

The Berwick Connection

Volume 2013 | Issue I



One of six new trucks that we added to our fleet in January 2013.

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Berwick Goes Cross-Country

It's certainly not the first time that Berwick Electric Co.'s projects have gone beyond the Colorado state line, but this spring has been a flurry of out-of-state activity. In the past couple months, we have done or are doing projects in Wyoming, Wisconsin, Georgia and Utah.

The Wyoming project consists of a replacement 10-cell cooling tower at the Jim Bridger powerhouse in the small town of Point of Rocks. This is one part of a three-phase project that could potentially involve Berwick for the next two years.

In Portage, Wisconsin, BEC has been working for International Cooling Towers on an Alliant Energy plant called Columbia Station. This pro-

ject consists of an 8-cell replacement tower. Again, the project has a second phase that could extend our involvement through 2014.

Our Georgia and Utah jobs were performed for General Electric. We completed modifications to bus work and exciters at a nuclear generating station (Georgia) and a coal-fired generating station (Utah). Both jobs were performed in very short timeframes, as our manpower was needed for projects in other parts of the country.

In addition to the out-of-state jobs, BEC has been fulfilling work all around Colorado, including the northwestern town of Craig. There, we have been working for General Electric on a Tri-

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New Faces at Berwick



Kathleen Kisseberth Receptionist

Kathleen moved to Colorado in 1995 after completing her B.A. degree in Communication in Utah, but she claims Maryland as home. She is the proud

mother of five beautiful children, ranging in age from 12 to 26.

She enjoys art, music, needlepoint, model rock-etry, camping, cooking and most of all, spending time with her children.

Kathleen has been in the construction industry since 2002, working for various companies as a receptionist or administrative assistant.

"Everyone at Berwick has been so patient, kind, helpful and understanding," Kathleen observes. "The atmosphere of teamwork and wanting to provide the best customer service possible makes it easy to want to continue to find ways to improve an already well-established, family-friendly company."

One of the things she likes most about working at Berwick is meeting and greeting people when they stop by or come to a meeting. They tend to be impressed with the facility, and they especially like Berwick's wall of employee photos. "It's a nice touch!" she says.

"Unfortunately, I still accidentally set off our 'panic button' sometimes, but it is truly a comfort to know that so many of you are willing to come to my aid whenever a need may arise. I look forward to many more years here."



Tisa Foster Marketing & Communications

With the exception of a few years spent in Seattle and the Chicago area, Tisa has lived her entire

life in Colorado.

In her spare time, she enjoys hiking, watching movies, oil painting, and

writing and illustrating goofy stories. She lives with her cat and her boyfriend, Tim.

Tisa's experience in her field comes from over ten years working as the marketing manager and webmaster for a local outdoor equipment store, Mountain Chalet. She prides herself on her eye for detail and her ability to solve problems creatively.

"The atmosphere of teamwork and wanting to provide the best customer service possible makes it easy to want to continue to find ways to improve..."

"Working for Berwick has been an easy transition," she states, "because it has similar values. It's another family business with a focus on quality work and excellent customer service. My co-workers have been exceptionally caring and understanding while I learn the ropes."



Rhonda Kahn Service Billing

Rhonda moved to Colorado in 1997 from Pipe Creek, Texas. She loves the weather and scenery of Colorado, as well as

the "small town feel."

Her husband, Bryan, was her high school sweetheart. After trying for fifteen years to have children, they decided to give up and build their dream home. The week after closing, they found out they were expecting. Kassidy is now nine years old!

Rhonda has worked in the construction industry for most of her career, with an emphasis on the electrical field. She has worked in billing, human resources, accounts receivable and administrative assistance.

She and her family enjoy all things outdoors, especially camping, riding ATVs, snowmobiling and hunting.

"I really like working with all the great people here at Berwick," she says. "One thing that I thought was really funny was when Dave Roybal told me the nameplate on my door should say, 'Rhonda Kahn-duit.' Everyone is friendly and caring here."

Announcements

- 2013 marks Berwick Electric Co.'s 92nd year in business! We look forward to serving you for many more.
- We express our deepest sympathy for the loss of local IBEW 113 business manager Charley Johnson.



- Berwick is proud to have been awarded the VA (Veterans' Affairs) project on Fillmore Street. We are honored to be able to support our veterans and their families.



- Project manager Terry Schneider has two children getting married this year.



- Nate Cinocco and his wife, Sarah, are expecting their first child to arrive on September 23rd, 2013.
- Tony Pisaneschi and his wife, Tiffany, are expecting their first child, a boy, on May 3rd, 2013.
- Warehouse manager Will Krueger; his wife, Coral; and their son, Kristian, welcomed Autumn Marie to the family on April 24th, 2013. Autumn Marie weighed 6 lbs., 15 oz. Congratulations!

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state power plant called Craig Station.

The Craig Station project began in January 2013, when the crew performed five intensive weeks of pre-outage work before returning in March for the outage portion of the project.

The challenge of working across the country has required precise coordination of teams and equipment and long hours of traveling. Thanks to all of our team members for their hard work!



A heavily laden BEC truck is prepared to travel to an out-of-state job.

Berwick Stays on the Cutting Edge with New Trucks and Technology

When it comes to supporting our crews with state-of-the-art equipment and technology, Berwick Electric Co. wants nothing but the best.

In addition to purchasing six new trucks at the beginning of the year, Berwick has equipped its leadership team with iPads.

The iPads are intended to help the foremen stay in direct communication with Berwick's various office departments and project managers, as well as the general contractor's foremen and project managers.

After some group lessons with our IT services, we've found that the members of our leadership team are mastering their iPads quickly and putting to good use their many functions.



The new trucks arrive at Berwick's parking lot with freshly applied stripes of our signature "lightning."

With the use of these advanced tools, Berwick Electric is on the leading edge of technology in the field, not only locally, but nationwide.

We are glad to be supporting our valued general contractors with this implemented technology in today's very competitive market.



John Travers

John Travers has his share of challenges. In addition to being a diehard Raiders fan in the heart of Broncos country, he is the foreman of the Memorial Hospital Paralleling Switchgear project, a complex job demanding a concerted team effort for success.

Nevertheless, with the support of a great crew, "Berwick makes it look easy," Travers praises. Despite the complexity of the job, they have not had a shutdown at the hospital and have not had any problems during power transfers.

Among others, Travers credits Tony Cerciello, Terry Schneider, Tim Prime, Mark Norman, John Favors, John Luther, Gary Kuhfeld, and Dorsie Childs and the warehouse staff for helping the project go so smoothly.

"It's a quality operation. Berwick's outlook on projects is, 'It's not *my* job; it's *our* job,'" he says. "Berwick is top-notch as an electrical contractor, and we're always going to leave with a happy customer."

Travers has been with Berwick for nearly eight years. Prior to the Memorial job, he worked on the Piñon Canyon Fire Station and Pueblo Chemical Depot Station. Before working for Berwick, he was a foreman at Dynalectric.

One past project that Travers especially enjoyed was the lighting project at Seven Falls. In addition to the beautiful scenery while climbing the steps to work each day, he witnessed a bear and a ringtail cat. "There was no reception on the mountain," he says, "so I

had to come down to make a call to the P.M. The bear came right up to the van."

The project also required the use of helicopters, professional climbers and rappel gear. All the workers had to watch for loose rocks tumbling down the mountainside.

In his spare time, Travers is a recreational fisherman, camper and outdoorsman. He would like to learn how to fly fish. Additionally, he volunteers at St. Joseph's Catholic Church in Pueblo.

"We're always going to leave with a happy customer."

Travers is a single parent with three girls and one boy.

For the future, Travers looks forward to new projects coming his way. Whatever challenges are on the horizon, he knows he can succeed with the support of his dedicated co-workers. "It's a team effort," he says of Berwick's *modus operandi*. "It's like a good game with a good scrimmage—just like the Raiders."

Winter Night Club

The Winter Night Club was originally organized in 1902 for the purpose of "promoting good fellowship among its members and guests and the tolerant discussion of thought-provoking subjects, other questions and topics of interest which were timely." The club continues to meet for dinner and discussion five nights each year.

Doug Berwick served as 1st Vice President of the Winter Night Club this year and is honored to have been elected President for the club's 111th season, which will begin in October of 2013.

During the 2012-2013 season, the Winter Night Club elected its first female President—Cari Shaffer, owner of Add Staff, Inc. Speakers for this past season included:

- James Yacone, Special Agent in Charge of the Denver office of the FBI
- Director Gil Kerlikowske, President Obama's national "Drug Czar"
- General Joe Anderson, Commander of Fort Carson
- UCCS Chancellor Pam Shockley-Zalaback and UC Medical School Dean Dr. Richard Krugman

Doug Berwick, Vice President of the Winter Night Club for the 2012-2013 season, introduces a speaker at the Broadmoor Hotel during an evening of thoughtful discourse.



A Letter from President Jim Peterson

In these challenging economic times, electrical contractors are faced with an ever-changing industry. Berwick Electric Co. remains dedicated to our values: high ethics, skilled and educated employees, customer satisfaction and maintaining our reputation. We will continue our part in supporting safety and training, promoting our industry and developing standards for the future.

Our market is in a transition phase, converting from government projects to private industry. The private sector of our business is very competitive, and Berwick Electric needs to be constantly monitoring updates in technology, material, installation methods, tools and the marketplace. This presents a couple questions—are we (management and labor) prepared for the future, and does our team have the drive and dedication to be in first place?

For example, there are buildings

that have lighting systems operating and controlled by web-based network with field wiring consisting of CAT 6 cable or wireless. This technology also offers energy saving options with HVAC occupancy, motion, energy management, DC receptacles for computer (no AC power), etc. I challenge you to be ready for the future in technology!

In my opinion, we have the tools to succeed if everyone is willing to continually upgrade themselves in all phases of our industry, especially the technology that seems to change daily. Our team also needs to truly understand our market share and jointly find solutions to redefine our place in the electrical industry. We must seize the opportunities that are being presented by taking advantage of training and new methods of installation.

Our LMCC is presenting two programs, Mark Breslin (Getting in the Game) on April 26th and David Long (Making the CWCE Work For You) on May 2nd. Mark Breslin speaks about the changes our industry faces and how "getting in the game" is part of being a leader, key employee and responsible union member. I think it is extremely important that management and all our employees support these presentations. We need our core group to be active in our local union and be

involved in decisions that will affect the future of our industry.

David Long's presentation will introduce everyone to his success (Miller Electric) utilizing the CWCE programs in areas with very low market share. Some believe the CWCE will lower our wages and standards, but I think the program is a tool to regain the market we lost if everyone embraces it.

Berwick Electric uses the program with success on various projects, providing several employees with a paycheck and benefits that otherwise would have been awarded to our competition. It is also important to recognize their skills and desire to be part of our industry. Point of interest, take a drive on Powers Blvd. and ask yourself how many of the buildings we have wired. Remember that this represents the private sector.

In closing, I want to thank all our employees for their support and dedication to making Berwick Electric a great company. Once again, I ask you to continue to support our military; freedom is not a gift.

- Jim

“Team Pete” Update: Peterson Air Force Base Projects



Andrew Maestas and General Hyten exchange gifts of appreciation for the Air Force Space Command Building One project.

PAFB Fuel Station Repairs/ Upgrade

Berwick Electric Co. has completed the electrical scope of work associated with various repairs and upgrades to the Peterson Air Force Base Petroleum, Oils, and Lubrication site. The site holds over 300,000 gallons of jet fuel for aircraft in two large storage tanks, and it has facilities to accommodate the loading and offloading of fuel from trucks to support the fueling of Department of Defense aircraft.

The electrical scope included a new 500kVA primary transformer, new 480V 600A service, re-feeding of the existing 120/208V electrical service from the new 480V service, new motor starters, reconfiguring of some existing motors for 480V supply, several new distribution and subpanels, and a new fuel shutoff system. Berwick constantly worked with the end user, developing detailed schedules, contingency plans, and backup contingency plans to coordinate the ever-changing fueling and offloading requirements of the facility.

PAFB Building #1

Berwick Electric has successfully completed the furniture renovation project at Air Force Space Command Headquarters building. Berwick has been working on this project for 16 months. The Hartinger Building (Building #1) functions as the headquarters for Air Force Space Command. The commander is responsible for overseeing the operations of 47,000 people, 25,400 of which are active duty service members. Building #1 houses a mix of civilians and enlisted persons of all ranks (Airman Basic through four star General), consisting of approximately 1,600 people on a daily basis. General William Shelton, Lieutenant

General John Hyten and their supporting staffs took time from their schedules to host an appreciation ceremony to recognize all of the individuals and organizations that were integral to the success of the project. Dylan Alley, Paul Brumley and Andrew Maestas were named in the thank you from General Shelton. Due to the efficiency, craftsmanship, and diligence of both the communications and the power crews, this project was completed ahead of schedule and has received multiple accolades from AFSPC and USACOE.

PAFB Bldg #1 Lighting Upgrade

Candelaria Corporation contracted Berwick Electric to perform a lighting upgrade on the first floor and two SCIFs on the third floor of Air Force Space Command Headquarters. Berwick installed more than 600 LED light fixtures within the building. 90% of the lighting upgrade on the first floor was performed between the hours of 6 p.m. and 2 a.m. over a two-month period.

This project will be used as a pilot for the Air Force to approve the interior use of LED lighting technology. This project was logistically complex, due to the fact that the users were occupying renovated areas 24/7 for critical mission support.

Thank You

For all of the hard work associated with these projects, a sincere thank you goes to: Chris Bowlby, Duane Dunblazier, Dylan Alley, Paul Brumley, Anita Ternyak, Kathleen Mandelkow, Mike Drummond, Nathan Merritt, Tony Pisaneschi, Bob Palmer, Brandon Prime, Brad Gann, Brian Miller, Nate Cinocco, Matt Walker, Michael Lucas, Ken Brumley, Jeff Gawron, Brian Middleton, Mike Pacheco, Gary Murphy, Brian Riggs, Ray Rincon, Dan Wetekam, Dorsie Childs, Will Krueger, Tyler Patzner, Bill Tuten and Terry Schneider.



PAFB Building #1, the site of many late nights of work for Berwick Electric Co.'s staff.

Art Contest for Kids

Win tickets to the Cheyenne Mountain Zoo!



Hey, kids! We're looking for some great artwork illustrating any kind of electrical safety tip. Need some ideas to get you started?

- Don't plug too many things into one outlet
- Don't unplug something by yanking on the cord
- Keep appliances far away from water
- Don't climb a tree or fly your kite near power lines

Send your artwork, along with your name, age and contact information, to:

Berwick Electric Co.
Kids' Art Contest
3450 N. Nevada Ave. #100
Colorado Springs, CO 80907



Please submit your artwork by July 1, 2013. We will notify the winner by phone or email and congratulate him or her in our next newsletter. The winner's artwork will be proudly displayed in our lobby and on our website and Facebook page.

The winner will also win a free ticket to the Cheyenne Mountain Zoo, as well as tickets for his or her immediate family. Non-winners can pick up their artwork at our office between July 1 and July 15, 2013 if they would like it returned. Any submissions may be used in our marketing materials.

Defenders of Freedom Veterans Recognition Ride

As a charter supporter, we're looking forward to sponsoring the annual Defenders of Freedom Veterans Recognition Ride again! The ride will take place on Sunday, May 19th, 2013, and all proceeds will benefit the Special Operations Warrior Foundation (www.specialops.org).

The Defenders of Freedom ride is "the longest law enforcement escorted motorcycle ride in Colorado." The 40-mile ride is a way to honor and recognize all those who have served or are serving our country.

The ride also pays tribute to the five military installations in the Pikes Peak Region (U.S. Air Force Academy, NORAD, Fort Carson, Peterson Air Force Base, and Schriever Air Force Base).

Registration costs \$15 per rider or \$20 per couple on the same bike, and it includes a commemorative ride pin. Shirts and patches are available for an additional fee.

Since its inaugural ride in 2008, the Defenders of Freedom Ride has raised tens of thousands of dollars for the Special Operations Warrior Foundation, which provides support and assistance to military personnel and their families.



For more information, please visit:
<http://www.brianwess.com/veteransride>



Dustin Thompson and Jerome Archer lay pipe on a chilly morning at the site of the future VA Clinic.

Customer Comments

"(Dylan Alley) demonstrated a great depth of knowledge as an electrician; technically sound with a singular focus on getting the job done right the first time.... As with Duane Dunblazier and the rest of your crew, he never took shortcuts and demonstrated a pride in workmanship that I've found is sometimes lacking in the construction industry. He was committed to doing the right thing even when no one else was watching."

- D. Force, QCM/SSHO

"It is great to work with such professionals. Daniel had some great input and ideas that helped save time and expedited the process of the job."

-Smith Energy Engineers

"I would just like to thank Berwick Electric Co. for the outstanding professionalism demonstrated by John Travers and his team. Over the years, I have had the fortune (or misfortune, depending on how you look at it), to utilize a number of electrical contractors, and never have they been of the caliber as demonstrated by Berwick Electric Co."

- Respectfully, Ron W. Smith

"Waldo is a hero in my book! It would have been easier for him to say, 'The fixture is just too old,' but he managed to find parts and fix it. Thank you, Waldo--you're a sweetie! The installer also did a super job. I am so pleased with all of it!"

- Ms. Bailey

Berwick and the Community

After performing the electrical work for the Colorado Springs Therapeutic Riding Center's indoor arena a couple years ago, Berwick electricians returned this winter and volunteered their time to install heaters in the arena.

Now, riding lessons can take place during inclement weather in all seasons.

The Colorado Springs Therapeutic Riding Center (CSTRC) is a not-for-profit corporation committed to delivering the highest quality therapeutic riding lessons to individuals with special needs. They provide equine-assisted activities to those with physical, cognitive, emotional, behavioral and learning disabilities.

Berwick also continues its involvement with Special Kids Special Families (SKSF), a local non-profit "providing community support & services to families who are raising youth and caring for adults with developmental disabilities and special needs."

SKSF is enjoying the facility that Berwick created for them and has painted a mural in what used to be our "ladder room." Artist Chris Miller spearheaded the effort and came up with the design.

"I wanted a wall that would emanate joy, life, color and fun—something that the clients could



Young enthusiasts of the Colorado Springs Therapeutic Riding Center express their appreciation.

paint also," says Chris.

"We were able to complete this project just before Christmas, giving ourselves a wonderful Christmas present that can be enjoyed for years to come."

Over the holidays, Berwick employees collectively raised money to buy Christmas gifts for the adults and children with special needs whom SKSF serves. Wish list items ranged from bouncy balls and books to winter hats and snow boots. Berwick also hosted a bake sale in the office to raise additional funds.

For more information about the great work these organizations do, visit www.cstrc.org and www.sksfcolorado.org.



The SKSF mural took a total of three months and 100 volunteer hours to complete.

Berwick is thrilled to announce that on April 8th, 2013, we achieved

6 years

and over 1,100,000 working hours without a lost time injury claim!

Many thanks go to our safety manager, Bill Tuten, and to all our electricians who made this record possible with their caution on the job.

Safety Corner: Internet Safety Tips for Kids

Here are some safety tips to help kids online. Talk about these tips with your family. You might have one or two of your own to add!

- Don't give out information about yourself like your last name, your phone number, where you live, or where you go to school without asking your parents first.
- Never e-mail a picture of yourself to strangers.
- If somebody sends you something, or you see something that makes you uncomfortable, don't look around or explore; get your parents instead. They know what to do.
- Making plans to meet your Internet buddies in real life is usually a really bad idea - how people are in real life can be very different from how they are online. If you decide to do it anyway, have your mom or dad help make the plans and go with you.
- Don't open up e-mails, files, or Web pages that you get from people you don't really know or trust.
- Don't ever give out your password, except to responsible adults in your family.



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