PCM EDGE
1st Quarter 2009

A Quarterly Newsletter for Precision Computer Clients & Affiliates

"Working with PC Methods was an extremely focused and smooth process. They simply took our needs that we gave them and did exactly what we asked them to do. With Sage Pro's General Ledger, all of the extra work that we had is automated and saving us a tremendous amount of time. We were able to import old spreadsheets and didn't have to enter financials, so everything went quickly and smoothly."

**Jerry Poch,
Triumph Packaging**

What Does PC Methods Do?

Similar to a Swiss army knife, PC Methods offers many tools and services to meet our client's needs. From consultation and network setup, to comprehensive software training and technical support, we provide a complete solution for accounting and business systems. Below is a summary of the services we can offer you.

Configuration
PC Methods will install and configure your solution to effectively work with your hardware and network, ensuring that your accounting software runs effortlessly and error-free.

System Review
Qualified PC Methods professionals will determine what your accounting system needs are, and provide you with the right solution.

Custom Database Programming
PC Methods has skilled programming expertise to create custom packages for your growing business.

Training
Qualified PC Methods professionals will ensure your staff is trained in all relevant applications with your organization's data, so there will be no surprises once the system is applied in a live environment.

Networking
A thorough needs analysis exercise will help determine whether a change in software or hardware is the solution and what the cost benefit of the return on investment (ROI) of a technology change will entail.

Network Security
Stay connected and protected with network security for your business. We will help you choose the right solution and implement it, giving you peace of mind.

Web Security
Website security lets you control what the users on the network within your company can and can't see and use this to keep your employees productive.

Maintenance & Upgrades
PC Methods provides a full suite of hardware and software products that are compatible and readily available, delivered complete with full support services from the manufacturer and PC Methods staff.

Right-Sizing
A PC Methods right-sizing assessment enables us to determine the hardware you need for the software you are using.

CIO Consulting
PC Methods is able to provide the missing CIO level consulting to a company that does not have this function within the organization.

Important News about Sage Pro

Between now and March 26th, Sage is offering existing Pro users an amazing offer. Receive **20% off** pricing on all upgraded modules and LanPaks for customers who move up to the current version of Sage Pro 100 or 200.

In addition, if you take advantage of this offer, you can also get **Customization Manager and Sage CRM 200 Server and one user license FREE with the purchase of one or more CRM user.** That is a total savings of $6785.00!

If you've been thinking about upgrading, now is the time. Take advantage of this special, limited-time offer by calling us today!

Meet Our Team: Kathy Fletcher

Kathy Fletcher looks after the administrative details at PC Methods. As an office assistant, Kathy keeps information moving smoothly and greets callers with a friendly voice. From preparing invoices, and entering payables and customer data into various business systems, to answering phones, and filing paperwork, it is Kathy's job to ensure nothing slips through the cracks.

Kathy has spent her entire career in an office. At age sixteen she began working in the personnel office at a local company. She worked there eleven years in various personnel roles before moving on to another firm where she spent twenty-eight years working as an Executive Secretary and then onto a Personnel Manager. A more relaxed atmosphere, and predictable hours at PC Methods are a pleasant contrast to the demands of her long career.

When she's not at PC Methods, Kathy enjoys singing, gardening, and spending time with her daughter. She is involved at her church and loves to sing in the choir. Her church also gives her the opportunity to visit shut-ins and to participate in senior group activities. Her gardening efforts yield a freezer full of produce and offer her plenty of opportunities to cook and bake.

"An invaluable asset to our business," exclaims Peter Heinicke, President of PC Methods. "We would be lost without Kathy and it's a real pleasure to have her on our team."

E-Mail Security
Prevent unwanted e-mail from your network and protect it from getting viruses so your system in secure.

Sage Pro Consulting
Install a new system or integrate your legacy system. We can determine if this solution is a good fit to meet your needs.

HR Automation
From managing your applications to monitoring employee benefits, we can help you automate your Human Resource processes and integrate them to other software solutions.

Check-writing services
Integrate a check-writing program with your accounting system.

Blackberry Set Up, Configuration and Support
Getting new blackberries but need help with configuring them to operate with your system? We will take your blackberry and make it so that you're always connected.

System Review
Learn what your existing system is capable of and how to get the most out of it.

We would love to help you with all of your software solution needs and look forward to hearing from you soon.