

NORTHROP

7 November 1994

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To Whom It May Concern,

It's our sincere pleasure to recommend Innovative Management Solutions (IMS) for any project where creative approaches, thorough analysis and sound conclusions are required. We've worked with IMS personnel for nearly a year and found them to be professional, intelligent, resourceful and dedicated team players. Their understanding of project management priorities and concerns is excellent and their command of project management software tools and processes is outstanding.

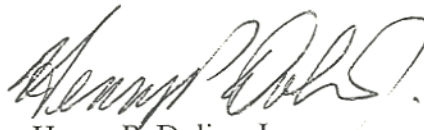
Northrop Grumman recently submitted a proposal to the U.S. Government for the Joint Primary Aircraft Training System (JPATS), a multi-billion dollar development and production program including organizational, technical and facility development as well as long term logistical support. As part of our proposal we were required to submit a fully networked and integrated CPM schedule. This schedule will be used by the source selection authority to gain visibility into the details of our plans and to assess risks associated with our approach. A realistic, reasonable and complete schedule was vital to the credibility of our proposal.

Unfortunately we were required to submit our schedule using unfamiliar software. When IMS came on board the scheduling effort was moving slowly and the proposal deadline was fast approaching. The IMS personnel rapidly blended with our own staff, providing both guidance and technical assistance. Their ingenious suggestions enabled us to develop a sound approach to the problem and their perseverance and dedication enabled us to develop, refine, document and deliver a complete and accurate product in time for submittal with the proposal.


IMS is an absolutely professional organization, willing to do whatever it takes to get the job done. In their work with us they demonstrated an outstanding knowledge of project management and scheduling methodologies and relational database applications. Moreover, they adapted quickly to difficulties and changes while promoting an atmosphere of teamwork and cooperation among everyone on the project. The people at IMS are truly experts in their field and we strongly recommend them for any complex and difficult project.



Roger Gruber
JPATS Scheduling Team Leader



Henry P. Dolim, Jr.
JPATS System Engineering



Michael G. Major
JPATS Program Manager