

## Regulatory Announcement

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**Company** Sanderson Group  
PLC  
**TIDM** SND  
**Headline** Directors' Share  
Purchases  
**Released** 10:00 09-Sep-08  
**Number** 0250D10



RNS Number : 0250D  
Sanderson Group PLC  
09 September 2008

For Immediate Release

9

September 2008

### **Sanderson Group plc: Directors' Shareholdings**

Sanderson Group plc ("Sanderson" or the "Company") announces that it was informed yesterday, 8 September 2008 of the following directors' share dealings which were completed on that date.

Mr. Christopher Winn, Executive Chairman of the Company, purchased 25,000 ordinary shares in Sanderson at a price of 26.5 pence per share. Following this purchase, Mr. Winn has an interest in 1,623,199 ordinary shares and has options over a further 2,037,715 ordinary shares.

Mrs. Claire Frost, wife of Mr. Adrian Frost, Group Finance Director of the Company, has purchased 5,000 ordinary shares in Sanderson at a price of 26.5 pence per share. Following this purchase, Mr. Frost has an interest in 26,000 ordinary shares and has options over a further 622,369 ordinary shares.

### **Enquiries:**

Adrian Frost, Group Finance Director  
Sanderson Group plc - 02476 555466

Paul Vann  
Winningtons Financial - 0117 920 0092

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## Regulatory Announcement

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**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Interim Results  
**Released** 07:00 12-Jun-08  
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RNS Number : 5256W  
 Sanderson Group PLC  
 12 June 2008

**FOR IMMEDIATE RELEASE**  
**JUNE 2008**

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**SANDERSON GROUP PLC**  
**Interim Results for the period ended 31 March 2008**

***Revenues up 60%; EPS up 46%; increased dividend***

Sanderson Group plc ('Sanderson' or 'the Group'), the software and IT services business specialising in the multi-channel retail and manufacturing markets in the UK and Ireland, announces Interim Results for the six months ended 31 March 2008.

### Highlights

- Revenue up 60% to £13.0m (2007: £8.1m)
- Adjusted\* result from operating activities up 43% to £2.0m (2007: £1.4m)
- Result from operating activities up 75% to £1.4m (2007: £0.8m)
- Basic earnings per share from continuing operations up 46% to 1.9p (2007: 1.3p)
- Increased interim dividend per share of 1.2p (2007: 1.15p)
- 80% of gross profit derived from sale of Sanderson software & services
- Multi-channel retail business accounted for 74% of Group revenue

\* Before amortisation of acquisition related intangibles and share based payment charges.

### Commenting on the results, Chairman, Christopher Winn, said:

"The Group has made good progress in the six months to 31 March 2008, with strong growth reflecting the acquisitions made in the previous financial year and continued progress with the existing business. We are now well positioned as a leading supplier to the multi-channel retail market."

### On current trading and prospects, Mr Winn, added:

"As experienced in previous years, we expect a stronger trading performance in the second half year and current levels of interest in the Group's solutions support this view. The comprehensive range of Sanderson products, offering demonstrable return on investment to retailers and manufacturers, provides confidence that the Group is well placed to deliver both organic and acquisition-led growth."

### Contacts:

#### Sanderson Group plc

Christopher Winn, Executive Chairman Telephone: 02476 555466  
 David O'Byrne, Managing Director Telephone: 01709 787787  
 Adrian Frost, Finance Director Telephone: 02476 555466

#### Winningtons Financial

Paul Vann Telephone: 0117 920 0092

### CHAIRMAN'S STATEMENT

#### Introduction

The trading results for the six month period to 31 March 2008 show revenue from continuing operations of £13.0m (2007: £8.1m). Operating profit from continuing operations before the amortisation of acquisition related intangibles and before the charge in respect of share based payments amounted to £2.0m (2007: £1.4m). Profit after tax from continuing operations was £0.8m (2007: £0.5m).

The acquisition of Retail Business Solutions Group ('RBS') in September 2007 was a significant development for the Group, firmly establishing Sanderson as a credible supplier to all aspects of the multi-channel retail market and contributing to the further growth of the Group.

As experienced in previous years, we expect a stronger trading performance in the second half year and current levels of interest in the Group's solutions support this view.

#### Trading result - continuing operations

	<b>Unaudited Six months to 31/03/08 £'000</b>	<b>Unaudited Six months to 31/03/07 £'000</b>
Revenue	13,001	8,125
Cost of sales	(3,443)	(1,459)
<b>Gross profit</b>	<b>9,558</b>	<b>6,666</b>
Other operating expenses	(7,590)	(5,252)
<b>Adjusted operating profit*</b>	<b>1,968</b>	<b>1,414</b>
Amortisation of acquisition related intangibles	(524)	(314)
Share-based payment charges	(25)	(318)
<b>Results from continuing operating activities</b>	<b>1,419</b>	<b>782</b>
Net finance costs	(454)	(128)
<b>Profit before tax</b>	<b>965</b>	<b>654</b>
Tax	(139)	(114)
<b>Profit for the period from continuing operations</b>	<b>826</b>	<b>540</b>

\* Before amortisation of acquisition-related intangibles and share based payment charges.

#### Business review

The Group develops and supplies market-specific software and services to the multi-channel retail and manufacturing markets in the UK. The profile of the Group has changed following the acquisitions which were completed in the previous financial year. As a result 74% (2007: 60%) of revenue in the current period was derived from multi-channel retail activities.

The Group places a high emphasis on supplying its own software products and on delivering all services through its experienced workforce. In the period, 80% (2007: 88%) of gross profit has been generated from the sale of the Group's own software and services. This enables the Group to offer a high quality, responsive service to customers, whilst retaining complete control of product development.

The acquisition of RBS has provided the Group with the ability to supply specialist solutions to large retailers, albeit with greater use of third party products. As a result, gross profit as a percentage of revenue reduced to 74% though gross profit, in monetary terms, increased by 43%.

#### Review of multi-channel retail

The Group provides end-to-end business solutions to general retailers as well as to companies with a specific focus on online trading, mail order and call centres. The Group's success within the wholesale and distribution market continues and a major new customer was acquired subsequent to the period end. The Group's ability to sell solutions and services to large retailers provides an exciting opportunity to sell additional Sanderson products to a new area of the retail market.

Notwithstanding the well-publicised uncertain economic outlook faced by some large 'high street' retailers, the Group is experiencing strong levels of activity. There is active interest from smaller general retailers and from businesses, which generate a significant amount of sales through online trading. High activity levels are prevalent in both the existing customer base as well as amongst potential new customers.

Twelve new clients were gained in the period, including Choice Discount, Badger Office Supplies, Pakeezah and The Children's Society. This compares with nine new customers gained in the comparative period last year. In addition, large orders were secured from English Heritage and Tie Rack. Subsequent to the period end, the Group has secured a contract, worth in excess of £1m, from a large retailer. This new system is expected to be installed during the current financial year.

We announced recently that RBS has been renamed Sanderson RBS Limited and this will bring all of the Group's products and services together under the well-known Sanderson brand. Whilst the renaming may be the first public sign of change, the integration of the business into the Group is nearing completion, ahead of schedule.

#### Review of manufacturing

The Group's manufacturing business covers the provision of IT solutions to manufacturers who operate primarily in the engineering, plastics, electronics, furniture, automobile parts, print and food process sectors. As was reported in December 2007, the manufacturing division finished the last financial year with a strong trading performance and this has continued into the current financial year. Three significant new clients have been gained in the period; Accuracy International, Valley Foods and Patak's Breads. No new clients were gained in the comparable period last year. Revenues grew slightly and improved margins helped to increase operating profit by more than 50%.

#### Balance sheet

The Group's business model is such that over 50% of revenue is derived from annual software licences and support and maintenance services. These recurring revenues are annually contracted and normally invoiced in advance, typically on the anniversary of the original system installation. Deferred income resulting from these revenues has grown by 27% compared to 31 March 2007, a welcome increase in this key measure.

Three significant payments in respect of recurring revenues which had been anticipated at the end of March, were actually received after the period end in mid-April. This adversely affected both the cash balance and conversion rate of operating profit to cash reported at the period end. The value of cash receipts for the month of April was a record for the Group and this is expected to be reflected in the performance in the second half of the current financial year.

Gross bank debt at 31 March 2008 was £12.5m (2007: £3.6m prior to the acquisition of RBS). At 30 September 2007 gross debt amounted to £12.6m. During the period the Group paid deferred cash consideration of £500,000 in respect of the acquisition of Sanderson Retail Systems Limited in 2006. This deferred consideration payment was made from cash generated by the Group. An overall reduction in debt levels is expected in future periods.

#### Strategy

The Group has developed a robust business model which generates over half of revenues from annual, pre-contracted, software licence, support and maintenance revenues. A large client base has been established such that gross profit generated from these recurring revenue sources covers around 70% of the Group's salary costs and overheads.

The Group strategy is to build on the strengths of this business model by refining its scope and application within the existing Group and by selectively acquiring businesses where the introduction of the model will deliver improved financial performance. A number of acquisition opportunities continue to be developed.

#### Dividend

By ensuring that the Sanderson business model continues to deliver high levels of profit and cash the Group is able to adopt a progressive dividend policy for the benefit of all shareholders. We are pleased to announce an increased interim dividend of 1.20 pence per ordinary share (2007: 1.15 pence per share), which will be paid on 15 August 2008 to shareholders on the register at the close of business on 18 July 2008.

#### Staff

We would like to thank our colleagues for their continued commitment, expertise and dedication in working with our customers and partners to successfully develop the Group.

#### Outlook

Our focus on all aspects of multi-channel retail markets, including the active and growing online trading sector, provides a level of protection from the uncertain market conditions currently affecting some larger retailers. The comprehensive range of Sanderson products which offer demonstrable return on investment to existing and prospective customers gives your Board the confidence that the Group is well placed to deliver both organic and acquisition-led growth. The Board anticipates a satisfactory trading outcome to the current financial year.

#### Christopher Winn

#### Chairman

12 June 2008

#### CONSOLIDATED INCOME STATEMENT

	Notes	Unaudited Six months to 31/03/08 £'000	Unaudited Six months to 31/03/07 £'000	Audited Year to 30/09/07 £'000
<b>Continuing Operations</b>				
Revenue	2	13,001	8,125	18,165
Cost of sales		(3,443)	(1,459)	(3,448)
<b>Gross profit</b>		<b>9,558</b>	6,666	14,717
Other operating expenses		(8,139)	(5,884)	(12,458)
<b>Results from operating activities</b>		<b>1,419</b>	782	2,259

<b>Results from operating activities before amortisation and share based payment charges</b>	2	<b>1,968</b>	1,414	3,466
Amortisation of acquisition related intangibles		<b>(524)</b>	(314)	(621)
Share-based payment charges		<b>(25)</b>	(318)	(586)
<b>Results from operating activities</b>		<b>1,419</b>	782	2,259
Net finance costs		<b>(454)</b>	(128)	(324)
<b>Profit before tax</b>		<b>965</b>	654	1,935
Tax	3	<b>(139)</b>	(114)	(589)
<b>Profit for the period from continuing operations</b>		<b>826</b>	540	1,346
<b>Discontinued Operations</b>				
Loss for the period from discontinued operations		-	(385)	(385)
<b>Profit for the period</b>		<b>826</b>	155	961
<b>Earnings per share</b>				
From continuing operations				
Basic	4	<b>1.9p</b>	1.3p	3.2p
Diluted	4	<b>1.8p</b>	1.2p	3.0p
From continuing and discontinued operations				
Basic	4	<b>1.9p</b>	0.4p	2.3p
Diluted	4	<b>1.8p</b>	0.4p	2.1p

#### CONSOLIDATED STATEMENT OF RECOGNISED INCOME AND EXPENSE

Actuarial gains on defined benefit pension schemes	-	-	1,742
Tax on items taken directly to equity	-	-	(523)
<b>Profit for the period</b>	<b>826</b>	155	961
<b>Total recognised income and expense for the period</b>	<b>826</b>	155	2,180

#### CONSOLIDATED BALANCE SHEET

	<b>Unaudited</b>	Unaudited	Audited
	<b>As at</b>	As at	As at
	<b>31/03/08</b>	31/03/07	30/09/07
	<b>£'000</b>	£'000	£'000
<b>Non-current assets</b>			
Goodwill	<b>33,594</b>	25,256	33,519
Other intangible assets	<b>6,761</b>	3,093	7,315
Property, plant & equipment	<b>561</b>	528	589
Employee benefits	<b>144</b>	-	9
Deferred tax asset	<b>-</b>	384	-
	<b>41,060</b>	29,261	41,432
<b>Current assets</b>			
Inventories	<b>362</b>	209	392
Trade and other receivables	<b>7,487</b>	4,941	8,180
Income tax receivable	<b>95</b>	234	-
Derivative financial instrument	<b>119</b>	-	-
Cash and cash equivalents	<b>68</b>	235	935
	<b>8,131</b>	5,619	9,507
<b>Current liabilities</b>			
Bank overdraft and loans	<b>(2,000)</b>	(528)	(2,023)
Trade and other payables	<b>(4,731)</b>	(3,241)	(5,779)
Deferred contingent consideration	<b>(1,442)</b>	(725)	(1,888)
Current tax liabilities	<b>(711)</b>	-	(622)
Deferred income	<b>(6,002)</b>	(4,228)	(6,153)
	<b>(14,886)</b>	(8,722)	(16,465)
<b>Net current liabilities</b>	<b>(6,755)</b>	(3,103)	(6,958)
<b>Non-current liabilities</b>			
Employee benefits	-	(1,825)	-

Deferred income	-	(490)	-
Deferred tax liabilities	(1,058)	-	(1,316)
Loans and borrowings	(10,526)	(3,319)	(10,616)
	<b>(11,584)</b>	<b>(5,634)</b>	<b>(11,932)</b>
<b>Net assets</b>	<b>22,721</b>	20,524	22,542
<b>Equity</b>			
Called-up share capital	4,328	4,181	4,228
Share premium	15,153	14,578	14,758
Shares to be issued	-	495	495
Retained earnings	3,240	1,270	3,061
<b>Total equity</b>	<b>22,721</b>	20,524	22,542

#### CONSOLIDATED CASH FLOW STATEMENT

		<b>Unaudited Six months to 31/03/08</b>	Unaudited Six months to 31/03/07	Audited Year to 30/09/07
	Notes	£'000	£'000	£'000
<b>Net cash from operating activities</b>	6	<b>617</b>	760	2,300
<b>Investing activities</b>				
Purchases of property, plant & equipment		(103)	(30)	(100)
Expenditure on product development		-	(67)	(69)
Acquisition of subsidiary net of cash acquired		(575)	-	(9,048)
Purchase of trade and assets		-	(1,162)	(1,142)
Purchase of intellectual property		-	-	(50)
<b>Net cash used in investing activities</b>		<b>(678)</b>	(1,259)	(10,409)
<b>Financing activities</b>				
Equity dividends paid		(671)	(625)	(1,110)
Proceeds from bank borrowing, net of costs		-	1,162	10,219
Repayment of bank borrowing		(125)	(250)	(500)
Repayment of finance lease principal		(10)	(16)	(28)
<b>Net cash (used in) / from financing activities</b>		<b>(806)</b>	271	8,581
<b>(Decrease) / increase in cash and cash equivalents</b>		<b>(867)</b>	(228)	472
<b>Cash and cash equivalents at start of the period</b>		<b>935</b>	463	463
<b>Cash and cash equivalents at end of the period</b>		<b>68</b>	235	935

#### NOTES TO THE INTERIM RESULTS

##### 1. Basis of preparation

The Group's interim results for the six month period ended 31 March 2008 are prepared in accordance with the Group's accounting policies which are based on the recognition and measurement principles of International Financial Reporting Standards ('IFRS') as adopted by the EU and effective, or expected to be adopted and effective, at 30 September 2008. As permitted, this interim report has been prepared in accordance with the AIM rules and not in accordance with IAS34 'Interim financial reporting'.

These interim results do not constitute full statutory accounts within the meaning of section 240(5) of the Companies Act 1985 and are unaudited. The unaudited interim financial statements were approved by the Board of Directors on 12<sup>th</sup> June 2008.

The consolidated financial statements are prepared under the historical cost convention as modified to include the revaluation of financial instruments. The accounting policies used in the interim financial statements are consistent with IFRS and those which will be adopted in the preparation of the Group's annual report and financial statements for the year ended 30 September 2008. The statutory accounts for the year ended 30 September 2007, which were prepared under IFRS, have been filed with the Registrar of Companies. These statutory accounts carried an unqualified Auditors' Report and did not contain a statement under either Section 237(2) or (3) of the Companies Act 1985.

##### 2. Segmental reporting

The Group is managed as two separate divisions, manufacturing and multi-channel retail. Substantially all revenue is generated within the UK.

	Manufacturing			Multi-channel retail			Total		
	Six months 31/03/08 £000	Six months 31/03/07 £000	Year ended 30/09/07 £000	Six months 31/03/08 £000	Six months 31/03/07 £000	Year ended 30/09/07 £000	Six months 31/03/08 £000	Six months 31/03/07 £000	Year ended 30/09/07 £000
Revenue	<b>3,319</b>	3,270	6,673	<b>9,682</b>	4,855	11,492	<b>13,001</b>	8,125	18,165
Operating profit*	<b>601</b>	352	976	<b>1,367</b>	1,062	2,490	<b>1,968</b>	1,414	3,466
Amortisation**							<b>(524)</b>	(314)	(621)
Share based payment charges							<b>(25)</b>	(318)	(586)
Operating profit							<b>1,419</b>	782	2,259
Net finance expense							<b>(454)</b>	(128)	(324)
Profit before tax							<b>965</b>	654	1,935

\*Stated before amortisation of acquisition related intangibles and share based payment charges.

\*\* Amortisation of acquisition related intangibles.

### 3. Taxation

	Six months to 31/03/08 £'000	Six months to 31/03/07 £'000	Year to 30/09/07 £'000
<i>Recognised in the income statement in respect of continuing operations:</i>			
<b>Current tax expense</b>			
UK corporation tax for the current period	<b>396</b>	290	841
Relating to prior periods	-	-	25
Total current tax	<b>396</b>	290	866
<b>Deferred tax</b>			
Deferred tax for the current period	<b>(139)</b>	(176)	(277)
Relating to prior periods	<b>(118)</b>	-	-
Total deferred tax	<b>(257)</b>	(176)	(277)
<b>Taxation charge in respect of continuing operations</b>	<b>139</b>	114	589
<i>Recognised in the income statement in respect of discontinued operations:</i>			
UK corporation tax for the current period	-	(165)	(165)
<b>Total taxation charged / (credited) to the income statement</b>	<b>139</b>	(51)	424

### 4. Earnings per share

	Six months to 31/03/08 £'000	Six months to 31/03/07 £'000	Year to 30/09/07 £'000
<b>Earnings</b>			
Continuing	<b>826</b>	540	1,346
Continuing and discontinued	<b>826</b>	155	961
<b>Average number of shares during period</b>	<b>No. '000</b>	No. '000	No. '000
In issue at the start of the period	<b>42,282</b>	41,813	41,813
Effect of shares issued in the period	<b>330</b>	-	21
Weighted average number of shares at period end	<b>42,612</b>	41,813	41,834



Effect of share options	1,939	1,939	1,947
Effect of deferred consideration	670	1,000	1,000
Weighted average number of shares (diluted) at period end	45,221	44,752	44,781
<b>Earnings per share</b>	<b>pence</b>	<b>pence</b>	<b>pence</b>
Continuing - basic	1.9	1.3	3.2
- diluted	1.8	1.2	3.0
Continuing and discontinued - basic	1.9	0.4	2.3
- diluted	1.8	0.4	2.1

## 5. Equity dividends

	Six months to 31/03/08 £'000	Six months to 31/03/07 £'000	Year to 30/09/07 £'000
Interim dividend	-	-	483
Final dividend	671	625	627
Total dividend paid in period	671	625	1,110

An interim dividend of 1.20 pence (2007: 1.15 pence) per ordinary 10 pence share will be paid on 15 August 2008.

## 6. Net cash from operating activities

	Six months to 31/03/08 £'000	Six months to 31/03/07 £'000	Year to 30/09/07 £'000
Profit for the period	826	155	961
<i>Adjustments for:</i>			
Depreciation and amortisation	685	472	978
Share based payment charges	25	318	586
Net finance expense	454	128	324
Income tax expense / (credit)	139	(51)	424
<b>Operating cash flow before working capital movements</b>	<b>2,129</b>	<b>1,022</b>	<b>3,273</b>
(Increase) / decrease in working capital	(712)	30	(219)
<b>Cash generated by operations</b>	<b>1,417</b>	<b>1,052</b>	<b>3,054</b>
Additional pension payment	(117)	(41)	(134)
Interest paid	(306)	(88)	(260)
Income taxes paid	(377)	(163)	(360)
<b>Net cash from operating activities</b>	<b>617</b>	<b>760</b>	<b>2,300</b>

## INDEPENDENT REVIEW REPORT TO SANDERSON GROUP PLC

### Introduction

We have been engaged by the company to review the financial information in the half-yearly financial report for the six months ended 31 March 2008 which comprises the consolidated income statement, consolidated balance sheet, consolidated cash flow statement and notes 1 to 6. We have read the other information contained in the half-yearly financial report which comprises only the Chairman's Statement and considered whether it contains any apparent misstatements or material inconsistencies with the information in the financial information.

This report is made solely to the company in accordance with guidance contained in ISRE (UK and Ireland) 2410, "Review of Interim Financial Information performed by the Independent Auditor of the Entity". Our review work has been undertaken so that we might state to the company those matters we are required to state to them in a review report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company, for our review work, for this report, or for the conclusions we have formed.

### Directors' responsibilities

The half-yearly financial report is the responsibility of, and has been approved by, the directors. The AIM rules of the London Stock Exchange require that the accounting policies and presentation applied to the interim figures are consistent with those which will be adopted in the annual accounts having regard to the accounting standards applicable for such accounts.

As disclosed in note 1, the annual financial statements of the group are prepared in accordance with the basis of preparation.

**Our responsibility**

Our responsibility is to express to the group a conclusion on the financial information in the half-yearly financial report based on our review.

**Scope of review**

We conducted our review in accordance with International Standards on Review Engagements (UK and Ireland) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Auditing Practices Board for use in the United Kingdom. A review of interim financial information consists of making enquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Accounting Standards on Auditing (UK and Ireland) and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

**Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the financial information in the half-yearly financial report for the six months ended 31 March 2008 is not prepared in all material respects, in accordance with the basis of preparation described in note 1.

**Grant Thornton UK LLP**

Chartered Accountants  
Birmingham, England  
12 June 2008

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## Regulatory Announcement

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**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Notice of Interim Results  
**Released** 07:00 04-Jun-08  
**Number** 9233V07



RNS Number : 9233V  
Sanderson Group PLC  
04 June 2008

For Immediate  
Release  
June 2008

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### Notification of Interim results for the six months ended 31 March 2008

Sanderson Group plc, the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, will announce interim results for the six months ended 31 March 2008 on Thursday 12 June 2008.

#### Enquiries

Adrian Frost,  
Finance Director  
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Paul Vann  
Winningtons Financial      Tel: 0117 920 0092

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## Regulatory Announcement

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**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Issue of Equity  
**Released** 07:02 06-May-08  
**Number** 7057T



RNS Number:7057T  
Sanderson Group PLC  
06 May 2008

REGULATORY ANNOUNCEMENT

SANDERSON GROUP PLC

For Immediate Release

6 May 2008

Sanderson Group plc ("Sanderson")

Sanderson has issued 102,202 ordinary shares ('New Ordinary Shares') to an ex-employee as a result of the exercise of options under a Long Term Incentive Plan ("LTIP"). Application has been made for the new shares to be admitted to AIM and admission is expected to take place on 9 May 2008.

The New Ordinary Shares will rank pari passu with the existing Sanderson ordinary shares. Following allotment of the New Ordinary Shares, Sanderson has in issue 43,383,946 ordinary shares. This figure may be used by shareholders as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, the share capital of Sanderson under the Disclosure and Transparency Rules.

Enquiries:

Adrian Frost, Finance Director  
Sanderson Group plc - **02476 284308**

Christopher Winn, Executive Chairman  
Sanderson Group plc - **02476 555466**

Paul Vann  
Winningtons Financial - **0117 920 0092**

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## Regulatory Announcement

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**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Directors' Shareholdings  
**Released** 07:01 07-Apr-08  
**Number** 7207R



RNS Number:7207R  
Sanderson Group PLC  
07 April 2008

### Directors' Shareholdings

Sanderson Group plc ('Sanderson' or 'the Company'), announces that it was informed on Friday 4th April of the following share dealings by directors and related parties. These transactions were made for the express purpose of tax planning and there has been no change to any director's beneficial holdings.

On 4th April 2008, Mr Christopher Winn, Executive Chairman of the Company, sold 516,199 ordinary shares in Sanderson at a price of 34 pence per ordinary share. Mrs Angela Winn, wife of Christopher Winn purchased 516,199 ordinary shares in Sanderson at a price of 34p per share. Mr Christopher Winn also purchased 440,000 ordinary shares in Sanderson at a price of 34 pence per share, following the sale by Mrs Angela Winn of 440,000 shares at a price of 34 pence per share. Mr Christopher Winn continues to have an interest in 1,598,199 ordinary shares and options over 2,037,715 ordinary shares.

Similarly, on 3rd April 2008, Mr David O'Byrne the managing director of the Company, transferred 82,754 shares to his wife, Mrs Angela O'Byrne. On the same day, Mr David O'Byrne sold 20,000 shares at a price of 34 pence per ordinary share. Mrs Angela O'Byrne purchased 20,000 shares at a price of 34 pence per share. Mrs Angela O'Byrne also sold 212,754 shares at a price of 34 pence per ordinary share and Mr O'Byrne purchased 212,754 shares at a price of 34 pence per share. Mr David O'Byrne continues to have an interest in 232,754 ordinary shares and options over 1,228,945 ordinary shares.

### Enquiries:

Christopher Winn, Executive Chairman  
Sanderson Group plc - 02476 555466

Paul Vann  
Winningtons Financial - 0117 920 0092

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## Regulatory Announcement

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**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Additional Listing  
**Released** 13:00 04-Feb-08  
**Number** 2255N



RNS Number:2255N  
Sanderson Group PLC  
04 February 2008

### Additional listing

Sanderson Group PLC ("Sanderson" or the "Company") announces that on 31 January 2008 the Board allotted 1,000,000 new ordinary shares (the "New Ordinary Shares") in the capital of the Company as vendor consideration to the former shareholders of Sanderson Retail Systems Limited ("Sanderson Retail Systems"), and also paid the former shareholders £500,000 in cash. The allotment of the New Ordinary Shares and the cash payment are in settlement of additional consideration payable in respect of Sanderson Retail Systems, which was acquired by Sanderson in February 2006 and which has achieved the trading targets required for payment of the full amount of additional consideration.

Application has been made to the London Stock Exchange for the New Ordinary Shares to be admitted to AIM. Admission is expected to become effective on or around 8 February 2008.

The New Ordinary Shares will rank pari passu with the existing Sanderson ordinary shares. Following allotment of the New Ordinary Shares, Sanderson has in issue 43,281,744 ordinary shares. This figure may be used by shareholders as the denominator for the calculations by which they will determine if they are required to notify their interest in, or a change to their interest in, the share capital of Sanderson under the Disclosure and Transparency Rules.

### Enquiries:

Adrian Frost  
Group Finance Director  
Sanderson Group PLC  
Tel: 02476 555466

Colin Smith  
Arden Partners plc  
Tel: 0121 423 8940

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## Regulatory Announcement

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**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Result of AGM  
**Released** 15:25 14-Feb-08  
**Number** 03590



RNS Number:03590  
 Sanderson Group PLC  
 14 February 2008

14th February 2008

Sanderson Group plc  
 Result of AGM

The Annual General Meeting of Sanderson Group plc ('Sanderson'), the software and IT services business specialising in multi-channel retail and manufacturing markets in the UK and Ireland, was held today. All the ordinary and special resolutions contained within the notice of meeting were duly passed.

Commenting on the business, Chairman Christopher Winn said: "Our strengthened position in the multi-channel retail market, together with our profitable and established manufacturing division, provides a good platform for growth. The current financial year has started well, with the first quarter trading performance being ahead of last year."

### Enquiries:

Sanderson - Christopher Winn, Chairman	024 7655 5466
Sanderson - Adrian Frost, Finance Director	024 7655 5466
Arden Partners - Richard Day	020 7398 1600
Winningtons Financial - Paul Vann	07768 807631

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## Regulatory Announcement

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<b>Company</b>	Sanderson Group PLC
<b>TIDM</b>	SND
<b>Headline</b>	Publication of Annual Report
<b>Released</b>	11:23 23-Jan-08
<b>Number</b>	3632M



RNS Number:3632M  
Sanderson Group PLC  
23 January 2008

### PUBLICATION OF ANNUAL REPORT AND ACCOUNTS

Sanderson Group PLC has recently published its report and accounts for the year ended 30 September 2007.

Copies of the report and accounts, which were posted to shareholders on 14 January 2008, can be obtained from the registered office of the Company at Sanderson House, Manor Road, Coventry CV1 2GF or from the Company's website [www.sanderson.com](http://www.sanderson.com).

Enquiries:

Adrian Frost  
Finance Director  
Sanderson Group PLC  
Tel: 02476 555466

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**FOR IMMEDIATE RELEASE**

**6 DECEMBER 2007**

**SANDERSON GROUP PLC ('Sanderson' or 'the Group')**

**Preliminary Results for the year ended 30 September 2007**

***'Strengthened market position provides an excellent platform for growth'***

**Highlights**

- Revenue up 14% at £18.17m (2006: £15.90m)
- Adjusted\* operating profit up 6% at £3.47m (2006: £3.28m)
- Proposed total dividend of 2.7p per ordinary 10p share in respect of the financial year ended 30 September 2007 (2006: 2.6p) – an increase of 4%
- 104% of adjusted\* operating profit from continuing operations converted to cash (2006: 88%).
- Adjusted\* basic earnings per share at 6.1p (2006: 7.6p), reduced as a result of a normalised tax charge in the current year
- Pension deficit eliminated under IAS 19 valuation measure at 30 September 2007 (2006: £1.8m deficit)
- Two acquisitions in the current year, Elucid in February 2007 and Retail Business Solutions Group Limited in September 2007, both trading profitably

\*Before amortisation of acquisition related intangibles, share based payment charges and other operating income

**Commenting on the results, Chairman, Christopher Winn, said:**

"This has been a year of significant progress for the Group, with a strong second half year trading performance and two further acquisitions which considerably strengthen the Group's position as a leading supplier to the Multi-channel retail market.

"Following the acquisitions, the enhanced Sanderson presence in the Multi-channel retail market and the expanded range of products and services provides improved opportunities for both cross-selling within the extended customer base and securing new business. The Group is well positioned for further growth".

**Enquiries:**

Christopher Winn, Executive Chairman  
David O'Byrne, Managing Director  
Adrian Frost, Finance Director  
Paul Vann, Winningtons Financial

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## **SANDERSON GROUP PLC**

### **Preliminary Results for the year ended 30 September 2007**

#### **CHAIRMAN'S STATEMENT**

##### **Overview**

The trading results for the year to 30 September 2007 show that revenue has grown by 14% to £18.17m and that adjusted operating profit has grown by 6% to £3.47m.

During the year the Group increased its presence in the Multi-channel retail market by acquiring the Elucid business in February 2007 and Retail Business Solutions Group Limited ('RBS') in September 2007.

In addition to our established Manufacturing business, the Group now offers solutions across the full range of the Multi-channel retail market - from point of sale systems to back office, head office, mail order, e-commerce and fulfilment functions plus niche sectors such as Wholesale distribution. With customers ranging from start-up mail order businesses to major high street retailers, the Group is well placed to benefit from activity levels in this strategic sector.

##### **Financial Results**

Group revenue for the year increased by 14% to £18.17m from £15.90m last year. The increase reflects the growth in the Multi-channel retail business, which is expected to account for around 75% of Group revenues in the year to 30 September 2008.

Adjusted operating profit for the year rose by 6% to £3.47m compared with £3.28m last year. Profit before tax declined from £2.16m to £1.94m as a result of a £0.3m increase in the charge for the amortisation of acquisition-related intangibles

The tax charge for the Group was £589,000, (an effective rate of 30.4%), compared with a tax credit of £17,000 in the comparative period. This increase in the tax charge led to the adjusted basic earnings per share falling from 7.6 p to 6.1p. If this year's effective rate of 30.4% applied to last year's earnings, the comparative eps would have been 6.0p.

Cash balances increased to £935,000 from £463,000 in the comparative period, with 104% of operating profit from continuing activities being converted into cash. Acquisitions were financed by bank debt and net debt increased to £11.7m (2006: £2.5m). Whilst this level of debt represents 3.4 times the reported adjusted operating profit for the year, the timing of the RBS acquisition, two weeks before the year end, added in excess of £9m to the year end debt figure but contributed less than £100,000 to operating profit. The level of debt is expected to reduce to around 2.5 times next year's adjusted operating profit.

As reported in the interim results and following the acquisition of Elucid, the Group carried out a strategic review of its products aimed at the mid-tier mail order and e-commerce market. This resulted in a decision to rationalise development costs and to discontinue further development of an existing product. The discontinued operation incurred a loss of £385,000 after tax during the year, inclusive of all closure costs. In the comparative period the same operation incurred a loss of £183,000. The 2006 results have been restated to show all revenue and costs relating to this operation as being from discontinued operations.

## **Dividend**

The Board is keen to ensure that shareholders benefit from the trading performance of the Group through a progressive dividend policy. Subject to approval at the Annual General Meeting of Shareholders, expected to be held on 14 February 2008, a final dividend of 1.55p per ordinary share is proposed and will be paid on 14 March 2008 to shareholders on the register at the close of business on 22 February 2008. Together with the interim dividend of 1.15p per ordinary share, this final dividend represents a total dividend for the year of 2.7p, an increase of 4%.

## **Business Review**

The Group provides a wide range of software based solutions to the Manufacturing and Multi-channel retail markets. These solutions consist of our own software together with third party products, which are installed and supported directly by Sanderson staff. This approach ensures that a high quality, consistent and responsive service is delivered to customers and enables the Group to maintain tight control over its operations.

The Group has a proven business model which generates a significant proportion of revenue from annual software licences and support services. These recurring revenues represented £9.43m of revenue in the year to 30 September 2007, some 52% of total revenue (2006: £8.84m, 56%) and demonstrates the benefits of a large, established customer base. A further £7.31m or 40% of revenue was generated from the provision of additional products and services to existing customers (2006: £5.61m, 35%) with new customers accounting for the balance of £1.43m (2006: £1.45m).

### **Review of Manufacturing business**

The Manufacturing business accounted for 37% (£6.68m) of Group revenue in the year to 30 September 2007 (2006: £7.40m, 46%) and continues to provide IT solutions to a large customer base in sectors such as print, food, engineering, plastics, electronics and furniture. Revenue declined when compared to 2006, largely as a result of slow trading reported in the first half of the current year. As anticipated, activity levels and order intake improved in the second half and the business ended the year with a strong trading performance. This is expected to continue into 2008.

There were some notable successes in the print sector, including large orders from Magnadata, Richard Clay and Anstey Wallcoverings. The Manufacturing business remains highly profitable, with operating margins in excess of 15% of revenue and demonstrates the value of the Intellectual Property software model.

### **Review of Multi-channel retail business**

The Multi-channel retail business accounted for 63% (£11.49m) of Group revenue in the year to 30 September 2007, representing an increase of 35% compared with £8.50m in the previous year. The value of sales to new Multi-channel clients in the year grew by over 50% compared with the previous year and included new clients such as Group 4 Securicor Sweden and the Royal Botanical Gardens, Kew. RBS made a small contribution to Group revenue and a substantial increase in sales for the Multi-channel business is anticipated in the coming year.

The growth of online sales continues to generate activity within retail, e-commerce and mail order businesses. Increasing security requirements for retailers have further increased the demand for our products and services.

In February 2007, the Group acquired the business and assets of the Elucid Multi-channel software business for a consideration of £1.40m. Elucid has a strong product offering aimed at the mid-tier mail order and e-commerce market and has over 50 existing customers. Elucid has now been fully integrated and forms an important part of the Sanderson Multi-channel business.

In September 2007, the Group acquired RBS for up to £14m in cash and shares. RBS is a well established provider of solutions to the retail sector and markets and supports solutions which provide front and back office electronic point-of-sale systems (including the highly successful Retail-J software) together with a full range of IT services. RBS employs 74 people, bringing the total number of employees for the Group to just over 300.

With approximately 200 RBS customers throughout the UK and Ireland, including Blacks Leisure, Harrods and French Connection, the combined Sanderson customer base now consists of over 600 retail and Multi-channel clients. The enlarged and enhanced Sanderson product and services portfolio will provide good opportunities for cross-selling and the managed service capability within RBS provides an exciting opportunity to further develop the Group. The success of RBS in gaining new clients, with recent additions including Slater Menswear and Wyevale Garden Centres, is expected to provide additional momentum for future growth.

Following the RBS acquisition, the profile of the Group has changed significantly and we expect around 75% of future revenue to originate within the Multi-channel retail business, with the Manufacturing business accounting for the balance.

## **Strategy**

We continue to develop the Group by a combination of organic growth complemented by selective acquisitions. We will consider acquisition opportunities as they are identified, but our focus in the coming year is to complete the integration of RBS and to deliver the benefits available from this integration. In addition, we will look to take advantage of the Group's strong position in its target markets to deliver further growth.

## **Staff**

The acquisitions completed during the year have increased staff numbers to just over 300 and we would like to welcome the new employees to our enlarged Group. We would also like to thank our colleagues for their commitment, expertise and continued dedication in working with our customers and partners.

**Outlook**

We previously stated our intention to accelerate the rate of progress and the 2007 acquisitions together with the February 2006 acquisition of Retail Systems have nearly doubled the size of the Group.

The second half trading performance of the Group has been strong and we have made a good start to the new financial year. Sanderson is well positioned to deliver further value in the coming year. The four acquisitions made since flotation have substantially increased the size of the Group and we believe that we are well placed to accelerate growth rates and deliver further value as a result of our strengthened market position.

**Christopher Winn**  
**Chairman**  
**6 December 2007**

**Consolidated income statement**  
for the year ended 30 September 2007

	Note	2007 £000	2006 £000
<b>Revenue</b>	3	<b>18,165</b>	15,896
Cost of sales		<b>(3,448)</b>	(2,591)
<b>Gross profit</b>		<b>14,717</b>	13,305
Technical and development costs		<b>(6,714)</b>	(6,019)
Administrative expenses		<b>(4,212)</b>	(3,590)
Sales and marketing costs		<b>(1,532)</b>	(1,379)
Other operating income		-	119
<b>Results from operating activities</b>		<b>2,259</b>	2,436
<b>Results from operating activities before adjustments in respect of the following:</b>	3	<b>3,466</b>	3,278
Amortisation of acquisition related intangibles		<b>(621)</b>	(319)
Share based payment charges		<b>(586)</b>	(642)
Other operating income		-	119
<b>Results from operating activities</b>		<b>2,259</b>	2,436
Finance income		<b>371</b>	288
Finance expenses		<b>(695)</b>	(563)
<b>Profit before tax</b>		<b>1,935</b>	2,161
Taxation	5	<b>(589)</b>	17
<b>Profit for the period from continuing operations</b>		<b>1,346</b>	2,178
<b>Discontinued operations</b>			
Loss for the period from discontinued operations		<b>(385)</b>	(183)
<b>Profit for the year attributable to equity holders of the parent</b>		<b>961</b>	1,995
<b>Earnings per share</b>			
<b>From continuing operations</b>			
Basic earnings per share	6	<b>3.2p</b>	5.3p
Diluted earnings per share	6	<b>3.0p</b>	4.9p
<b>From continuing and discontinued operations</b>			
Basic earnings per share	6	<b>2.3p</b>	4.8p
Diluted earnings per share	6	<b>2.1p</b>	4.5p



**Consolidated balance sheet**  
at 30 September 2007

	2007	2006
	£000	£000
<b>Non-current assets</b>		
Property, plant and equipment	589	585
Intangible assets	40,834	27,051
Employee benefits	9	-
Deferred tax assets	-	488
	<b>41,432</b>	<b>28,124</b>
<b>Current assets</b>		
Inventories	392	258
Trade and other receivables	8,180	4,127
Income tax receivable	-	211
Cash and cash equivalents	935	463
	<b>9,507</b>	<b>5,059</b>
<b>Current liabilities</b>		
Bank loans and borrowings	(2,023)	(528)
Trade and other payables	(5,779)	(2,351)
Income tax payable	(622)	-
Deferred contingent consideration	(1,888)	-
Deferred income	(6,153)	(4,278)
	<b>(16,465)</b>	<b>(7,157)</b>
<b>Net current liabilities</b>	<b>(6,958)</b>	<b>(2,098)</b>
<b>Total assets less current liabilities</b>	<b>34,474</b>	<b>26,026</b>
<b>Non-current liabilities</b>		
Loans and borrowings	(10,616)	(2,420)
Deferred contingent consideration	-	(464)
Deferred income	-	(587)
Deferred tax liabilities	(1,316)	-
Employee benefits	-	(1,849)
	<b>(11,932)</b>	<b>(5,320)</b>
<b>Net assets</b>	<b>22,542</b>	<b>20,706</b>
<b>Equity attributable to equity holders of the Company</b>		
Share capital	4,228	4,181
Share premium	14,758	14,578
Shares to be issued	495	495
Retained earnings	3,061	1,452
<b>Total equity</b>	<b>22,542</b>	<b>20,706</b>

**Consolidated cash flow statement  
for the year ended 30 September 2007**

	<b>2007</b>	2006
	<b>£000</b>	£000
<b>Cash flows from operating activities</b>		
Profit for the period	<b>961</b>	1,995
<i>Adjustments for:</i>		
Amortisation of intangible assets	<b>736</b>	360
Depreciation	<b>242</b>	160
Share based payment expense	<b>586</b>	642
Net finance expense	<b>324</b>	275
Income tax expense	<b>589</b>	(96)
Profit on disposal of property, plant and equipment	<b>-</b>	(119)
	<hr/>	<hr/>
<b>Operating cash flow before changes in working capital and provisions</b>	<b>3,438</b>	3,217
Movement in trade and other receivables	<b>(1,536)</b>	893
Movement in inventories	<b>(1)</b>	(51)
Movement in trade and other payables	<b>1,318</b>	(1,372)
Payments to employee benefit plan	<b>(134)</b>	(80)
	<hr/>	<hr/>
<b>Cash generated from operations</b>	<b>3,085</b>	2,607
Interest paid	<b>(260)</b>	(178)
Income tax paid	<b>(525)</b>	(639)
	<hr/>	<hr/>
<b>Net cash from operating activities</b>	<b>2,300</b>	1,790
	<hr/>	<hr/>
<b>Cash flow from investing activities</b>		
Proceeds from sales of property, plant and equipment	<b>-</b>	530
Purchase of plant and equipment	<b>(100)</b>	(120)
Development expenditure capitalised	<b>(69)</b>	(271)
Purchase of intellectual property	<b>(50)</b>	(200)
Purchase of trade and assets	<b>(1,142)</b>	-
Acquisition of subsidiary, net of cash balances acquired	<b>(9,048)</b>	(1,480)
	<hr/>	<hr/>
<b>Net cash flow from investing activity</b>	<b>(10,409)</b>	(1,541)
	<hr/>	<hr/>
<b>Cash flow from financing activities</b>		
Proceeds from bank borrowing, net of arrangement costs	<b>10,219</b>	1,375
Repayment of bank borrowing	<b>(500)</b>	(625)
Repayment of finance lease principal	<b>(28)</b>	(36)
Equity dividends paid	<b>(1,110)</b>	(1,024)
	<hr/>	<hr/>
<b>Net cash flow from financing activities</b>	<b>8,581</b>	(310)
	<hr/>	<hr/>
Net increase / (decrease) in cash and cash equivalents	<b>472</b>	(61)
Cash and cash equivalents at beginning of year	<b>463</b>	524
	<hr/>	<hr/>
<b>Cash and cash equivalents at the end of the year</b>	<b>935</b>	463
	<hr/>	<hr/>

## Notes

### 1 Financial statements

The financial information set out herein does not constitute the Group's statutory accounts for the year ended 30 September 2007 but is derived from those financial statements. The statutory accounts will be finalised on the basis of the financial information presented by the directors in this preliminary announcement and will be delivered to the registrar of companies following the Annual General Meeting. The comparative information in respect of the period ended on 30 September 2006 has been derived from the audited statutory accounts for the year ended on that date, upon which an unqualified audit opinion was expressed and which did not contain a statement under section 237 (2) or (3) of the Companies Act 1985. The audited financial statements will be available by contacting the Company Secretary at the Company's Registered Office.

### 2 Basis of preparation

The Group financial statements have been prepared and approved by the directors in accordance with International Financial Reporting Standards ('IFRS') as adopted by the European Union.

The Group has applied all accounting standards and interpretations by the International Accounting Standards Board and International Accounting Standards Interpretation Committee effective at the time of preparing the financial statements.

### 3 Segmental reporting

The Group is managed as two separate divisions, manufacturing and multi-channel retail. Substantially all revenue is generated within the UK.

	Manufacturing		Multi-channel		Total	
	2007	2006	2007	2006	2007	2006
	£000	£000	£000	£000	£000	£000
Revenue	<b>6,673</b>	7,397	<b>11,492</b>	8,499	<b>18,165</b>	15,896
Operating profit before amortisation and share based payment charge	<b>976</b>	1,229	<b>2,490</b>	2,049	<b>3,466</b>	3,278
Amortisation of acquisition related intangibles					<b>(621)</b>	(319)
Share based payment charges					<b>(586)</b>	(642)
Other operating income					-	119
Operating profit					<b>2,259</b>	2,436
Net finance expense					<b>(324)</b>	(275)
Profit before taxation					<b>1,935</b>	2,161
Property, plant and equipment	<b>280</b>	173	<b>309</b>	412	<b>589</b>	585
Intangible assets	<b>8,950</b>	8,950	<b>31,884</b>	18,101	<b>40,834</b>	27,051
Stock	<b>68</b>	78	<b>324</b>	180	<b>392</b>	258
Trade and other receivables	<b>1,733</b>	1,393	<b>6,447</b>	2,734	<b>8,180</b>	4,127
	<b>11,031</b>	10,594	<b>38,964</b>	21,427	<b>49,995</b>	32,021
Other unallocated assets and liabilities					<b>(27,453)</b>	(11,315)
Net assets					<b>22,542</b>	20,706

A number of manufacturing and multi-channel operations are undertaken through one legal entity with certain functions such as cash management and procurement being managed centrally. As a result it is not possible to report cash, bank debt and creditor information by segment.

## Notes (continued)

### 4 Acquisitions of subsidiaries

On 9 February 2007 the Group acquired the trade and certain assets and liabilities of the 'Elucid' business unit from K3 Business Technology Group plc, for cash and deferred cash consideration. The business develops and supplies IT software and related services. In the seven months to 30 September 2007 the business contributed £108,000 profit before taxation.

The acquisition had the following effect on the Group's assets and liabilities at the acquisition date:

	Pre-acquisition carrying amount £000	Fair value adjustment £000	Recognised value on acquisition £000
Property, plant and equipment	12	-	12
Intangible assets	-	733	733
Trade and other receivables	250	-	250
Trade and other payables	-	(105)	(105)
Deferred taxation	-	(220)	(220)
Net identifiable assets and liabilities	262	408	670
Goodwill on acquisition			722
			1,392
Cash consideration paid at completion			1,112
Deferred cash consideration			250
Costs incurred			30
Total consideration			1,392

The fair value adjustments relate to the recognition of intangible assets and holiday pay in accordance with IFRS 3: Business combinations and adjustments to accruals to recognise liabilities identified during the course of the period, net of deferred tax.

Pre-acquisition carrying amounts were determined based on applicable IFRS, immediately prior to the acquisition. The values of assets and liabilities recognised on acquisition are their estimated fair values. In determining the fair value of intangible assets, the Group applied a discount rate of 15% to estimated cash flows.

The goodwill recognised on the acquisition is attributable mainly to the skills and technical talent of the workforce of the acquired business and the expected synergies to be achieved from integrating the Company into the Group's operations.

## Notes (continued)

### 4 Acquisitions of subsidiaries (continued)

On 14 September 2007, the Group acquired 100% of the issued share capital of Retail Business Solutions Group Limited for a combination of cash, deferred cash and share based consideration. The Company develops and supplies IT services and software. In the seventeen days to 30 September 2007, the Company contributed profit of £84,000 before tax.

The acquisition had the following effect on the Group's assets and liabilities on the acquisition date:

	Pre-acquisition carrying amount £000	Fair value adjustment £000	Recognised value on acquisition £000
Property, plant and equipment	131	-	131
Intangible assets	-	4,822	4,822
Inventories	133	-	133
Cash	3,598	-	3,598
Trade and other receivables	2,468	-	2,468
Trade and other payables	(1,598)	(28)	(1,626)
Income tax payable	(492)	-	(492)
Deferred income	(1,407)	-	(1,407)
Deferred tax liability	108	(1,446)	(1,338)
Net identifiable assets and liabilities	2,941	3,348	6,289
Goodwill on acquisition			7,972
			14,261
Consideration paid:			
- cash			12,273
- shares issued (468,262 ordinary shares of 10 p)			227
Costs incurred			373
			12,873
Deferred contingent consideration:			
- cash			1,500
Discount on deferred contingent consideration			(112)
Total consideration			14,261

The fair value adjustments relate to the recognition of intangible assets and holiday pay in accordance with IFRS 3: Business combinations. The fair value of the shares issued represents the market value at the date of acquisition, net of deferred tax.

The goodwill recognised on the acquisition is attributable mainly to the skills and technical talent of the workforce of the acquired business and the expected synergies to be achieved from integrating the Company into the Group's operations and the anticipated value of new business the operation will be capable of securing.

The deferred contingent consideration is payable between May 2008 and December 2008, based on the results of Retail Business Solutions Group Limited during a twelve month period ending between March 2008 and September 2008. The maximum provision has been made based on the forecast results of the Company.

Pre-acquisition carrying amounts were determined based on applicable IFRS, immediately prior to the acquisition. The values of assets and liabilities recognised on acquisition are their estimated fair values. In determining the fair value of intangible assets, the Group applied a discount rate of 15% to estimated cash flows.

## Notes (continued)

### 5 Taxation

	Continuing operations		Discontinued operations		Total	
	2007 £000	2006 £000	2007 £000	2006 £000	2007 £000	2006 £000
<b>Current tax expense</b>						
UK corporation tax for the current year	841	679	(165)	(79)	676	600
Relating to prior periods	25	(515)	-	-	25	(515)
<b>Total current tax</b>	<b>866</b>	<b>164</b>	<b>(165)</b>	<b>(79)</b>	<b>701</b>	<b>85</b>
<b>Deferred tax</b>						
Deferred tax for the current year	(277)	(154)	-	-	(277)	(154)
Relating to prior periods	-	(27)	-	-	-	(27)
<b>Total deferred tax</b>	<b>(277)</b>	<b>(181)</b>	<b>-</b>	<b>-</b>	<b>(277)</b>	<b>(181)</b>
<b>Taxation charged / (credited) to the income statement</b>	<b>589</b>	<b>(17)</b>	<b>(165)</b>	<b>(79)</b>	<b>424</b>	<b>(96)</b>

#### Reconciliation of effective tax rate

The current consolidated tax charge for the period is higher (2006: lower) than the standard rate of corporation tax in the UK of 30%. The differences are explained below.

	2007 £000	2006 £000
Profit before tax:		
Continuing operations	1,935	2,161
Discontinued operations	(550)	(262)
	<b>1,385</b>	<b>1,899</b>
Tax charge using the UK Corporation tax rate of 30% (2006: 30%)	<b>416</b>	570
<i>Effects of:</i>		
Expenses not deductible for tax purposes	97	47
Tax payable at less than 30%	-	(6)
Losses not utilised in year	(114)	101
Under / (over) provision in previous years	25	(542)
Expenses not reported in income statement	-	(170)
Change in temporary differences	-	(96)
<b>Total tax in income statement</b>	<b>424</b>	<b>(96)</b>

The overprovision for income tax in previous years relates to the tax treatment of the change to the Group's revenue recognition policy in accordance with the application note relating to UK Financial Reporting Standard No. 5, adopted in the year to 30 September 2004.

## Notes (continued)

### 6 Earnings per share

Basic and diluted earnings per share are calculated by dividing the profit after tax for the year by the weighted average number of ordinary shares at the end of the year and the diluted weighted average number of ordinary shares at the end of the year respectively. The basic and diluted earnings per share is also stated for earnings attributable to continuing and discontinued operations. In order to better demonstrate the performance of the Group, an adjusted earnings per share calculation has been presented which adds back items typically adjusted for by users of the accounts. The calculations for earnings and the number of shares relevant to all of the measures of earnings per share described in the foregoing are set out below.

#### From continuing and discontinued operations

The calculation of the basic and diluted earnings per share is based on the following data:

<b>Earnings:</b>	<b>2007</b>	2006
	<b>£000</b>	£000
Profit for the year	<b>961</b>	1,995
Result attributable to discontinued operations	<b>385</b>	183
Profit for the year from continuing operations	<b>1,346</b>	2,178
Amortisation of acquisition related intangible assets	<b>621</b>	319
Share based payment charges	<b>586</b>	642
Adjusted profit from continuing operations for the year	<b>2,553</b>	3,139
<b>Number of shares:</b>	<b>2007</b>	2006
	<b>No.</b>	No.
In issue at the start of the year	<b>41,813,482</b>	40,813,482
Effect of shares issued in the year	<b>20,583</b>	604,396
Weighted average number of shares at year end	<b>41,834,065</b>	41,417,878
Effect of share options	<b>1,946,775</b>	1,938,639
Effect of deferred consideration	<b>1,000,000</b>	1,000,000
Weighted average number of shares (diluted) at year end	<b>44,780,840</b>	44,356,517
	<b>2007</b>	2006
	<b>(p)</b>	(p)
Earnings per share:		
Basic	<b>2.3</b>	4.8
Diluted	<b>2.1</b>	4.5
Earnings per share attributable to continuing operations:		
Basic	<b>3.2</b>	5.3
Diluted	<b>3.0</b>	4.9
Adjusted earnings per share attributable to continuing operations:		
Basic	<b>6.1</b>	7.6
Diluted	<b>5.7</b>	7.1
Earnings per share attributable to discontinued operations:		
Basic	<b>(0.9)</b>	(0.5)
Diluted	<b>(0.9)</b>	(0.4)

## Notes (continued)

### 7 Dividends

	<b>2007</b>	2006
	<b>£000</b>	£000
Interim dividend of 1.15p per share (2006: 1.1p)	<b>483</b>	452
Final dividend relating to previous financial year of 1.5p per share (2006: 1.4p)	<b>627</b>	572
Total dividend for the financial year	<b>1,110</b>	1,024



## Regulatory Announcement

[Go to market news section](#)



**Company** Sanderson Group PLC  
**TIDM** SND  
**Headline** Holding(s) in Company  
**Released** 14:19 29-Oct-07  
**Number** 5422G

RNS Number:5422G  
Sanderson Group PLC  
29 October 2007

TR-1:

### NOTIFICATION OF MAJOR INTERESTS IN SHARES

1. Identity of the issuer or the underlying issuer of existing shares to which voting rights are attached:

Sanderson Group plc

2. Reason for the notification (please state Yes/No):

An acquisition or disposal of voting rights: Yes

An acquisition or disposal of financial instruments which may result in the acquisition of shares already issued to which voting rights are attached: No

An event changing the breakdown of voting rights: No

Other (please specify): No

3. Full name of person(s) subject to the notification obligation:

Chelverton Asset Management Limited

4. Full name of shareholder(s) (if different from 3):

HSBC Global Custody Nominees Ltd  
HSBC Global Custody Nominee (UK) Limited

5. Date of the transaction (and date on which the threshold is crossed or reached if different):

25 October 2007 (26 October 2007)

6. Date on which issuer notified:

29 October 2007

7. Threshold(s) that is/are crossed or reached:

Above 6%

## 8. Notified details:

## A: Voting rights attached to shares

Class/type of shares if possible using the ISIN CODE	Situation previous to the triggering transaction	
	Number of Shares	Number of Voting Rights
Ordinary Shares	2,480,000	2,480,000

GB00B04X1Q77

## Resulting situation after the triggering transaction

Class/type of shares if possible using the ISIN CODE	Number of Shares	Number of Voting Rights		% of Voting Rights	
		Direct	Indirect	Direct	Indirect
Ordinary Shares	2,730,000	Nil	2,730,000	Nil	6.46

GB00B04X1Q77

## B: Financial Instruments

## Resulting situation after the triggering transaction

Type of financial instrument	Expiration Date	Exercise/Conversion Period/ Date	Number of Voting Rights that may be acquired if the instrument is exercised/ converted.	% of Voting Rights
N/A	N/A	N/A	N/A	N/A

## Total (A+B)

Number of Voting Rights	% of Voting Rights
2,730,000	6.46

## 9. Chain of controlled undertakings through which the voting rights and/or the financial instruments are effectively held, if applicable

N/A

## Proxy Voting:

## 10. Name of the proxy holder:

N/A

## 11. Number of voting rights proxy holder will cease to hold:

N/A

12. Date on which proxy holder will cease to hold voting rights:

N/A

13. Additional information:

Chelverton Asset Management Limited is the fund manager for Small Companies Dividend Trust plc, Chelverton UK Equity Income Fund and Chelverton Growth Trust

14. Contact name:

Adrian Frost,  
Finance Director and Company Secretary, Sanderson Group plc

15. Contact telephone number:

02476 555466

This information is provided by RNS  
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