

# PLAN INTEGRATION SERVICES

## STARTING WITH A PLAN

Too often, projects begin with equipment selection without clearly establishing the goals and objectives of the project. Plan Integration Services partners with our clients to establish their user requirements at the outset. We encourage the consideration of factors such as:

- ✦ Current capacity constraints and bottlenecks
- ✦ Phased projects to accommodate capital availability while planning for future growth
- ✦ Alternate or additional package formats for flexibility and savings
- ✦ 100% on line product inspection technologies
- ✦ Line controls integration and reporting of downtime, productivity, and OEE
- ✦ Labor optimization between machine centers and between lines
- ✦ Operator safety as a priority

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*“Prescription without diagnosis is malpractice”*

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## YOUR PROJECT IS OUR PROJECT

At Plan Automation, we work for you and not for the equipment manufacturers. We plan and execute as the project owners and deliver it on time and on budget. Our process consists of three phases: Project Initiation, Bid Execution, and Installation.

### PROJECT INITIATION | ANALYSIS / BID BUILDING

- ✦ Co-development of URS (User Requirement Specifications) and scope of work. Clear definition of project – production objectives
- ✦ Co-development of project risk analysis
- ✦ Line Layout Mechanical Plan View Drawings | establish physical installation parameters
- ✦ Multi-vendor sourcing | qualify vendors based on established project needs and thresholds
- ✦ Evaluation Matrix | full due diligence analysis of vendor capability, financial risk analysis (DB), system technological offering

### BID EXECUTION

- ✦ Centralized project financial responsibility (single purchase contract based on total vendor individual selection)

- ✦ Development of packaging specifications in association to each individual machine efficient requirements
- ✦ Contract development including by example - late delivery penalties, efficiency guarantees, operational 'cost-of-ownership' limitations

#### INSTALLATION, COMMISSION and TRAINING

- ✦ Development of all FAT and SAT protocols
- ✦ OEM F.A.T. execution and coordination
- ✦ Full on-site management of rigging
- ✦ PLAN line installation, integration, commissioning and training
- ✦ S.A.T. execution meeting / exceeding machine efficiency guarantees

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*It's not a faith in technology. It's faith in people. - Steve Jobs*

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#### PARTNER WITH PLAN AUTOMATION

With over 175 combined years of industry experience, we will help you find the best processing, food safety inspection and general automation solutions by dedicating our extensive resources to guarantee results. We compliment your in-house technical resources, allowing your staff to carry on with other duties while knowing that your project is being given the attention it requires. Let Plan Automation take the risk out of your next project.