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Marlin Steel President Addresses Maryland Business Group on Manufacturing Strategies

Baltimore, Maryland October 21, 2013

Drew Greenblatt, president of [Marlin Steel Wire Products](#) in Baltimore, spoke on successful manufacturing strategies as keynote speaker for the 17th annual membership meeting of the Carroll County Chamber of Commerce on October 17.

His speech, titled “Ten Talent Success Tips,” described methods Marlin Steel used to transition from making commodity bagel baskets, which became an unprofitable enterprise, into one that now builds custom [material handling containers](#) for some of the largest manufacturers in the world. Caterpillar, Cummins, BorgWarner, Pfizer and Toyota are among the companies that Marlin serves.

At an awards ceremony last week, Inc. magazine listed Marlin Steel Wire Products as the [230th fastest-growing private manufacturing company in the United States on its “5,000”](#) list of fast-growing companies. It ships steel wire baskets, sheet metal enclosures, wire forms and other products to 36 countries.

Marlin Steel was one of three U.S. companies chosen this year for the [Metalforming Pioneer Award](#) by the Precision Metalforming Association and The Hitachi Foundation. It also was named for the second straight year as one of the 100 fastest-growing companies based in a U.S. city by the Initiative for a Competitive Inner City. It was named top medium-sized “Technology Implementer” in the 2013 VOLTAGE awards for Greater Baltimore by SmartCEO magazine.

Greenblatt serves as an [executive board member of the National Association of Manufacturers](#) and as chairman of the National Alliance for Jobs and Innovation (NAJI) and the Regional Manufacturing Institute of Maryland (RMI). He is on the Maryland Commission on Manufacturing Competitiveness and Governor O’Malley’s International Advisory Council. He has been invited to the White House on seven occasions, and has appeared more than 40 times on national television on the subject of manufacturing and small-business needs.

The Carroll County Chamber has 500 members and draws members from the Greater Baltimore-Washington region and southern Pennsylvania. Its members represent companies in insurance, health care, real estate and other industries.

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