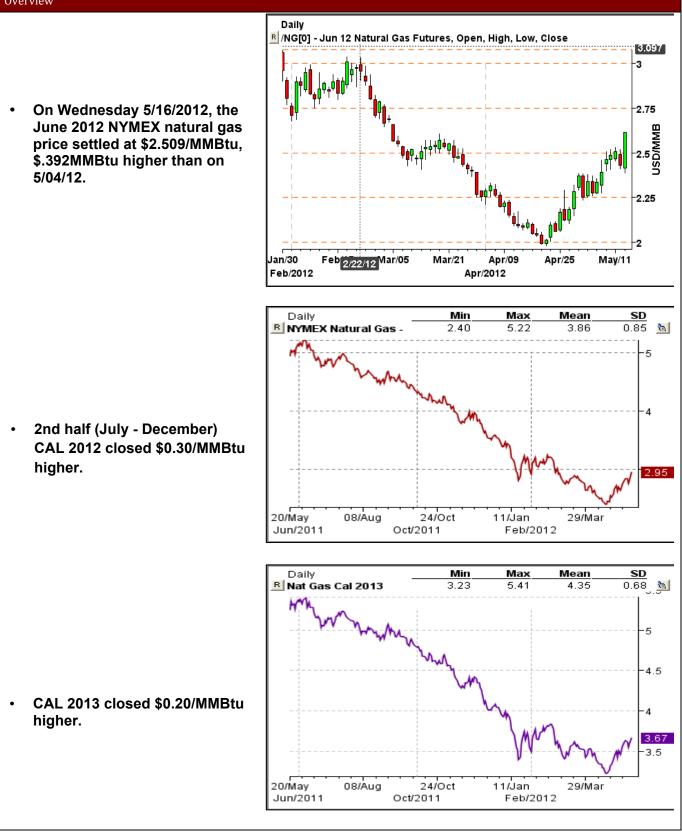


Weekly Analysis: May 17, 2012







Weekly Analysis: May 17, 2012

## **Closing Thoughts**

**NATURAL GAS –** Last week's rally took a breather on Monday 5/14/12, however, it gained momentum again on Tuesday. The market has clung to the same bullish factors that were discussed last week coupled with fresh news that support the recent gains:

## **Bullish factors:**

## Last week

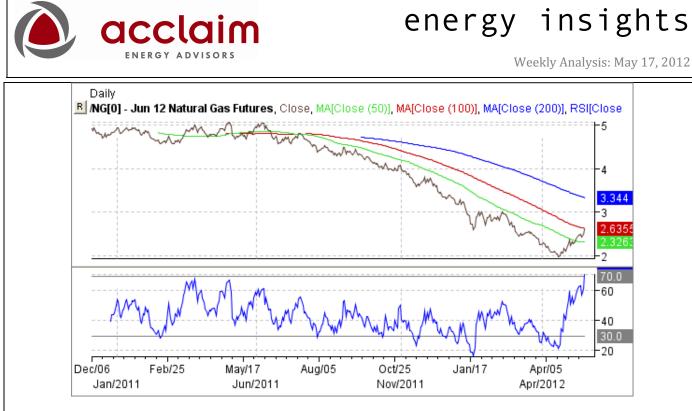
- EIA published its Short-Term Energy Outlook (STEO), which showed that consumption of natural gas in the electric power sectors grew by almost 21% in 2012 driven by coal to gas switching in some regions.
- Injections into storage have been underperforming compared to historical levels.
- U.S. gas rig count was 598 on 5/11/2012. This is down 36% from its peak in OCT-2011.
- Large noncommercial traders cut their net short position in natural-gas futures on the New York Mercantile Exchange.

## This week

- The nation's benchmark supply point Henry Hub NG-W-HH rose \$.12/MMBty on Wednesday 5/16 to \$2.50/MMBtu on expectations of warmer temperatures which will increase heating demand.
- Today (5/17/12), natural gas stockpiles increased by 61Bcf for the week ending on 5/11/2012, well below last year's adjusted build of 86 Bcf and the five-year average increase for that week of 91 Bcf.
- Injections continue to underperform, which signal further tightness in the market.
- U.S. industrial production data came in better than expected and is supportive of industrial natural gas consumption. This should result in an increase in Nat Gas demand.

**This data begs the question** - Will the rally continue? There are a couple of variables that need to be considered. First of all, as natural gas prices have risen, the economics of coal to gas switching start becoming an issue. Therefore, as the spread between the price of coal and natural gas compresses, utilities could start switching back to coal. Moreover, since cooling degree days are expected to be lower than those of last year, we believe that only further significant production cuts will be needed to sustain this rally. Therefore, we recommend monitoring technical indicators as the market reacts to new data. Remember that what was resistance is now support. In the near term, we see support and resistance for the JUNE -2012 contract at \$2.51/MMBtu and \$2.64/MMBtu. Therefore we continue to recommend buying on dips.

The chart below will show a couple of important technical indicators:



- 1. The JUNE-2012 contract is trading very close to the 100-day moving average, so this will be a significant resistance point.
- 2. 11 out of the last 14 trading sessions, the natural gas contract settled above the open. Therefore the Relative strength index is showing an overbought signal.

Our outlook continues to be neutral for the time being.

**ERCOT Heat Rates-** Summer Heat Rates have been weaker as natural gas prices have increased. This would be a good opportunity to evaluate a heat rate product with the strategy of buying gas on the dip as we have described above.

Contact your Acclaim representative - to discuss how to manage your current exposures.

ACCLAIM Energy Advisors is a full-service energy management firm headquartered in Houston, Texas. We help clients take control of their energy costs by providing a full complement of solutions, including: energy markets information, utility bill verification, energy risk management, energy procurement, energy efficiency, measurement and verification, and strategic energy-planning services. We provide services in both the wholesale and retail markets for electricity and natural gas within deregulated and regulated energy markets across the United States and Canada.

**Disclaimer:** This information has been provided to you for informational purposes only. Unless specifically stated otherwise, no information contained herein constitutes an offer or solicitation by or on behalf of ACCLAIM Energy Advisors (ACCLAIM) to enter into any risk management product arrangement. The risk of loss in trading commodities can be substantial. You should therefore carefully consider the associated risks of trading of any securities. Information presented is time sensitive and subject to change at anytime without notice.

Information contained within is compiled from sources believed to be reliable and the information provided herein is based upon a number of estimates and assumptions that are subject to significant business, economic, regulatory and competitive uncertainties. ACCLAIM makes no representation, warranty or guarantee as to, and shall not be responsible for, the accuracy or completeness of this information. ACCLAIM is not acting as an agent and is not liable to any recipient or third party for the use of or reliance on the information contained herein. This information may not be reproduced, distributed or published by any recipient for any purpose.

