

Keynote	Breakout Session	Quickstart Workshop	Workshop	Retreat	
<b>SPEAKERS BUREAU TOPICS</b>					

### ORGANIZING PRIORITIES

▲	✘	●			All In: Lifetime Maximizer™
			■		The Business Builders Workshop For Financial Advisors™

### MARKETING

	✘	●	■		Articulating Your Powerful Value Proposition™
	✘				The Essential Elements of Social Networking™
	✘	●			Leveraging Social Networking™
▲	✘	●	■		The Essential Elements of the Marketing Approach™
	✘	●			Five Tips to a Powerful Brand™

### TEAM DEVELOPMENT

▲	✘	●	■		The Leader's Journey: Lone Ranger to Leader™
▲	✘	●	■		Letting Go to Grow™
▲	✘	●	■	◆	7 Steps to Developing a High Performance Team™
		●	■	◆	Team Talent Review™
▲	✘	●	■		Beyond Teaming: Your Business Built for Growth™
	✘	●	■	◆	Vision: Defining Your Future Team™
	✘	●	■	◆	8 Questions to Improve Your Team Engagement™™
	✘	●			The Leader's Complete Journey™
				◆	High Performance Team Insights™
			■	◆	DISC Assessment Report™
			■	◆	Emotional Intelligence Assessment™
				◆	Strategic Planning for Team Leaders™
				◆	Team Meeting Facilitation

### CLIENT ENGAGEMENT

	✘	●			The At Risk Client Assessment™
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### CLIENT ACQUISITION

▲	✘	●	■	◆	Building the Client Acquisition Process™
▲	✘	●	■	◆	The Professional Advocate Approach™
▲	✘	●	■	◆	Building Loyal Client Advocates™
	✘	●			The Advocate Approach Self Assessment™
▲	✘	●	■	◆	5 Keys to Leading an Advocate Approach™
	✘	●	■		15 Tips for Networking on LinkedIn™

### BUSINESS & OPERATIONS MANAGEMENT

▲	✘	●	■	◆	You've Been Framed!™
▲	✘	●	■		Financial Advisor as CEO™
▲	✘	●	■		7 Part Roadmap for Practice Management Growth™
▲	✘	●	■		7 Decisions for a Successful Future in Financial Services™

### COACHING SKILLS

▲	✘	●			The Hallmarks of Mentoring™
▲	✘	●		◆	The 7 Skills of Emotional Intelligence™
	✘	●			Top Ten Habits of Effective Study Groups™
			■		The Certified Financial Services Coach Training Program™
▲	✘	●	■		The Characteristics of Collaborative Conversations™
	✘	●	■		Collaborative Conversations for Strategic Results™
▲	✘	●			Partnering to Create Powerful Coaching Conversations™
	✘	●	■		4 Types of Collaborative Conversations™
▲	✘	●	■	◆	Customized Coaching Skills for Financial and Insurance Wholesalers™