



PARTNERING IN TRUST SINCE 1957

Lifecycle Cost Analysis (Midsize 4 cylinder) Vehicle Selection - 2013 Model Year

Universal Variable Data			Derived Values			
Target Months in Service:	60		Actual Months:	60		
Target Replacement Mileage:	75,000		Actual Mileage:	75,000		
Expected Mileage-per-Month:	1,250		Daily Mileage:	41.0		
Fuel Cost-per-Gallon:	\$4.00					
	Camry Hybrid	Camry	Ford Fusion	Chevy Malibu	Hyundai Sonata	Chrysler 200
Acquisition Cost: All equipped with automatic transmission and anti-lock brakes						
Factory Invoice Price (inc. CD Fee)	\$25,234	\$21,938	\$22,927	\$23,202	\$23,224	\$22,431
Mfg. Additional Incentive	(\$600)	(\$600)	(\$1,000)	(\$1,000)	(\$2,000)	(\$2,500)
Mark up	\$975	\$844	\$650	\$659	\$839	\$635
Net Acquisition Cost	\$25,609	\$22,182	\$22,577	\$22,861	\$22,063	\$20,566
Fixed Costs						
Effective Depreciation	\$14,109.36	\$12,356.52	\$13,602.31	\$14,485.56	\$12,487.96	\$13,666.43
Projected Resale	\$11,500.00	\$9,825.00	\$8,975.00	\$8,375.00	\$9,575.00	\$6,900.00
Total Fixed Cost:	\$14,109.36	\$12,356.52	\$13,602.31	\$14,485.56	\$12,487.96	\$13,666.43
Operating Costs						
Total Fuel Cost	\$7,317.07	\$10,714.29	\$11,538.46	\$11,538.46	\$10,714.29	\$12,500.00
Estimated Miles-per-Gallon <i>fuelconomy.gov</i>	41.0	28.0	26.0	26.0	28.0	24.0
Total Maintenance Cost	\$3,972.00	\$4,301.00	\$5,575.00	\$4,690.00	\$3,909.00	\$3,915.00
Est. Maintenance Cost-per-Mile; Malibu = 2012	\$0.05296	\$0.05735	\$0.07433	\$0.06253	\$0.05212	\$0.05220
Total Operating Cost:	\$11,289.07	\$15,015.29	\$17,113.46	\$16,228.46	\$14,623.29	\$16,415.00
Total Lifecycle Cost:	\$25,398.43	\$27,371.81	\$30,715.77	\$30,714.02	\$27,111.25	\$30,081.43
Lifecycle Cost-per-Mile:	\$0.3386	\$0.3650	\$0.4095	\$0.4095	\$0.3615	\$0.4011

Models	Warranty	Warranty Powertrain	Safety Rating
1 Camry Hybrid LE 2.5L	3yrs/36,000 mi	5yrs/60,000 mi	5 stars
2 Camry LE 2.5L	3yrs/36,000 mi	5yrs/60,000 mi	5 stars
3 Fusion SE 2.5L	3yrs/36,000 mi	5yrs/60,000 mi	5 stars
4 Malibu LT w/ 1LT 2.5L	3yrs/36,000 mi	5yrs/60,000 mi	5 stars
5 Sonata SE 2.4L	5yrs/60,000 mi	10 yrs/100,00 mi	5 stars
6 Chrysler 200 Touring 2.4L	3yrs/36,000 mi	5yrs/60,000 mi	4 stars