

# THE LIST

## WOMEN-OWNED BUSINESSES

Ranked by total number of employees in Valley-area offices

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Money Management Firms

**THE PACESETTER:** Stonefire Grill Inc. is the largest women-owned business ranked by employees, with 550. The Westlake Village casual dining chain, which specializes in BBQ, pizza and pasta, revamped its menu last year to keep up with food trends. The new menu highlights gluten-free and vegan items, and locally made craft beers appear on its beverage list.

**RETAIL:** International Checkout Inc. is an online shopping and payment service for retailers. It counts some 2,000 U.S. stores as clients, including well-known names such as Dr. Martens USA, Ghirardelli Chocolate Co., Z Gallerie and Yamaha Entertainment Group.

**MARKETING:** Total Access Marketing has become a specialist in promoting "C-Stores," or the convenience store retail category. According to the Association for Convenience and Fuel Retailing, there were 149,220 such stores in the country in 2012, generating \$680 billion in sales.

**Revenue Pie**  
Listed firms vary in size (in millions).



Rank	Company • address • city • website	Employees • # Valley • # firmwide	Revenue (in millions)	Products or Services (partial list)	Company Profile • headquarters • year founded • # valley offices/# firmwide	Women-owned (percentage)	Top Female Executive(s) • name • title • phone
1	<b>Stonefire Grill Inc.</b> 5655 Lindero Canyon Road, Suite 204 Westlake Village, 91362 stonefiregrill.com	550 750	WND	fast-casual restaurants throughout Southern California	Westlake Village 2000 5/8	100%	Mary Harrigan President (818) 991-4054
2	<b>SAGE Publications</b> 2455 Teller Road Thousand Oaks, 91320 www.sagepublications.com	464 1,200	WND	publishes journals, books and digital media for academic, educational and professional markets	Thousand Oaks 1965 1/5	51	Sarah Miller McCune Founder & Executive Chairwoman (805) 499-0721
3	<b>Center for Autism &amp; Related Disorders</b> 19019 Ventura Blvd. Tarzana, 91356 centerforautism.com	266 1,200	\$46	psychotherapy and applied behavior analysis for children with autism	Tarzana 1990 3/28	100	Doreen Granesheh President (818) 345-2345
4	<b>Maria's Italian Kitchen</b> 16535 Armita St. Van Nuys, 91406 mariasitaliankitchen.com	249 400	WND	Italian restaurants and catering	Van Nuys 1982 6/10	100	Madelyn Alfano President (818) 786-4833
5	<b>Montrose Travel</b> 2349 Honolulu Ave. Montrose, 91020 montrosetravel.com	180 200	200	vacation travel, corporate travel, group travel, incentive travel, meeting travel and home-based travel agents	Montrose 1956 3/5	75	Julie McClure/CFO Andi McClure/President MTravel (818) 553-3200
6	<b>Momentous Insurance Brokerage</b> 5990 Sepulveda Blvd., Fifth Floor Van Nuys, 91411 momentousins.com	152 160	29.5	provider of all lines of insurance	Van Nuys 2008 1/2	100	Diane Brinson President (818) 933-2700
7	<b>Icon Media Direct</b> 5910 Lemona Ave. Van Nuys, 91411 www.iconmediadirect.com	85 87	WND	national advertising media planning, buying for television, online and print	Van Nuys 2000 1/2	100	Nancy Lazkani CEO & President (818) 995-6400
8	<b>SADA Systems</b> 5230 Lankershim Blvd., Suite 620 North Hollywood, 91601 www.sadasystems.com	74 91	28.2	consulting, cloud computing, infrastructure management services, application development	North Hollywood 2000 1/1	51	Annie Safaian CFO (818) 766-2400
9	<b>Ronin Staffing LLC</b> 500 N. Brand Blvd., Suite 625 Glendale, 91203 roninllc.com	70 200	8	filling positions on a contract basis, contract-to-hire and direct hire from an entry level to an executive level	Glendale 2008 1/4	100	Vivian K. Rutherford CEO (818) 303-1340
10	<b>International Checkout Inc.</b> 7950 Woodley Ave., Suite C Van Nuys, 91411 internationalcheckoutsolutions.com	49 51	21	international payment and fraud protection, shipping worldwide, customer service	Van Nuys 2003 1/1	100	Saskia Chiesa CEO & President (818) 855-5130
11	<b>Perillo Industries Inc.</b> 2150 Anchor Court Newbury Park, 91320 www.centuryete.com	45 45	6	designer and manufacturer of custom high-reliability AC/DC power supplies and DC/DC converters for mil-spec, aerospace and space applications	Newbury Park 1973 1/1	100	Mary E. Perillo President & Owner (805) 498-9838
12	<b>Paragon Subrogation Services</b> 9221 Corbin Ave., Suite 250 Northridge, 91324 paragonsubro.com	40 48	WND	subrogation services to the insurance industry and commercial collections for finance companies	Northridge 1995 1/3	51	Ani Naccacchian President & CEO (818) 576-2100
13	<b>Exact Staff Inc.</b> 21031 Ventura Blvd., Suite 501 Woodland Hills, 91364 exactstaff.com	38 56	50	human capital management services including staffing, outsourcing, on-boarding, VMS and MSP services and executive search	Woodland Hills 1996 3/19	100	Karenjo Goodwin Founder & CEO (818) 348-1100
14	<b>Total Access Marketing</b> 705 Lakeland Road, Unit J Westlake Village, 91361 totalaccessmarketing.com	35 133	1.9	retail merchandising, continuity and project merchandising, "C" store merchandising specialists, in-store demonstration, event staffing	Westlake Village 1982 1/1	51	Karen Clericuzio Vice President (805) 371-5691
15	<b>Alpha Aviation Components Inc.</b> 16772 Schoenborn St. North Hills, 91343 www.alphaaci.com	34 34	3.8	machining and assembly services for aircraft, aerospace, medical equipment and other OEM customers	North Hills 1954 1/1	100	Lidia Gorko CEO (818) 894-8801
16	<b>LB/W Insurance &amp; Financial Services Inc.</b> 28055 Smyth Drive Valencia, 91355 lbwinsurance.com	32 32	4.7	commercial insurance, personal insurance, group benefits, life/disability/LTC, financial services and retirement planning	Valencia 1922 1/1	51	Milti Like CEO (661) 702-6000
17	<b>Someone's in the Kitchen</b> 5973 Reseda Blvd. Tarzana, 91356 stik.com	30 100	WND	full-service catering and event planning	Tarzana 1980 1/1	100	Joann Roth-Oseary President (818) 343-5151
18	<b>Pretzel King LLC</b> 3030 Edgewick Road Glendale, 91206 N/A	25 125	5.1	retail bakeries/baked goods stores, including at the Northridge Fashion Center and Glendale Galleria	Glendale 1994 2/2	100	Linda Read President (818) 634-2449
19	<b>Wagner Engineering &amp; Survey Inc.</b> 16933 Parthenia St., Suite 100 Northridge, 91343 wesinc.org	22 22	WND	professional civil engineering, land surveying, mapping & right-of-way engineering, SWPPP & LEED certified	Northridge 1990 1/1	51	Stephanie A. Wagner President (818) 892-6565
20	<b>Pro Pharma Pharmaceutical Consultants</b> 9221 Corbin Ave., Suite 150 Northridge, 91324 www.propharmaconsultants.com	18 21	2	strategic implementation for health care systems, pharmacy benefit modeling, trending, forecasting and oversight, financial/performance audits	Northridge 1986 1/2	51	Carol J. Stern CEO (818) 701-5438

\* Figures for Stonefire Grill Inc. also includes combined numbers from Rattler's BAR-B-QUE.

<sup>1</sup> Doing business as Century Electronics.

WND: would not disclose. N/A: not applicable. Companies were ranked by 1) number of total employees based out of offices in the greater San Fernando Valley region. In the event of a tie, companies were then ranked by 1) the number of total employees firmwide 2) revenues 3) alphabetical order. Data was self-reported by the companies through a survey. Additional information was collected by researcher. Criteria to be on the list in 2014: the female

ownership of the business to be 51% or more. To the best of our knowledge this information is accurate as of press time. While every effort is made to ensure the accuracy and thoroughness of the list, omissions and typographical errors sometimes occur. Please send corrections or additions on company letterhead to the Research Department, San Fernando Valley Business Journal, 21600 Oxnard St., Suite 250, Woodland Hills 91367. The researcher may also be reached at research@svbj.com or (818) 316-3130. © 2014 San Fernando Valley Business Journal. This list may not be reprinted in whole or in part without prior written permission of the editor.

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