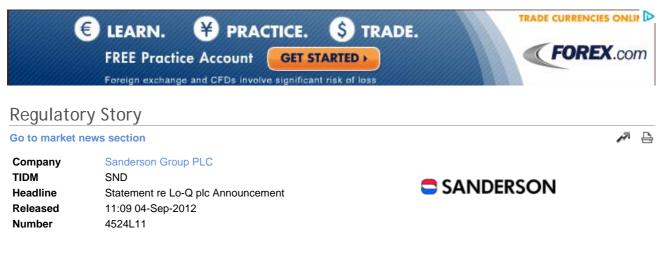
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RNS Number : 4524L Sanderson Group PLC 04 September 2012

SANDERSON GROUP PLC

Statement re Lo-Q plc Announcement

The Board of Sanderson Group plc the software and IT services business specialising in the multichannel retail and manufacturing markets in the UK and Ireland, would like to make clear that in a Stock Exchange Announcement issued earlier today by Lo-Q plc, which was initially designated a related company announcement on The London Stock Exchange website to Sanderson Group plc, all references to "Sanderson Group" in the text of the announcement relate to a totally separate and unconnected company to Sanderson Group plc.

Sanderson Group plc appreciates that the announcement, released by a third party provider, was not designated a related company announcement by Lo-Q plc.

| iries: |
|--------|
| |

| Sanderson Group plc | 0333 123 1400 |
|---|-----------------|
| Christopher Winn, Executive Chairman | |
| Adrian Frost, Finance Director | |
| Charles Stanley Securities - Nominated Advisor and Broker | 020 7149 6000 |
| Mark Taylor | |
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CompanySanderson Group PLCTIDMSNDHeadlineDirectors' DealingsReleased13:00 12-Jul-2012Number5460H13

RNS Number : 5460H Sanderson Group PLC 12 July 2012 A 🗗

SANDERSON

FOR RELEASE 12 JULY 2012 IMMEDIATE

SANDERSON GROUP PLC

Directors' Dealings

Sanderson Group plc ("Sanderson" or the "Company"), the software and IT services business specialising in the multi-channel retail and manufacturing markets in the UK and Ireland, announces that it has been informed of the following share dealing by a director.

Mr David Gutteridge, the senior independent non-executive director, purchased a further 30,000 ordinary shares in Sanderson at an average price of 36.5 pence per share on 11 July 2012. Following these purchases Mr Gutteridge has a beneficial interest in 500,000 ordinary shares, representing 1.15 per cent of the total voting rights of the Company.

For further information please contact:

| Sanderson Group plc | 0333 123 1400 |
|---|-----------------|
| Christopher Winn, Executive Chairman | |
| Adrian Frost, Finance Director | |
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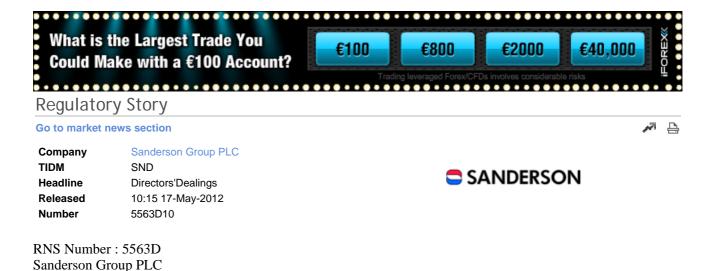
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FOR RELEASE 2012

17 May 2012

IMMEDIATE 17 MAY

SANDERSON GROUP PLC

Directors' Dealings

Sanderson Group plc ("Sanderson" or the "Company"), the software and IT services business specialising in the multi-channel retail and manufacturing markets in the UK and Ireland, announces that it has been informed of the following share dealings by directors.

Mr David Gutteridge, the senior independent non-executive director, has purchased 15,000 ordinary shares in Sanderson at a price of 40 pence per share on 16 May 2012. Following these purchases Mr Gutteridge has a beneficial interest in 470,000 ordinary shares, representing 1.08 per cent of the total voting rights of the Company.

For further information please contact:

| Sanderson Group plc | 0333 123 1400 |
|---|-----------------|
| Christopher Winn, Executive Chairman | |
| Adrian Frost, Finance Director | |
| Charles Stanley Securities - Nominated Advisor and Broker | 020 7149 6000 |
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| Paul Vann/Tom Cooper | or 07768 807631 |

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CompanySanderson Group PLCTIDMSNDHeadlineTrading UpdateReleased07:00 30-Apr-2012Number3151C07

RNS Number : 3151C Sanderson Group PLC 30 April 2012 🖊 🗗



FOR RELEASE 2012 IMMEDIATE 30TH APRIL

SANDERSON GROUP PLC

Trading Update

"Positive Trading continues following sale of High Street Retail Business in January; Additional £0.25 million deferred cash consideration now received giving total sale proceeds of £11.75 million; Group now debt-free with net cash; Increased Interim Dividend"

Sanderson Group plc ('Sanderson' or 'The Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, announces the following trading update ahead of the announcement of its interim results for the half year ended 31st March 2012, scheduled to be released on 15th May 2012.

At the half year stage, trading results for the Group's continuing operations, excluding Sanderson RBS, will show revenue in excess of £6 million and profit from operating activities of approximately $\pounds 0.8$ million, being some six per cent ahead of the comparable period to 31^{st} March 2011.

Sanderson continues to invest in products and services across both of its manufacturing and multi-channel businesses. Overall order intake was up by around 10 per cent during the period and at 31st March 2012, the value of the order book had increased by over 30 per cent since the previous year end of 30th September 2011. The order intake in the Sanderson ecommerce software business, which

addresses the fast growing market for online, catalogue and internet sales, was ahead over 25 per cent compared with the same period in 2011.

During the period, the Group announced that it had completed the sale of Sanderson RBS Limited, which specialised in the provision of 'electronic point of sale' solutions for major high street retailers, to Torex Retail Holdings Limited for a cash consideration of \pounds 11.5 million, which was paid on completion. Additional cash consideration of up to \pounds 0.25 million was conditionally payable and we are pleased to report that the maximum additional cash consideration totaling \pounds 0.25 million has been received.

Following the sale of Sanderson RBS, the Group has a strengthened balance sheet and is debt-free. At the AGM, an announcement was made that Sanderson would pay a 1.2p dividend for the coming year and it is expected that the first payment will be a 0.5p interim dividend, payable in August 2012, an increase of 66 per cent compared with the 0.3p per share declared for the same period last year.

Notwithstanding the challenging UK economic environment, the improved order intake and strong order book provides the Board with a good level of confidence that Sanderson is on-track to achieve its financial targets for the full year ending 30th September 2012.

| Sanderson Group plc Christopher Winn, Chairman Adrian Frost, Finance Director | 0333 123 1400 |
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| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
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| Company | Sanderson Group PLC |
|----------|---------------------|
| TIDM | SND |
| Headline | Directors' Dealings |
| Released | 12:00 16-May-2012 |
| Number | 4533D12 |

RNS Number : 4533D Sanderson Group PLC 16 May 2012 A 🗗

SANDERSON

FOR RELEASE 2012 IMMEDIATE 16 MAY

SANDERSON GROUP PLC

Directors' Dealings

Sanderson Group plc ("Sanderson" or the "Company"), the software and IT services business specialising in the multi-channel retail and manufacturing markets in the UK and Ireland, announces that it has been informed of the following share dealings by directors.

Mr David Gutteridge, the senior independent non-executive director, has purchased 30,000 ordinary shares in Sanderson at a price of 41.8 pence per share on 15 May 2012. Following these purchases Mr Gutteridge has a beneficial interest in 455,000 ordinary shares, representing 1.05 per cent of the total voting rights of the Company.

For further information please contact:

| Sanderson Group plc Christopher Winn, Executive Chairman Adrian Frost, Finance Director | 0333 123 1400 |
|---|----------------------------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
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Company TIDM Headline Released Number Sanderson Group PLC SND Interim Results 07:00 15-May-2012 3253D07

RNS Number : 3253D Sanderson Group PLC 15 May 2012

Go to market news section

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SANDERSON

FOR IMMEDIATE RELEASE May 2012

SANDERSON GROUP PLC Interim Results for the six months ended 31 March 2012 "Building value in a year of transition"

Sanderson Group plc ("Sanderson" or "the Group"), the software and IT services business specialising in the manufacturing and multi-channel retail markets in the UK and Ireland, announces Interim Results for the six month period ended 31 March 2012.

Commenting on the results, Chairman, Christopher Winn, said:

"Whilst UK economic conditions have been challenging, Sanderson has continued to make good progress in what has become a year of transition, following the disposal of Sanderson RBS Limited ("Sanderson RBS"). New products and services have strengthened the Group's competitive market position and a focus on active and expanding market sectors, such as online sales and ecommerce, has provided improved growth and development prospects. The Group continues to generate cash and following the disposal of Sanderson RBS in January for £11.75m cash, debt has been eliminated and the balance sheet greatly strengthened."

Highlights - Financial

- Revenues from continuing operations of £6.14m (2011: £7.04m).
- Operating profit from continuing operations of £0.80m (2011: £0.75m).
- Basic earnings per share of 3.4p (2011: 0.7p).
- Basic earnings per share from continuing operations of 0.4p (2011: 0.6p).
- Net cash at period-end of £3.56m (2011: net debt of £7.23m).
- Increased interim dividend declared of 0.5p per share (2011: 0.3p).

Highlights - Operational

- Disposal of Sanderson RBS Limited in January realised cash proceeds of £11.75m.
- Order Book in respect of continuing operations at period-end increased to £1.95m (2011: £1.67m), with much of it scheduled for delivery in second half of current financial year.
- Gross margins up 3% reflecting delivery of more proprietary software and other 'owned' services.
- Recurring revenues in respect of continuing operations rose to £3.79m (2011: £3.61m).
- First order received for new mobile solution applications.

On current trading and prospects, Mr Winn, added:

"Notwithstanding the uncertain economic outlook and continuing challenging market conditions, the Sanderson Board, which still adopts a cautious approach, has a good level of confidence that going into the second half of the financial year the strengthened balance sheet and improved market position of the Group, together with the large order book, will enable the Group to achieve its full year targets."

Enquiries: Christopher Winn, Chairman Adrian Frost, Finance Director

Paul Vann, Winningtons Financial

Mark Taylor/Darren Vickers, Charles Stanley Securities (Nominated Advisor)

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SANDERSON GROUP PLC

Interim Results for the six months ended 31 March 2012

CHAIRMAN'S STATEMENT

Introduction

In January 2012, the Group sold Sanderson RBS, which specialised in the provision of electronic point of sale systems for major high street retailers to Torex Retail Holdings Limited for a total cash consideration of £11.75m. The income statement for the six month period ending 31 March 2012 ("the period") reports the trading results of the Group's continuing operations. The three and a half months trading contribution from Sanderson RBS Limited has been combined with the profit arising on disposal and reported separately in the income statement as 'profit on discontinued operation'. Comparative figures have been restated accordingly.

Whilst UK economic conditions have been challenging, Sanderson has continued to make good progress in what has become a year of transition, following the disposal of Sanderson RBS. New products and services have strengthened the Group's competitive market position and a focus on active and expanding market sectors, such as online sales and ecommerce, has provided improved growth and development prospects.

The trading results from continuing operations for the period show revenue of \pounds 6.14m (2011: \pounds 7.04m), gross margin of 84.3% (2011: 81.4%) and operating profit rising to \pounds 0.80m (2011: \pounds 0.75m). The order book at 31 March 2012 was \pounds 1.95m (2011: \pounds 1.67m) and represents a 44% improvement during the period (30 September 2011: \pounds 1.35m). As has been the pattern in the previous two financial years, we expect the benefits of this larger order book to be reflected in the trading result for the second half year, during which most of the projects are scheduled for implementation and delivery to customers.

The Group has continued to generate cash and following the January business disposal, all bank debt was repaid together with the settlement of the associated interest rate hedging arrangements relating to the bank loan. The net cash balance of ± 3.56 m at 31 March 2012, compares with bank debt of ± 7.23 m at 31 March 2011 and with a peak of ± 12.5 m at 31 March 2008.

Business review

Sanderson provides a wide and comprehensive range of modern software solutions together with associated services to businesses in the manufacturing and multi-channel retail markets. The Group has developed a business model where solutions now primarily comprise Sanderson proprietary owned software, integrated with other market-leading products and importantly, delivered, supported and serviced by expert Sanderson staff. This model has enabled the Group to deliver a reliable and consistent quality service and has ensured the development of long-term relationships with customers. Overall sales were £6.14m (2011: £7.04m) and partially reflecting the emphasis onto the higher margin 'owned' software and services, gross margins improved to 84.3% (2011: 81.4%).

Sanderson continues to focus on supplying new and existing customers with value for money solutions, which often provide the opportunity for customers to achieve cost savings and business efficiencies. Since 2010, the Group has accelerated the introduction of new products and services, which now include Factory and Warehouse Automation, Green IT solutions, as well as, SaaS ('Software as a Service') and Cloud delivery models. The Factory and Warehouse Automation solutions have been very successful, delivering in excess of £2m of new sales since their launch in 2010.

The Group is excited by the growth opportunities presented by the development of mobile applications ("apps"). The explosive growth and adoption by businesses of smartphones and tablet devices is generating substantial demand for access to the Group's solutions via "always-on" mobile devices. We have recently launched an "app" enabling the Group's wholesale and cash and carry customers to access real-time information, greatly assisting their ability to improve customer service and to increase sales. Current developments include furniture manufacturers with retail outlets being able to process real-time customised orders on iPads and an "app" to enable food manufacturers to more cost-effectively comply with food hygiene and safety legislation.

The rapid growth of online, ecommerce and catalogue retail channels is continuing with annual growth rates in excess of 10% in what continues to be a tough retail environment. This growth is expected to continue into the mid-term and will be fuelled by the development and expansion of m-commerce (ecommerce with mobile devices). The optimisation of ecommerce sites offers the Group a further development opportunity in this expanding market.

A cornerstone of the Sanderson business model is the provision of software licencing, support and services on a precontracted basis providing good visibility of earnings. In the period to 31 March 2012, these pre-contracted recurring revenues represented 62% (£3.79m) of total revenues.

The Group gained nine new customers in the period (2011: seven new customers) at an average initial contract value of $\pounds 76k$ (2011: $\pounds 102k$).

Review of manufacturing

Businesses in the food and drink, engineering, plastics, aerospace, electronics and print manufacturing sectors represent the main areas of specialisation for Sanderson in manufacturing markets. Whilst order intake in general manufacturing and engineering was lower in the period than for the comparative period of 2011, order intake from the food and drink sector showed a 10% increase. Divisional recurring revenues represent 62% of total revenues and cover over 80% of the divisional overheads.

Revenue was £2.95m (2011: £3.01m) and operating profit was £293k (2011: £349k). Three new customers were gained in the period (2011: two new customers), including Tyzack Machine Knives and Bayview Seafoods. The order book of £784k (2011: £825k) is strong and an improved trading result is anticipated for the second half year.

Review of multi-channel retail

Sanderson provides comprehensive IT solutions to businesses operating in the areas of online sales, ecommerce, catalogue sales, wholesale distribution, cash and carry and retail stores. Whilst revenue was lower at £3.20m (2011: £4.03m) reflecting the transition to more 'owned' products and services, the operating profit was much improved at £508k (2011: £403k) reflecting improved gross margins. The Group's wholesale distribution business continued to perform well, but the highlight during the first half year has been the performance of the Sanderson online sales, ecommerce and catalogue business, winning four new customers, including Toni & Guy and Barrington Sports, and increasing sales order intake by over 25% compared with the comparative period of 2011.

The period end order book was strong at \pounds 1.27m (2011: \pounds 836k) and more than double the order book value of \pounds 562k at 30 September 2011.

Strategy

The Group strategy is to build upon and develop our position as a provider of modern software solutions which continue to provide customers with competitive advantage and cost efficiencies. This will enable Sanderson to achieve growth, build value and to improve shareholder returns. Whilst Sanderson will continue to invest across its businesses, particular emphasis and focus will be made in further developing the range and scope of solutions for online sales and ecommerce businesses as well as the development of mobile solutions across all of the Group's target markets. Selective acquisition opportunities will also be made to augment organic growth.

Balance sheet

As a result of the disposal of Sanderson RBS, the Group has a significantly strengthened balance sheet, which the Board feels is important in the current economic climate. Bank debt has been repaid in full and the Group's derivative financial instrument, accompanying the bank loan, has also been settled resulting in a net cash balance of £3.56m being reported at 31 March 2012. Notwithstanding the Group's strategy and the need to invest cash resources to achieve the Group's objectives, Sanderson will endeavour to accrue cash from on-going trading operations to ensure the continued strength of the balance sheet.

Dividend

The Board is committed to improve dividend levels and is pleased to declare an increased interim dividend of 0.5 pence per share (2011: 0.30 pence), to be paid on 17 August 2012, to shareholders on the register at the close of business at 20 July 2012. It is the Board's intention to propose a 0.7 pence (2011: 0.45 pence) final dividend, making a total payment for the financial year of 1.2 pence (2011: 0.75 pence).

Management and staff

The Group employs approximately 150 staff, most of whom have a high level of experience and expertise in the specialist markets which the Group addresses. I would like to thank everyone for their support, hard work, dedication and contribution to the development of the business over the period of recovery and business transition since 2009.

Outlook

Notwithstanding the uncertain economic outlook and continuing challenging market conditions, the Sanderson Board, which still adopts a cautious approach, has a good level of confidence that going into the second half of the financial year the strengthened balance sheet and improved market position of the Group, together with the large order book, will enable the Group to achieve its full year targets.

Christopher Winn Chairman 15 May 2012

CONSOLIDATED INCOME STATEMENT

| | Notes | Unaudited Six months to 31/03/12 £000 | Unaudited Six months to 31/03/11 £000 | Audited Year to 30/09/11 £000 |
|--|----------|--|--|--|
| Revenue - continuing operations Cost of sales | 2 | 6,143 (964) | 7,043 (1,312) | 14,059 (2,493) |
| Gross profit - continuing operations Other operating expenses | - | 5,179 (4,378) | 5,731 (4,979) | 11,566 (9,855) |
| Results from continuing operating activities | 2 | 801 | 752 | 1,711 |
| Movement in fair value of derivative financial instrument Net finance costs Exceptional finance expense | 3 | 16 (177) (227) | 190 (577) - | 55 (1,014) (379) |
| Profit before tax - continuing operations | | 413 | 365 | 373 |
| Тах | | (247) | (86) | 115 |
| Profit on discontinued operation, net of tax | 4 | 1,312 | 40 | 316 |
| Profit for the period | • | 1,478 | 319 | 804 |
| Earnings per share From profit attributable to the owners of the parent undertaking during the period Basic Diluted | 5 5 | 3.4p 3.1p | 0.7p 0.7p | 1.9p 1.7p |
| From continuing operations Basic Diluted | 5 5 _ | 0.4p 0.3p | 0.6p 0.6p | 1.1p 1.0p |

Following the disposal of Sanderson RBS Limited in January 2012 (note 4), the Consolidated Income Statement has been restated to separately identify the Group's continuing and discontinued operations.

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| | Unaudited Six months to 31/03/12 £000 | Unaudited Six months to 31/03/11 £000 | Audited Year to 30/09/11 £000 |
|--|--|--|--|
| Profit for the period | 1,478 | 319 | 804 |
| Other comprehensive income/(expense) Actuarial result on defined benefit pension schemes Income tax relating to components of other comprehensive income | - | | (429) 116 |
| Other comprehensive expense, net of tax | - | - | (313) |
| Total comprehensive income for the period | 1,478 | 319 | 491 |

CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| Non-current assets 22,123 32,372 32,066 Property, plant & equipment 230 614 746 Deferred tax asset 1,357 1,455 1,614 Current assets 1,357 1,455 1,614 Inventories 21 325 162 Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 Current liabilities 7,237 7,554 7,905 Bank overdraft and loans - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Deferred income (4,217) (6,912) (6,683) Met current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Deferred tax liabilities (352) (362) (3,994) Provisions - (5,726) (6,360) - | | Unaudited As at 31/03/12 £000 | Unaudited As at 31/03/11 £000 | Audited As at 30/09/11 £000 |
|--|---------------------------|--|--|--------------------------------------|
| Property, plant & equipment Deferred tax asset 230 614 746 Deferred tax asset 1,357 1,455 1,614 Current assets 23,710 34,441 34,426 Inventories 21 325 162 Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 Current liabilities 7,237 7,554 7,905 Current tax liabilities (2,4) (5) (630) Derivative financial instrument - (2,955) (4,774) (4,922) Current tax liabilities (2,4) (5) (633) Deferred income - (2,95) (4,300) (13,063) Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (3,55) (567) (439) Pension and other employee obligations - - - Provisions (3,872) (3,662) (3,944) Provisions - -< | | | | |
| Deferred tax asset 1,357 1,455 1,614 Current assets 23,710 34,441 34,426 Inventories 21 325 162 Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 Current liabilities 7,237 7,554 7,905 Current liabilities 2(44) (5) (53) Derivative financial instrument 2(44) (5) (53) Deferred tax liabilities (4,247) (6,912) (6,683) Deferred tax liabilities 437 (6,076) (5,158) Non-current liabilities (3,872) (3,662) (3,994) Provisions 437 (6,076) (5,158) Non-current liabilities (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 | 5 | - | , | , |
| Current assets 23,710 34,441 34,426 Inventories 21 325 162 Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 Current liabilities 7,237 7,554 7,905 Current liabilities - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (4360) - - - Loans and borrowings - (5,726) (6,360) - Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 <th></th> <th></th> <th>-</th> <th>-</th> | | | - | - |
| Current assets 21 325 162 Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 Trade and other receivables 7,237 7,554 7,905 Current liabilities - (1,644) (975) Bank overdraft and loans - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - Loans and borrowings - (19,780 18,410 18,475 Equity Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,1 | Deferred tax asset | 1,357 | 1,455 | 1,614 |
| Inventories 21 325 162 Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 Trade and other receivables 3,559 141 619 Current liabilities 7,237 7,554 7,905 Current liabilities - (1,644) (975) Trade and other payables (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Mon-current liabilities (35) (567) (439) Pension and other employee obligations (35) (567) (439) Provisions - (5,726) (6,360) Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,8 | | 23,710 | 34,441 | 34,426 |
| Trade and other receivables 3,657 7,088 7,124 Cash and cash equivalents 3,559 141 619 7,237 7,554 7,905 Current liabilities - (1,644) (975) Trade and other payables (2,59) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions - (5,726) (6,360) (1,743) Loans and borrowings - - - - Ket assets 19,780 18,410 18,475 Equity Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | | | |
| Cash and cash equivalents 3,559 141 619 Current liabilities 7,237 7,554 7,905 Current liabilities - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions - (5,726) (6,360) (1,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | | | - |
| Current liabilities 7,237 7,554 7,905 Bank overdraft and loans - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Mon-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions - (5,726) (6,360) - Loans and borrowings - (5,726) (6,360) - Ket assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,955 | | -) | ' | , |
| Current liabilities - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Mon-current liabilities (6,800) (13,630) (13,063) Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions - (5,726) (6,360) - Loans and borrowings - (5,726) (10,793) - Net assets 19,780 18,410 18,475 - Equity 4,352 4,338 4,338 - - Called-up share capital 4,205 4,178 4,178 - - Share premium 4,205 4,178 4,178 | Cash and cash equivalents | 3,559 | 141 | 619 |
| Bank overdraft and loans - (1,644) (975) Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) Mon-current liabilities (4,217) (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - - Loans and borrowings - (5,726) (6,360) (10,793) Net assets 19,780 18,410 18,475 Equity Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | 7,237 | 7,554 | 7,905 |
| Trade and other payables (2,559) (4,774) (4,922) Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) (6,800) (13,630) (13,063) Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | | | |
| Current tax liabilities (24) (5) (53) Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) (6,800) (13,630) (13,063) Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - - Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) 18,410 18,475 Equity - 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | | | · · · |
| Derivative financial instrument - (295) (430) Deferred income (4,217) (6,912) (6,683) (6,800) (13,630) (13,063) Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - - Loans and borrowings - (5,726) (6,360) (10,793) Net assets 19,780 18,410 18,475 Equity Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | •••• | (, , | · · · / |
| Deferred income (4,217) (6,912) (6,683) (6,800) (13,630) (13,063) Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | (24) | | . , |
| Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities 437 (6,076) (5,158) Deferred tax liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | - | | · · · |
| Net current assets/(liabilities) 437 (6,076) (5,158) Non-current liabilities (35) (567) (439) Pension and other employee obligations (35) (3662) (3,994) Provisions (460) - - Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | Deferred income | (4,217) | (6,912) | (6,683) |
| Non-current liabilities (35) (567) (439) Deferred tax liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | (6,800) | (13,630) | (13,063) |
| Deferred tax liabilities (35) (567) (439) Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | 437 | (6,076) | (5,158) |
| Pension and other employee obligations (3,872) (3,662) (3,994) Provisions (460) - - - Loans and borrowings - (5,726) (6,360) - (4,367) (9,955) (10,793) - - - Net assets 19,780 18,410 18,475 - Equity - - - - - Called-up share capital 4,352 4,338 4,338 - - Share premium 4,205 4,178 4,178 - - - Retained earnings 11,223 9,894 9,959 - - - | | | | |
| Provisions (460) - | | | · · / | · · · |
| Loans and borrowings - (5,726) (6,360) (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | •••• | (3,662) | (3,994) |
| (4,367) (9,955) (10,793) Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | (460) | - | - |
| Net assets 19,780 18,410 18,475 Equity 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | Loans and borrowings | - | (5,726) | (6,360) |
| Equity 4,352 4,338 4,338 Called-up share capital 4,205 4,178 4,178 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | | (4,367) | (9,955) | (10,793) |
| Called-up share capital 4,352 4,338 4,338 Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | Net assets | 19,780 | 18,410 | 18,475 |
| Share premium 4,205 4,178 4,178 Retained earnings 11,223 9,894 9,959 | Equity | | | |
| Retained earnings 11,223 9,894 9,959 10,475 10,475 | Called-up share capital | 4,352 | 4,338 | 4,338 |
| 10.475 | • | , | ' | |
| Total equity 19,780 18,410 18,475 | Retained earnings | 11,223 | 9,894 | 9,959 |
| | Total equity | 19,780 | 18,410 | 18,475 |

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the six month period to 31 March 2012

| | Share capital £000 | Share premium £000 | Retained earnings £000 | Total Equity £000 |
|---|-----------------------|-----------------------|------------------------------|----------------------------|
| At 1 October 2011 Shares issued Dividend paid Share based payment charge | 4,338 14 - | 4,178 27 - - | 9,959 (41) (196) 23 | 18,475 - (196) 23 |
| Transactions with owners | 14 | 27 | (214) | (173) |
| Profit for the period | | - | 1,478 | 1,478 |
| At 31 March 2012 | 4,352 | 4,205 | 11,223 | 19,780 |

For the six month period to 31 March 2011

| | Share capital £000 | Share premium £000 | Retained earnings £000 | Total Equity £000 |
|---|-----------------------|-----------------------|------------------------------|-------------------------|
| At 1 October 2010 | 4,338 | 4,178 | 9,703 | 18,219 |
| Dividend paid Share based payment charge | - | - | (152) 24 | (152) 24 |
| Transactions with owners | - | - | (128) | (128) |
| Profit for the period | | - | 319 | 319 |
| Balance at 31 March 2011 | 4,338 | 4,178 | 9,894 | 18,410 |
| For the year ended 30 September 2011 | Share capital £000 | Share premium £000 | Retained earnings £000 | Total Equity £000 |
| At 1 October 2010 | 4,338 | 4,178 | 9,703 | 18,219 |
| Dividend paid Share based payment charge | - | - | (282) 47 | (282) 47 |
| Transactions with owners | - | - | (235) | (235) |
| Profit for the year | - | - | 804 | 804 |
| Other comprehensive income: Actuarial result on employee benefits Deferred tax on above | - | - | (429) 116 | (429) 116 |
| Total comprehensive expense | | - | 491 | 491 |
| At 30 September 2011 | 4,338 | 4,178 | 9,959 | 18,475 |

CONSOLIDATED STATEMENT OF CASH FLOWS

| | Note | Unaudited Six months to 31/03/12 £000 | Unaudited Six months to 31/03/11 £000 | Audited Year to 30/09/11 £000 |
|---|------|--|--|---|
| Profit for the period Adjustments for: | | 1,478 | 319 | 804 |
| Depreciation and amortisation Share based payment charges Post tax profit on discontinued operations Net finance expense Income tax expense | | 75 13 (1,312) 388 247 | 141 12 (40) 387 86 | 252 23 (316) 1,338 (115) |
| Operating cash flow from continuing operations before working capital movements Movement in working capital | - | 889 (161) | 905 330 | 1,986 258 |
| Cash generated by continuing operations Payments to defined benefit pension scheme Discontinued operation - operating cash flows Interest paid Income taxes received | - | 728 (172) (301) (703) 377 | 1,235 (168) 489 (368) 84 | 2,244 (305) 1,116 (591) 466 |
| Net cash from operating activities | _ | (71) | 1,272 | 2,930 |
| Investing activities Purchases of property, plant & equipment Disposal of discontinued operation, net of cash disposed of Discontinued operation - investing cash flows Expenditure on product development | 4 | (19) 10,856 (140) (90) | (62) - (237) (60) | (93) - (530) (193) |
| Net cash received from/(used in) investing activities | - | 10,607 | (359) | (816) |
| Financing activities Equity dividends paid Inception of new bank borrowing Repayment of bank borrowing Fees paid in respect of change of banker Repayment of finance lease principal | 6 | (196) - (7,400) - - | (152) (864) (4) | (282) 7,400 (8,577) (275) (9) |
| Net cash used in financing activities | - | (7,596) | (1,020) | (1,743) |
| Increase in cash and cash equivalents Cash and cash equivalents at start of the period | - | 2,940 619 | (107) 248 | 371 248 |
| Cash and cash equivalents at end of the period | - | 3,559 | 141 | 619 |

Following the disposal of Sanderson RBS Limited in January 2012 (note 4), the Consolidated Statement of Cash Flows has been restated to separately identify the Group's continuing and discontinued operations.

NOTES TO THE INTERIM RESULTS

1. Basis of preparation

The Group's interim results for the six month period ended 31 March 2012 are prepared in accordance with the Group's accounting policies which are based on the recognition and measurement principles of International Financial Reporting Standards ('IFRS') as adopted by the EU and effective, or expected to be adopted and effective, at 30 September 2012. As permitted, this interim report has been prepared in accordance with the AIM rules and not in accordance with IAS34 'Interim financial reporting'.

These interim results do not constitute full statutory accounts within the meaning of section 434(5) of the Companies Act 2006 and are unaudited. The unaudited interim financial statements were approved by the Board of Directors on 14 May 2012.

The consolidated financial statements are prepared under the historical cost convention as modified to include the revaluation of financial instruments. The statutory accounts for the year ended 30 September 2011, which were prepared under IFRS, have been filed with the Registrar of Companies. These statutory accounts carried an unqualified Auditors' Report and did not contain a statement under either Section 498(2) or (3) of the Companies Act 2006.

2. Segmental reporting

The Group is managed as two separate divisions, manufacturing and multi-channel retail. Substantially all revenue is generated within the UK.

| | м | lanufacturir | ig | Mul | ti-channel r | etail | | Total | |
|------------------------|------------|--------------|----------|----------|--------------|----------|----------|----------|----------|
| | Six | Six | Year | Six | Six | Year | Six | Six | Year |
| | months | months | Ended | months | months | Ended | months | months | Ended |
| | 31/03/12 | 31/03/11 | 30/09/11 | 31/03/12 | 31/03/11 | 30/09/11 | 31/03/12 | 31/03/11 | 30/09/11 |
| | | Restated | Restated | | Restated | Restated | | Restated | Restated |
| | £000 | £000 | £000 | £000 | £000 | £000 | £000 | £000 | £000 |
| Revenue | 2,947 | 3,014 | 6,145 | 3,196 | 4,029 | 7,914 | 6,143 | 7,043 | 14,059 |
| Operating profit | 293 | 349 | 807 | 508 | 403 | 904 | 801 | 752 | 1,711 |
| Net finance expense | | | | | | | (388) | (387) | (1,338) |
| Profit before tax; | continuing | g operatio | ns | | | | 413 | 365 | 373 |

Revenue, operating profit and profit before tax shown above have been restated to report continuing operations only. The Group disposed of its subsidiary undertaking Sanderson RBS Limited on 20 January 2012 (see note 4). Allocation of centrally incurred costs has been restated to reflect current allocations to continuing operations. The discontinued operation contributed revenue in the period of £3.53m (half year to 31 March 2011; £6.10m, full year to 30 September 2011; £12.36m). The operating result of the discontinued operation for the period, stated after amortisation of acquisition related intangibles and shared based payment charges, was a loss of £0.4m (half year to 31 March 2011; profit of £0.1m, full year to 30 September 2011; profit of £0.4m).

3. Exceptional finance costs

Term debt advanced by the Group's banker, HSBC Bank plc, was repaid in full ahead of schedule in January 2012 following the disposal of subsidiary undertaking Sanderson RBS Limited (see note 4). An early repayment fee, together with unamortised arrangement fees relating to the loan, has been treated as exceptional finance costs in the period.

4. Discontinued operation

The Group disposed of its subsidiary undertaking Sanderson RBS Limited on 20 January 2012.

| | Unaudited Six months to 31/03/12 £000 | Unaudited Six months to 31/03/11 £000 | Audited Year to 30/09/11 £000 |
|---|--|--|--|
| Consideration and net cash inflow Cash received on completion Cash balance of discontinued operation Costs relating to disposal | 11,500 (452) (192) | - | - |
| Net cash inflow at period end Deferred consideration | 10,856 250 | - | - |
| | 11,106 | - | - |
| Net assets disposed of (other than cash) Property, plant and equipment Intangible assets Inventories Current and deferred tax | 584 9,735 124 165 | - - - | - - - |

| Trade and other receivables Trade and other payables | 3,147 (4,472) | - | - |
|--|------------------|---|---|
| | 9,283 | - | - |
| Pre-tax gain on disposal of discontinued operation Related tax expense | 1,823 | - | - |
| Post-tax gain on disposal | 1,823 | - | - |

The post-tax profit on discontinued operations was determined as follows:

| | Unaudited Six months to 31/03/12 £000 | Unaudited Six months to 31/03/11 £000 | Audited Year to 30/09/11 £000 |
|---|--|--|--|
| Revenue Expenses other than finance costs and share based payment charge | 3,527 | 6,097 | 12,364 |
| | (3,942) | (6,055) | (11,962) |
| Share based payment charge | (10) | (12) | (24) |
| Exceptional costs arising on disposal Tax credit/(expense) Gain on disposal of discontinued operation, after tax | (645) 559 | - 10 | (62) |
| | 1,823 | - | - |
| | 1,312 | 40 | 316 |

| 5. Earnings per share | | | |
|---|---------------------------|---------------------------|------------------|
| | Six months to 31/03/12 | Six months to 31/03/11 | Year to 30/09/11 |
| | £000 | Restated £000 | Restated £000 |
| Earnings from continuing operations | 2000 | 2000 | 2000 |
| Profit for the period | 166 | 279 | 488 |
| Earnings from discontinued operations | | | |
| Profit for the period | 1,312 | 40 | 316 |
| Average number of shares during period | No. '000 | No. '000 | No. '000 |
| In issue at the start of the period | 43,384 | 43,384 | 43,384 |
| Effect of shares issued during the period | 118 | - | - |
| Effect of share options | 4,768 | 3,842 | 3,918 |
| Weighted average number of shares (diluted) at period end | 48,270 | 47,226 | 47,302 |
| Earnings per share | pence | pence | pence |
| Continuing operations: - basic | 0.4 | 0.6 | 1.1 |
| - diluted | 0.3 | 0.6 | 1.0 |
| Discontinued operations: - basic | 3.0 | 0.1 | 0.8 |
| - diluted | 2.8 | 0.1 | 0.7 |
| Total attributable to owners of parent undertaking: | | | |
| - basic | 3.4 | 0.7 | 1.9 |
| - diluted | 3.1 | 0.7 | 1.7 |
| | | | |
| | | | |
| | | | |

6. Equity dividends paid

| | Six months to | Six months to | Year to |
|-------------------------------|---------------|---------------|----------|
| | 31/03/12 | 31/03/11 | 30/09/11 |
| | £000 | £000 | £000 |
| Interim dividend | - | - | 130 |
| Final dividend | 196 | 152 | 152 |
| Total dividend paid in period | 196 | 152 | 282 |

7. Interim report

The Group's interim report will be sent to the Company's shareholders. This report will also be available from the Company's registered office and on the Company's website <u>www.sanderson.com</u>.

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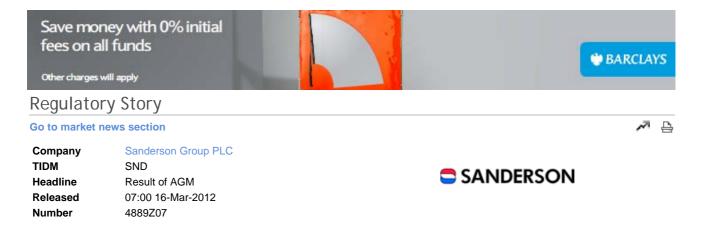
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RNS Number : 4889Z Sanderson Group PLC 16 March 2012

FOR IMMEDIATE RELEASE March 2012

SANDERSON GROUP PLC

Result of AGM

At the Annual General Meeting of Sanderson Group plc ('Sanderson' or 'the Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, held in Coventry at 10.00 am yesterday, all resolutions put to shareholders were duly passed.

Chairman, Christopher Winn, made the following statement to shareholders on current trading and outlook:

"During the current financial year, the Group has continued to maintain good trading momentum in what remains a challenging economic environment. The new product suites which the Group has launched over the last two years have continued to be successful, particularly the latest versions of the e-commerce software in the multi-channel business and the factory and warehouse automation software in the manufacturing division. Together these have made the Group more competitive and have contributed to both the winning of new customers, as well as an improvement in trading. The Group is planning to increase investment in its ecommerce software business and to expand the Sanderson presence in the fast growing market for online, catalogue and internet sales in order to drive further growth. Up to the end of February, order intake is around ten per cent ahead of the comparative period of the previous financial year and the order book is strong.

The Group announced on January 23rd that it had completed the sale of Sanderson RBS Limited ('Sanderson RBS'), the Group business which specialised in the sale of 'electronic point of sale' ('epos') solutions to major high street retailers, to Torex Retail Holdings Limited for a cash consideration of £11.5 million, which was paid on completion on January 20th. Additional cash consideration of £0.15 million is payable unconditionally on 6th April 2012 and a further £0.1 million is payable dependent upon receipt by Sanderson RBS of specific customer payments. The proceeds from the sale have enabled the Group to repay its bank debt and to leave a positive cash balance of approximately £4 million.

The strengthened balance sheet, the elimination of debt and the continued strong cash generation of the Group, provide the Board with the confidence to substantially increase the annual dividend in the coming year from 0.75 pence to 1.2 pence, representing an increase of over 50%.

The strategy of the Sanderson Board and management is to achieve growth both organically through investment in new products and services as well as by selective acquisitions as opportunities arise. The Group has made an encouraging start to the current financial year and whilst the Board is mindful and cautious in the face of general economic conditions, the improved competitive market position of Sanderson provides the Board with a good level of confidence for achieving the current year targets."

| Sanderson Group plc Christopher Winn, Chairman Adrian Frost, Finance Director | 0333 123 1400 |
|---|----------------------------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial Paul Vann | 0117 985 8989 or 07768 807631 |

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15 March 2012

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For Immediate Release March 2012

SANDERSON GROUP PLC

Annual General Meeting ('AGM') Statement

Sanderson Group plc ('Sanderson' or 'the Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, will hold its AGM in Coventry at 10.00 am today. At the AGM, Chairman, Christopher Winn, will make the following statement to shareholders:

"During the current financial year, the Group has continued to maintain good trading momentum in what remains a challenging economic environment. The new product suites which the Group has launched over the last two years have continued to be successful, particularly the latest versions of the e-commerce software in the multi-channel business and the factory and warehouse automation software in the manufacturing division. Together these have made the Group more competitive and have contributed to both the winning of new customers, as well as an improvement in trading. The Group is planning to increase investment in its ecommerce software business and to expand the Sanderson presence in the fast growing market for online, catalogue and internet sales in order to drive further growth. Up to the end of February, order intake is around ten per cent ahead of the comparative period of the previous financial year and the order book is strong.

The Group announced on January 23rd that it had completed the sale of Sanderson RBS Limited ('Sanderson RBS'), the Group business which specialised in the sale of 'electronic point of sale' ('epos') solutions to major high street retailers, to Torex Retail Holdings Limited for a cash consideration of £11.5 million, which was paid on completion on January 20th. Additional cash consideration of £0.15 million is payable unconditionally on 6th April 2012 and a further £0.1 million is payable dependent upon receipt by Sanderson RBS of specific customer payments. The proceeds from the sale have enabled the Group to repay its bank debt and to leave a positive cash balance of approximately £4 million.

The strengthened balance sheet, the elimination of debt and the continued strong cash generation of the Group, provide the Board with the confidence to substantially increase the annual dividend in the coming year from 0.75 pence to 1.2 pence, representing an increase of over 50%.

The strategy of the Sanderson Board and management is to achieve growth both organically through investment in new products and services as well as by selective acquisitions as

http://www.londonstockexchange.com/exchange/news/market-news/market-news-detail.html?announcementId=11147234

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opportunities arise. The Group has made an encouraging start to the current financial year and whilst the Board is mindful and cautious in the face of general economic conditions, the improved competitive market position of Sanderson provides the Board with a good level of confidence for achieving the current year targets."

| Sanderson Group plc | 02476 555466 |
|---|----------------------------------|
| Christopher Winn, Chairman Adrian Frost, Finance Director | 01709 787824 |
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial Paul Vann | 0117 985 8989 or 07768 807631 |

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| Company | Sanderson Group PLC |
|----------|-------------------------|
| TIDM | SND |
| Headline | Director's Shareholding |
| Released | 16:24 07-Mar-2012 |
| Number | 9109Y16 |

RNS Number : 9109Y Sanderson Group PLC 07 March 2012 A 🗛



For Release 2012 Immediate 7 March

SANDERSON GROUP PLC ("Sanderson" or the "Company")

Directors' Shareholdings

Sanderson Group plc ("Sanderson or the "Company") announces that it has been informed today of the following share dealing by a director, which was completed on 6 March 2012.

Mr Christopher Winn, the Chairman of Sanderson Group plc, sold 255,000 shares at a price of 33.15 pence each. Following the transaction, Mr Winn has a beneficial interest in 12,745,000 shares, representing 29.28 per cent of the total voting rights of the Company.

For further information please contact:

| Sanderson Group plc Christopher Winn, Executive Chairman | 02476 555466 |
|--|----------------------------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial | 0117 985 8989 or 07768 807631 |
| Paul Vann/Tom Cooper | 0107700007031 |

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| Company | Sanderson Group PLC | |
| TIDM | SND | |
| Headline | Posting of Annual Accounts | SANDERSON |
| Released | 07:30 20-Feb-2012 | |
| Number | 6829X07 | |

20 February 2012

Sanderson Group PLC

SANDERSON GROUP PLC

("Sanderson" or the "Company")

Posting of Annual Accounts

Sanderson Group plc (AIM: SND), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, announces that its annual report and accounts for the year ended 30 September 2011 have been posted to shareholders. The annual report and accounts for the year ended 30 September 2011 have also been made available on the Company's website, <u>www.sanderson.com</u>.

For further information please contact:

| Sanderson Group plc Adrian Frost, Finance Director | 0333 123 1400 |
|--|---------------|
| Charles Stanley Securities Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial Paul Vann/Tom Cooper | 0117 920 0092 |

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CompanySanderson Group PLCTIDMSNDHeadlineDirectors' Share DealingsReleased10:10 26-Jan-2012Number2246W10

RNS Number : 2246W Sanderson Group PLC 26 January 2012 A 🗗



FOR RELEASE 26 JANUARY 2012

IMMEDIATE

SANDERSON GROUP PLC

Directors' Dealings

Sanderson Group plc ("Sanderson" or the "Company"), the software and IT services business specialising in the multi-channel retail and manufacturing markets in the UK and Ireland, announces that it has been informed of the following share dealings by directors.

Mr David Gutteridge, the senior independent non-executive director, has purchased 100,000 ordinary shares in Sanderson at a price of 35 pence per share. Following these purchases Mr Gutteridge has a beneficial interest in 425,000 ordinary shares, representing 0.98 per cent of the total voting rights of the Company.

Mr Phil Kelly, non-executive director, purchased 30,000 ordinary shares in Sanderson at a price of 34.5p per share. Following these share purchases Mr Kelly has a beneficial interest in 50,000 ordinary shares, representing 0.12% per cent of the total voting rights of the Company.

For further information please contact:

| Sanderson Group plc | 02476 555466 |
|---|---------------|
| Christopher Winn, Executive Chairman | |
| Charles Stanley Securities - Nominated Advisor and Broker | 020 7149 6000 |
| Mark Taylor | |
| Winningtons Financial | 0117 985 8989 |

Paul Vann/Tom Cooper

or 07768 807631

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Go to market news section

CompanySanderson Group PLCTIDMSNDHeadline£11.7m Disposal & Trading UpdateReleased07:01 23-Jan-2012Number9675V07

RNS Number : 9675V Sanderson Group PLC 23 January 2012

For Release January 2012

Immediate 23rd

SANDERSON GROUP PLC

£11.7million Trade Sale of High Street Retail business & trading update

Sanderson Group plc ('Sanderson' or 'The Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, announces that on 20th January 2012 it completed the sale of Sanderson RBS Limited ("Sanderson RBS"), the Group business which specialised in the sale of 'electronic point of sale' ("epos") solutions to major high street retailers, to Torex Retail Holdings Limited ("Torex"). Torex are a leading technology provider to the retail, hospitality and convenience and fuel markets. The cash consideration of £11.5million is payable on completion with additional cash consideration of £0.15million being payable unconditionally on 6th April 2012 and a further £0.1m payable dependent upon receipt by Sanderson RBS of specific customer payments.

In the year ending 30th September 2011, Sanderson RBS achieved sales of £12.36million, operating profit of £1.41million (stated before amortisation, share-based payment and allocation of group cost) and profit before taxation of £0.86million. The net assets of Sanderson RBS at 30th September 2011 were £3.56million.

The cash proceeds of the sale will enable the Group to repay its bank debt and leave a positive cash balance of approximately £4million. The Board has a strategy to develop and expand the Group, to build shareholder value and to increase shareholder returns. The cash will be used to invest in the further development of products and services, especially in the areas of online sales and ecommerce solutions. The Sanderson strategy is to enhance the Group's presence in its core 🗖 🗛

SANDERSON

markets of multi-channel retail and manufacturing, both through further development of existing product suites, as well as by complementary acquisitions. The Board will also consider taking advantage of the Group's strong cash generation to accelerate the Group's progressive dividend policy.

Given the current challenging economic environment, Sanderson has maintained good trading momentum. The new product suites launched over the last 18 months, which include Green IT, Software as a Service, Cloud Solutions and the very latest versions of the ecommerce software with modern functionality and features, have made the Group more competitive and have contributed to the improvement in trading and the gaining of new customers. The Sanderson manufacturing business has continued to trade well as has the Group's multi-channel business, which has won new customers, especially from companies operating in the areas of catalogue and online sales, ecommerce and wholesale distribution. At the end of the first quarter, to 31 December 2011, order intake in the manufacturing and multi-channel businesses was almost ten per cent ahead of the comparative period of the previous financial year.

Sanderson now has a strengthened balance sheet, cash in the bank and continues to improve its competitive market position. The Board is confident that the Group will make further progress during the current year and anticipates updating shareholders with progress at the Annual General Meeting which will be held on 15th March 2012.

Commenting on the transaction, Chairman, Christopher Winn, said that:

"We believe that this is both a satisfactory transaction for Sanderson shareholders as well as a good opportunity for both the Sanderson RBS staff as well as for Torex, led by Steve Rowley. I would, on behalf of the Board and the shareholders of Sanderson, thank especially David Mahoney, the Managing Director of Sanderson RBS for his leadership and Steve Watson, the management and staff, for their loyalty, hard work and support in making a strong contribution to the rebuilding of the Group's value since the very tough period from late 2008 through 2009."

Mr Winn, added:

"Looking ahead, our focus will be on the continued development of the Sanderson products and services, with special emphasis on further enhancement of the online sales and ecommerce solutions. We intend to further expand the Sanderson customer base and to increase investment in our successful manufacturing business which is enjoying positive trading momentum. The Board strategy is to achieve growth both organically through investment in new products and services as well as by selective acquisitions as opportunities arise."

Enquiries:

| Sanderson Group plc Christopher Winn, Chairman | 02476 555466 |
|--|---------------|
| Charles Stanley Securities - Nominated Advisor and Broker | 020 7149 6000 |

Mark Taylor/Darren Vickers

Winningtons Financial Paul Vann

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Regulatory Story

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CompanySanderson Group PLCTIDMSNDHeadlineTotal Voting RightsReleased07:00 06-Dec-2011Number3916T07



RNS Number : 3916T Sanderson Group PLC 06 December 2011

6 December 2011

Sanderson Group plc (the "Company")

Total Voting Rights

In accordance with the Financial Services Authority's Disclosure and Transparency Rules, the total number of ordinary shares of 10p each in the capital of the Company in issue as at the date of this notice is 43,525,946 with each share carrying the right to one vote.

The above figure of 43,525,946 may be used by shareholders as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in the Company, under the Disclosure and Transparency Rules.

Enquiries

| Sanderson Group plc Christopher Winn, Chairman Adrian Frost, Finance Director | 02476 555466 |
|--|---------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial Paul Vann | 0117 985 8989 |

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Sanderson Group PLC

2011 Preliminary Results 07:00 28-Nov-2011

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Regulatory Story

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Company TIDM Headline Released Number

RNS Number: 8450S Sanderson Group PLC 28 November 2011

For Immediate Release

28 November 2011

SANDERSON GROUP PLC

Preliminary Results for the year ended 30 September 2011 Improving performance as trading momentum continues

Sanderson Group plc ("Sanderson" or "the Group"), the software and IT services business specialising in the multi-channel retail and manufacturing markets in the UK and Ireland, announces Preliminary Results for the financial year ended 30 September 2011.

Commenting on the results, Chairman, Christopher Winn, said:

"Sanderson has continued to trade well with a good level of momentum across its multi-channel retail and manufacturing businesses. Whilst the Group's trading has continued to be impacted by the slow pace of recovery in the UK economy and more challenging trading conditions on the high street, the new products and services introduced over the last two years have driven the improvement in the Group's trading performance."

Highlights - Financial

- Revenues of £26.42m (2010: £26.99m).
- Operating profit of £2.09m (2010: £1.69m).
- *Adjusted operating profit increased to £3.30m (2010: £3.09m).
- . Profit attributable to shareholders of £0.80m (2010: £0.27m).
- Basic earnings per share of 1.9p (2010: 0.6p).
- **Adjusted basic earnings per share of 5.5p (2010: 3.9p).
- Cash generated from operations increased to £3.43m (2010: £3.37m).
- Net debt at period-end further reduced to £6.72m (2010: £7.84m).
- Proposed final dividend of 0.45p per share (2010: 0.35p) making a total dividend for the year of 0.75p per share (2010: 0.60p).
- New and improved banking facilities successfully negotiated with HSBC in August.

*Before amortisation of acquisition-related intangibles and charge in respect of share-based payments. ** Before amortisation of acquisition-related intangibles, charge in respect of share-based payments and exceptional finance costs

Highlights - Operational

- Further improvement in gross margins to 71.7% (2010: 69.0%).
- Recurring revenues from annual software licences, support and managed service contracts rose to £13.70m (2010: £13.66m) representing 52% of total revenues (2010: 51%).
- Total of 26 new customers gained across all product areas including Brown Thomas, B&M Retail, Twinings, Lewis's Home Retail and Gardners.
- Innovation on new products and services Retail Concept Suite following Green IT, Software as a Service and Cloud delivery models.

On current trading and prospects, Mr. Winn, added: "The Group has made good progress since 2009 notwithstanding challenging conditions in its core markets. The Sanderson business model, with strong cash flows and high levels of recurring revenue provides both good resilience in these challenging markets, as well as a solid foundation for future growth. The Board remains cautious in its outlook and sensitive to conditions in the general economy, but the strong order book and improved competitive market position provide a reasonable level of confidence moving into the financial year ending 30 September 2012."

Enquiries: Christopher Winn, Chairman Adrian Frost, Finance Director Paul Vann, Winningtons Financial

Telephone: 0333 123 1400

Telephone: 0117 985 8989 or 07768 807631

Mark Taylor, Charles Stanley Securities (Nominated Advisor)

Telephone: 020 7149 6000

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SANDERSON GROUP PLC

Preliminary Results for the year ended 30 September 2011

CHAIRMAN'S STATEMENT

Introduction

Sanderson has continued to trade well with a good level of momentum across its multi-channel retail and manufacturing businesses. Whilst the Group's trading has continued to be impacted by the slow pace of recovery in the UK economy and more challenging trading conditions on the high street, the new products and services introduced over the last two years have driven the improvement in the Group's trading performance.

In August, the Group announced the refinancing of its term debt and working capital facilities with HSBC Bank plc having replaced the Royal Bank of Scotland ('RBS') as the Group's banker. This was achieved ahead of schedule, provides the Group with an improved banking arrangement and achieves significant cost savings in the future when compared to the RBS facility.

Results

The Group has focused on selling and supplying higher margin solutions based upon its own software and services and this has resulted in an improved gross margin of 71.7% (2010: 69.0%). The higher gross profit of £18.95 million (2010: £18.63 million) has more than offset the effect of a slight decline in revenues from £26.99 million in 2010 to £26.42 million in 2011.

Recurring revenues from annual software licences, support and managed service contracts increased to £13.70 million, representing 52% of total revenue (2010: £13.66 million, 51% of revenue). Operating profit, before the amortisation of acquisition-related intangibles and the charge in respect of share-based payments, increased by 7% to £3.30 million (2010: £3.09 million). Profit attributable to shareholders increased to £0.80 million (2010: £0.27 million) and as a result basic earnings per share increased to 1.9p (2010: 0.6p). Adjusted basic earnings per share, stated before the amortisation of acquisition-related intangibles, the charge in respect of share-based payments and exceptional finance costs increased to 5.5p (2010: 3.9p).

Cash generated from operations in the twelve months to 30 September 2011 improved to \pounds 3.43 million (2010: \pounds 3.37 million). The Group remains strongly cash generative and net debt has fallen to \pounds 6.72 million at 30 September 2011 (2010: \pounds 7.84 million) from a peak of \pounds 12.46 million at 31 March 2008. The Board anticipates further significant reductions in the levels of net debt in future periods.

Dividend

The Board is pleased with the continued improvement in the trading performance reported for the financial year and whilst continuing to focus on further reducing debt levels, it is seeking to return to a progressive dividend policy. Subject to approval at the Annual General Meeting of shareholders, expected to be held on 15 March 2012, a final dividend of 0.45p per ordinary share is proposed, making a total of 0.75p for the year, which represents a 25% increase compared with the total dividend of 0.60p paid in 2010. The final dividend will be paid on 30 March 2012 to shareholders on the register at the close of business on 9 March 2012.

Business Review

Sanderson provides a wide range of software solutions to the multi-channel retail and manufacturing markets. These solutions comprise primarily the Group's own software often integrated with other market-leading products, which are installed, supported and serviced by Sanderson staff. The efficient provision of cost effective solutions with an emphasis on quality, consistency and reliability, continues to ensure both a very high retention of customers, as well as acting as an excellent reference base for new customers.

The Group has continued to invest in its sales and marketing capability and has accelerated investment in the development of new products and services. There has been increased focus on the account management and support provided to existing customers whilst more aggressively competing for and gaining new customers. The new product and service suites of Business Assurance and Factory Automation introduced in the previous year have continued to gain traction in their respective markets. The introduction of solutions based on the latest technologies in the areas of internet retailing and ecommerce have provided further business impetus. The product portfolios were additionally enhanced by the launch of a number of energy saving products, collectively branded 'Green IT'.

Sanderson continues to focus on supplying customers with value for money solutions, frequently providing a compelling return on investment. Enhancements to existing systems are targeted at providing customers with tangible benefits such as cost savings and business efficiencies. The latest versions of the Group's software products incorporate features which address both regulatory and legislative compliance whether for the Payment Card Industry in retail or food standards and traceability in food manufacturing, as well as utilising latest technologies which enable increased Factory and Warehouse Automation.

Order intake has been resilient, despite some slowdown in activity in the high street retail sector towards the end of the financial year. At 30 September 2011, the order book stood at \pounds 2.92 million (excluding support) compared to \pounds 3.03 million at 30 September 2010 and \pounds 1.92 million at 30 September 2009.

Review of multi-channel retail

The Group provides end-to-end, comprehensive IT solutions to businesses operating in the areas of online sales, ecommerce, catalogue sales, wholesale distribution and high street retail outlets. Revenues derived from multi-channel retail operations were £20.28 million compared with £21.17 million in 2010. Reflecting a higher proportion of our own software and services, gross margins increased from 64.9% in 2010, to 68.4% in 2011.

The multi-channel business, encompassing all operations of the division with the exception of high street retail, performed very strongly during the year. The wholesale distribution and cash and carry market was particularly active during our fifteenth year of operating in this sector. Activity levels in the online sales and ecommerce sector remain strong.

In terms of the high street retail business, the Group has invested in the Milton Keynes office from where managed services and support services are provided to our high street retail customers. A new Retail Concept Suite has been developed which showcases and demonstrates latest store technologies aimed at assisting retailers to maximise customer spend.

Activity levels from the larger existing retail customers have continued to be strong, especially in the areas of fraud prevention and PCI ('Payment Card Industry') compliance. The Group has also developed a new hospitality and catering module within its suite of retail software, which utilises the latest tablet PCs and wireless technology to enable customers to achieve savings and efficiencies in catering management. Salford Royal NHS Foundation Trust has achieved significant savings and the Bradford Teaching Hospitals NHS Trust, Whipps Cross University Hospital NHS Trust and The Adelaide and Meath Hospital, Dublin, have now adopted the Sanderson system.

A total of 22 new customers were gained during the year (2010: 24) even though, being symptomatic of the well-reported high street slowdown, a number of large orders which were expected to be placed before the end of the financial year were deferred. New customers included Brown Thomas, B&M Retail, Country Homes & Gardens, Twinings and Lewis's Home Retail. In addition, large projects were awarded by a number of existing customers, including Wilkinson, The Original Factory Shop, Fenwick and Lakeland.

Review of manufacturing

The Group's manufacturing business covers the provision of modern, comprehensive IT solutions to manufacturing companies which operate primarily in the engineering, plastics, aerospace, electronics, print and food manufacturing sectors. Revenues grew by 5% to £6.15 million (2010: £5.83 million) and the most marked recovery in activity was in the area of general manufacturing, especially printing and aerospace.

Four new customers were gained including Gardners, Albury Chickens and Dairy Best Victoria, compared with the same number in the previous year ended 30 September 2010. Recurring revenues continue to be strong, accounting for 58% of total revenue (2010: 61%). The gross margin from the recurring revenues stream covers 78% of divisional overheads (2010: 83%).

UK manufacturing has been a challenging sector to operate within, but the Sanderson business has a good management team and has continued to show resilience, achieving growth over the last two years. The latest version of the Unity software, together with recent product and service initiatives have been well received by customers and the current order book is strong.

Strategy

The Group's strategy is to be the supplier of choice in its target markets by offering modern, functionally rich products, backed by a high quality service, thereby delivering cost effective solutions to customers and providing long-term growth in earnings and enhanced value to our investors.

Management and staff

The Group Operating Board and senior management team have continued to be instrumental in delivering an improved and improving business performance. In total, the Group employs approximately 250 staff, who have a high level of experience in the specialist markets which the Group addresses. The commitment of staff to the development of the Sanderson business is crucial and we would like to thank all of our staff for their support, commitment and contribution to the Group's progress.

Outlook

The Group has gained customers in all of its new product areas and the Warehouse and Factory Automation products have already accounted for nearly one million pounds' worth of additional new business since launch in 2010. Going forward, we believe that the Group's Green IT, SaaS and Cloud solutions will drive further growth.

The Group has made good progress since 2009 notwithstanding challenging conditions in its core markets. The Sanderson business model, with strong cash flows and high levels of recurring revenue provides both good resilience in these challenging markets, as well as a solid foundation for future growth. The Board remains cautious in its outlook and sensitive to conditions in the general economy, but the strong order book and improved competitive market position provide a reasonable level of confidence moving into the financial year ending 30 September 2012.

Christopher Winn Chairman 28 November 2011

Consolidated income statement for the year ended 30 September 2011

| | Note | | Total 2011 £000 | Total 2010 £000 |
|---|------|---|-----------------------|-----------------------|
| Revenue | 2 | | 26,423 | 26,999 |
| Cost of sales | | | (7,470) | (8,366) |
| Gross profit | | | 18,953 | 18,633 |
| Technical and development costs | | | (8,441) | (8,813) |
| Administrative and establishment expenses | | | (5,899) | (5,854) |
| Sales and marketing costs | | | (2,526) | (2,277) |
| Results from operating activities | | | 2,087 | 1,689 |
| Results from operating activities before adjustments in respect of the following: | 2 | | 3,302 | 3,093 |
| Amortisation of acquisition-related intangibles Share-based payment charges | | | (1,168) (47) | (1,381) (23) |
| Results from operating activities | | | 2,087 | 1,689 |
| Finance income | 3 | | 437 | 391 |
| Finance expenses | 4 | | (1,451) | (1,578) |
| Exceptional finance expense | 4 | | (379) | - |
| Movement in fair value of derivative financial instrument | | | 55 | 4 |
| Profit before taxation | | | 749 | 506 |
| Taxation | 5 | | 55 | (234) |
| Profit for the year attributable to equity holders of the parent | | | 804 | 272 |
| Earnings per share | | | | |
| From continuing operations Basic earnings per share | | 7 | 1.9p | 0.6p |
| Diluted earnings per share | | 7 | 1.9p 1.7p | 0.6p |
| Diracci carnings per snare | | ′ | 1./b | 0.0p |

Consolidated statement of comprehensive income for the year ended 30 September 2011

| | 2011 £000 | 2010 £000 |
|---|--------------|--------------|
| Profit for the year | 804 | 272 |
| Other comprehensive income | | |
| Defined benefit pension plan actuarial losses | (429) | (2,163) |
| Deferred taxation effect of defined benefit pension plan items | 116 | 606 |
| Other comprehensive income for the year, net of taxation | (313) | (1,557) |
| | | |
| Total comprehensive income/(expense) attributable to equity holders of the parent | 491 | (1,285) |

Consolidated statement of financial position at 30 September 2011

| Non-current assets Property, plant and equipment Intangible assets Deferred tax assets | 2011 £000 746 | 2010 £000 |
|---|---------------------|--------------|
| Property, plant and equipment Intangible assets | | £000 |
| Property, plant and equipment Intangible assets | 746 | |
| Intangible assets | 746 | |
| - | | 430 |
| Deferred tax assets | 32,066 | 32,997 |
| | 1,614 | 1,721 |
| | 34,426 | 35,148 |
| Current assets | | <u>.</u> |
| Inventories | 162 | 321 |
| Trade and other receivables | 7,124 | 7,669 |
| Income tax receivable | - | 81 |
| Cash and cash equivalents | 619 | 248 |
| | | |
| | 7,905 | 8,319 |
| Current liabilities | | |
| Bank loans and borrowings | (975) | (1,644) |
| Trade and other payables | (4,922) | (5,043) |
| Derivative financial instrument | (430) | (485) |
| Income tax payable | (53) | - |
| Deferred income | (6,683) | (7,098) |
| | (13,063) | (14,270) |
| Net current liabilities | (5,158) | (5,951) |
| | | |
| Total assets less current liabilities | 29,268 | 29,197 |
| Non-current liabilities | | |
| Bank loans and borrowings | (6,360) | (6,440) |
| Pension obligations | (3,994) | (3,779) |
| Deferred tax liabilities | (439) | (759) |
| | (10,793) | (10,978) |
| Net assets | 18,475 | 18,219 |
| Equity attributable to equity holders of the Company | | |
| Share capital | 4,338 | 4,338 |
| Share premium | 4,178 | 4,178 |
| Retained earnings | 9,959 | 9,703 |
| Total equity | 18,475 | 18,219 |

Consolidated statement of changes in equity For the year ended 30 September 2011

| | Share Capital £000 | Share Premium £000 | Retained Earnings £000 | Total Equity £000 |
|--|--------------------------|--------------------------|------------------------------|-------------------------|
| At 1 October 2010 | 4,338 | 4,178 | 9,703 | 18,219 |
| Dividend paid Share-based payment charge | - | - | (282) 47 | (282) 47 |
| Transactions with owners | | - | (235) | (235) |
| Profit for the year Other comprehensive income: | - | - | 804 | 804 |
| Actuarial result on employee benefits Deferred tax on above | - | - | (429) 116 | (429) 116 |
| Total comprehensive expense | - | - | 491 | 491 |
| At 30 September 2011 | 4,338 | 4,178 | 9,959 | 18,475 |
| For the year ended 30 September 2010 | Share Capital | Share Premium | Retained Earnings | Total Equity |
| | £000 | £000 | £000 | £000 |
| At 1 October 2009 | 4,338 | 15,178 | 160 | 19,676 |
| Dividend paid | - | - | (195) | (195) |
| Share-based payment charge | - | - | 23 | 23 |
| Capital reconstruction* | - | (11,000) | 11,000 | - |
| Transactions with owners | - | (11,000) | 10,828 | (172) |
| Profit for the year | - | - | 272 | 272 |
| Other comprehensive income: | | | | |
| Actuarial result on employee benefits | - | - | (2,163) | (2,163) |
| Deferred tax on above | - | - | 606 | 606 |
| Total comprehensive expense | - | - | (1,285) | (1,285) |
| At 30 September 2010 | 4,338 | 4,178 | 9,703 | 18,219 |

* Court approval for the re-designation of $\pounds 11,000,000$ on the share premium account as distributable reserves was received on 31 March 2010.

Consolidated statement of cash flows for the year ended 30 September 2011

| | 2011 £000 | 2010 £000 |
|---|------------------------------------|--------------|
| Cash flows from operating activities | | 2000 |
| Profit for the year after taxation | 804 | 272 |
| Adjustments for: | | |
| Amortisation of intangible assets | 1,230 | 1,495 |
| Depreciation | 196 | 260 |
| Loss on disposal of assets | 5 | - |
| Share-based payment expense | 47 | 23 |
| Net finance expense | 1,338 | 1,183 |
| Income tax | (55) | 234 |
| Operating cash flow before changes in working capital and | 3,565 | 3,467 |
| provisions | , | , |
| Movement in trade and other receivables | 545 | (1,527) |
| Movement in inventories | 159 | 40 |
| Movement in trade and other payables | (535) | 1,648 |
| Payments to defined benefit pension scheme | (305) | (258) |
| Cash generated from operations | 3,429 | 3,370 |
| Interest paid | (591) | (1,245) |
| Income tax received | 92 | 541 |
| Net cash flow from operating activities | 2,930 | 2,666 |
| Cash flow from investing activities | | |
| Purchase of property, plant and equipment | (517) | (199) |
| Development expenditure capitalised | (299) | (199) |
| Development expenditure capitansed | (299) | (152) |
| Net cash flow from investing activities | (816) | (351) |
| Cash flow from financing activities | | |
| Repayment of bank borrowing | (8,577) | (1,459) |
| Inception of new bank borrowing | 7,400 | (1,459) |
| Fees paid in respect of change of banker | (275) | - |
| Repayment of finance lease principal | (275) | (12) |
| Equity dividends paid | (282) | (12) |
| | `, , , , , , , , , , , , , , , , , | (1)5) |
| Net cash flow from financing activities | (1,743) | (1,666) |
| Net increase in cash and cash equivalents | 371 | 649 |
| Cash and cash equivalents at beginning of year | 248 | (401) |
| Cash and cash equivalents at the end of the year | 619 | 248 |

Notes

1. Basis of preparation

The Group financial statements have been prepared in accordance with International Financial Reporting Standards, as adopted by the European Union (IFRS'). The Company's shares are listed on the Alternative Investment Market of the London Stock Exchange. The principal accounting policies of the Group, which have been applied consistently, are set out in the annual report and financial statements.

2. Segmental reporting

The Group is managed as two separate divisions, providing IT solutions and associated services to the manufacturing and multichannel retail sectors. Substantially all revenue is generated within the UK. The information provided to the chief operating decision maker is analysed between the divisions as follows:

| | Manufacturing Multi-Channel | | annel | Total | | |
|---|------------------------------|------------------------------|------------------------------|------------------------------|------------------------------|--------------------------|
| | 2011 £000 | 2010 £000 | 2011 £000 | 2010 £000 | 2011 £000 | 2010 £000 |
| Revenue - external customers | 6,145 | 5,832 | 20,278 | 21,167 | 26,423 | 26,999 |
| Operating profit before amortisation* and share- based payment charges Amortisation of acquisition related intangibles Share-based payment charges | 920 (8) | 836 (5) | 2,382 (1,168) (39) | 2,257 (1,381) (18) | 3,302 (1,168) (47) | 3,093 (1,381) (23) |
| Operating profit | 912 | 831 | 1,175 | 858 | 2,087 (1,338) | 1,689 (1,183) |
| Profit before taxation | | | | _ | 749 | 506 |
| Analysis of items contained within the Statement Property, plant and equipment Intangible assets | 70 11,360 | 100 11,228 | 676 20,706 | 330 21,769 | 746 32,066 | 430 32,997 |
| Inventory Cash and cash equivalents Trade and other receivables Total assets | 18 207 1,689 | 18 734 1,319 | 144 934 5,435 | 303 922 6,350 | 162 1,141 7,124 | 321 1,656 7,669 |
| Trade and other payables | 13,344 (1,431) (2,049) | 13,399 (1,266) (1,721) | 27,895 (3,491) (4,634) | 29,674 (3,777) (5,377) | 41,239 (4,922) (6,683) | 43,073 (5,043) |
| Total liabilities | (3,480) | (2,987) | (8,125) | (9,154) | (11,605) | (7,098) (12,141) |
| Allocated net assets | 9,864 | 10,412 | 19,770 | 20,520 | 29,634 | 30,932 |
| Other unallocated assets and liabilities | | | | | (11,159) | (12,713) |
| Net assets | | | | _ | 18,475 | 18,219 |

* of acquisition related intangibles

2. Segmental reporting (continued)

The Group's assets are held in the United Kingdom. No one customer accounts for more than 10% of the sales of either division. Included within other unallocated assets and liabilities are bank overdrafts totalling £0.522m (2010: £1.408m) in respect of certain shared operations. Bank balances in respect of shared operations cannot be allocated between operating divisions.

3. Finance income

| | 2011 £000 | 2010 £000 |
|--|---------------------------|-----------------------------|
| Expected return on defined benefit pension scheme assets | 437 | 391 |
| 4. Finance expenses | 2011 | 2010 |
| Interest on bank overdrafts and loans Interest on defined benefit pension scheme obligations Loan arrangement fees | £000 804 524 123 | £000 1,016 421 141 |
| | 1,451 | 1,578 |

In addition to the amounts disclosed above, the Group incurred an exceptional finance expense in 2011 amounting to£379,000 (2010: \pm nil). The expense represents costs incurred in the early repayment of the previous banking facility advanced by the Royal Bank of Scotland, together with the write off of the unamortised portion of arrangement fees in respect of this facility.

5. Taxation

| | 2011 £000 | 2010 £000 |
|---|--------------|--------------|
| Current tax expense | | |
| UK corporation tax for the current year | - | - |
| Overseas corporation tax for the current year | 18 | 11 |
| Relating to prior periods | 24 | (117) |
| Total current tax | 42 | (106) |
| Deferred tax | | |
| Deferred tax for the current year | (196) | 185 |
| Relating to prior periods | 6 | 124 |
| Relating to change in rate of tax | 93 | 31 |
| Total deferred tax | (97) | 340 |
| Taxation (credited)/charged to the income statement | (55) | 234 |

5. Taxation (continued)

Reconciliation of effective tax rate

The current consolidated tax credit for the period is lower (2010: charge greater) than the average standard rate of corporation tax in the UK during the period of 27%. The differences are explained below.

| | 2011 £000 | 2010 £000 |
|---|--------------|--------------|
| Profit before taxation | 749 | 506 |
| Tax using the average UK Corporation tax rate of 27% (2010: 28%) Effects of: | 202 | 142 |
| Expenses not deductible for tax purposes | 92 | 70 |
| Utilisation of losses not previously recognised | (472) | (16) |
| Under provision in previous years | 30 | 7 |
| Change in tax rate | 93 | 31 |
| Total tax in income statement | (55) | 234 |

6. Dividends

| | 2011 £000 | 2010 £000 |
|--|--------------|--------------|
| Interim dividend of 0.30p per share (2010: 0.25p) Final dividend relating to previous financial year of 0.35p per share (2010: 0.20p) | 130 152 | 108 87 |
| Total dividend for the financial year | 282 | 195 |

7. Earnings per share

Basic and diluted earnings per share are calculated by dividing the result after tax for the year by the weighted average number of ordinary shares at the end of the year and the diluted weighted average number of ordinary shares at the end of the year respectively. In order to better demonstrate the performance of the Group, an adjusted earnings per share calculation has been presented below which adds back items typically adjusted for by users of the accounts. The calculations for earnings and the number of shares relevant to all of the measures of earnings per share described in the foregoing are set out below.

The calculation of the basic and diluted earnings per share is based on the following data:

| Earnings: | 2011 £000 | 2010 £000 |
|--|---------------------------|-------------------------|
| Result for the year from continuing operations Amortisation of acquisition related intangible assets Exceptional finance charge Share-based payment charges | 804 1,168 379 47 | 272 1,381 |
| Adjusted profit for the year | 2,398 | 1,676 |
| Number of shares: | 2011 No. | 2010 No. |
| In issue at the start of the year Effect of shares issued in the year | 43,383,946 | 43,383,946 |
| Weighted average number of shares at year end Effect of share options | 43,383,946 3,917,703 | 43,383,946 3,038,637 |
| Weighted average number of shares (diluted) | 47,301,649 | 46,422,583 |
| Earnings per share: | 2011 (pence) | 2010 (pence) |
| Basic Diluted | 1.9 1.7 | 0.6 0.6 |
| Adjusted earnings per share: Basic Diluted | 5.5 | 3.9 3.6 |

8. Annual Report & Accounts

The financial information set out in this preliminary announcement does not constitute statutory accounts as defined in section 434 of the Companies Act 2006.

The Consolidated Income Statement, Consolidated Statement of Financial Position, Consolidated Statement of Comprehensive Income, Consolidated Statement of Changes in Equity and Consolidated Statement of Cash Flows, together with associated notes, have been extracted from the Group's 2011 statutory financial statements upon which the auditors opinion is unqualified and does not include any statement under section 498(2) or (3) of the Companies Act 2006.

The accounts for the year ended 30 September 2011 will be laid before the Company at the Annual General Meeting, expected to be held at the Company's registered office on 15 March 2012. A copy of this preliminary statement will be available to download on the Group's website <u>www.sanderson.com</u>. Copies of the Annual Report and Accounts will be posted to shareholders in due course at which time the Annual Report and Accounts will be made available to download on the Group's website <u>www.sanderson.com</u> in accordance with AIM Rule 26, and will be delivered to the Registrar of Companies in due course.

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Go to market news section

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8

| Company | Sanderson Group PLC |
|----------|-------------------------------|
| TIDM | SND |
| Headline | Notice of Preliminary Results |
| Released | 07:00 08-Nov-2011 |
| Number | 6585R07 |

RNS Number : 6585R Sanderson Group PLC 08 November 2011 SANDERSON

For Immediate Release November 2011

SANDERSON GROUP PLC

Notice of Preliminary Results Announcement

Sanderson Group plc ('Sanderson'), the software and IT services business specialising in multichannel retail and manufacturing markets in the UK and Ireland, issued a trading update on Thursday 3rd November and now confirms that the announcement of its preliminary results for the year ended 30th September 2011, will be released on Monday 28th November 2011.

| Sanderson Group plc Christopher Winn, Chairman Adrian Frost, Finance Director | 02476 555466 |
|--|----------------------------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Peter McNally | 020 7149 6000 |
| Winningtons Financial Paul Vann | 0117 985 8989 or 07768 807631 |

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Page 2 of 2



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| Company | Sanderson Group PLC |
|----------|------------------------|
| TIDM | SND |
| Headline | Continued Good Trading |
| Released | 07:00 03-Nov-2011 |
| Number | 4036R07 |

RNS Number : 4036R Sanderson Group PLC 03 November 2011 A 🗗

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For Immediate Release November 2011

SANDERSON GROUP PLC

Trading Update

"Continued Good Trading following August Refinancing with HSBC"

Sanderson Group plc ('Sanderson' or 'The Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, announces the following trading update ahead of the announcement of its preliminary results for the year ended 30th September 2011, due to be released in late November 2011.

As reported with the Interim Results and later with the refinancing announcement in August, Sanderson has continued to trade well and profitability for the year ending 30th September 2011 is in line with market expectations.

Sanderson continues to experience good trading momentum in its Manufacturing and Multi-Channel businesses, though the high street Retail market is more challenging. Sanderson continues to gain new customers across the Group and the Multi-Channel business, having a focus on online sales, ecommerce and catalogue business, has performed particularly well during the year.

Continued and increased investment in product innovation as well as in sales and marketing has further improved the Group's competitive market position. The new SaaS and Cloud products were launched earlier in the year and the Group has won over half a million pounds worth of orders for the new Green IT products. Future sales prospects are good.

Following the refinancing ahead of schedule in August, the Group's net debt has continued to fall and is now below \pounds 7.0 million. Going forward, the annual savings from the re-banking with HSBC will save the Group just over \pounds 300,000 in the coming year.

Whilst the Board remains cautious as to the uncertain outlook in the general economy, better

banking terms, improved competitive market position, success of new products and a strong order book, provide the Board with a good level of confidence going into the new financial year ending 30th September 2012.

| Sanderson Group plc | 02476 555466 |
|---|--|
| Christopher Winn, Chairman | 333400 |
| Charles Stanley Securities - Nominated Advisor and Broker | 020 7149 6000 |
| Mark Taylor/Darren Vickers | 0000 |
| Winningtons Financial Paul Vann | 0117 985 8989 or 07768 807631 |

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CompanySanderson Group PLCTIDMSNDHeadlineExercise of Options and Trading UpdateReleased07:00 27-Oct-2011Number9231Q07

RNS Number : 9231Q Sanderson Group PLC 27 October 2011

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For release 27 October 2011 immediate

SANDERSON GROUP PLC

Exercise of Options and Trading Update

Exercise of Options

Sanderson Group plc ('Sanderson' or the 'Group'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, announces that 142,000 ordinary shares ('New Ordinary Shares') have been issued to a former employee as a result of the exercise of options under a Long Term Incentive Plan ("LTIP"). Application has been made for the new shares to be admitted to AIM and admission is expected to take place on 1st November 2011.

The New Ordinary Shares will rank pari passu with the existing Sanderson ordinary shares. Following allotment of the New Ordinary Shares, Sanderson will have in issue 43,525,946 ordinary shares. This figure may be used by shareholders as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, the share capital of Sanderson under the Disclosure and Transparency Rules.

Trading Update

During the first week of November, the Group will, as usual, provide investors with a Pre-Close Trading Update for the financial year ending 30th September 2011. The update will confirm that the Group's trading is in line with market expectations.

The Preliminary Announcement of the Group's Results for the year ending 30th September 2011 is expected to be made during the last week of November or the first week of December.

Sanderson Group plc Christopher Winn, Chairman $02476\ 555466$

| Adrian Frost, Finance Director | |
|---|---------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial Paul Vann | 0117 985 8989 |
| | |

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CompanySanderson Group PLCTIDMSNDHeadlineHolding(s) in CompanyReleased17:14 20-Oct-2011Number5788Q17

RNS Number : 5788Q Sanderson Group PLC 20 October 2011 🗖 🗗



FOR RELEASE 2011

IMMEDIATE 20 OCTOBER

SANDERSON GROUP PLC ("Sanderson" or the "Company")

Holding in Company

The Company has received notification from AXA S.A. ("AXA") that, following the disaggregation exemption notified to the FSA under the Disclosure and Transparency Rules on 17th October 2011, AXA and its subsidiary notifying Group entities, acting independently from their parent and from each other, no longer have any reportable holdings in Sanderson on a Group aggregated basis. However, AXA Investment Managers S.A. has (on a Group disaggregated basis as an independent subsidiary) a holding of 3,996,303 ordinary shares representing 9.21% of the Company's issued share capital.

| Sanderson Group plc Christopher Winn, Chairman Adrian Frost, Finance Director | 02476 555466 |
|--|---------------|
| Charles Stanley Securities - Nominated Advisor and Broker Mark Taylor/Darren Vickers | 020 7149 6000 |
| Winningtons Financial Paul Vann | 0117 985 8989 |

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