

Frequently Asked Questions When Purchasing a New RV

1.) What are the different types of RVs?

The RV industry is constantly evolving and so are the types of RV's. Under the motor home category there are motor home class A's which closely resemble busses that come in both gas and diesel options.

Class C's that are a midsize motor home most widely known for the over the cab bunk bed which also come in gas and diesel options, Class B's that closely resemble van's and are the smallest type of motor home and cross over motor homes that have the look and feel of a Class A motor home with the Class C bunk over the cab.

Towable RV's include:

Fifth wheels which features a raised forward section that provides a spacious bi-level floor plan and require a special in bed fifth wheel truck hitch.

Conventional travel trailers which are towed behind your truck or SUV depending on the size, length and weight of your unit and your towing capacity.

Expandable RV's which are a combination of a Travel Trailer and a Pop Up, they feature the body of a travel trailer and many of the amenities with the fold out sides of a pop up.

Pop ups are one of the most economical RV's due to their small price tag and size. Pop Up's are great for people who love to camp but want to get up off the ground and have a small or midsize SUV.

Toy haulers come in Travel Trailer, Fifth Wheel and Class C versions but all have one defining feature the back garage and ramp so that you can haul your ATV, motorcycle, or golf cart with you while you are RV-ing.

2.) What research should I do before purchasing a new RV?

Before you head to your local dealer it's good to do your research on the manufacturer of your desired RV brand and learn about their history and what kind of warranty they offer. We have written a few blog posts about different manufacturers that would be a good starting point. It's also a good idea to search forums and reviews about different manufacturers and brands.

Know what you want and what you wish to pay for your desired RV. This is the most important aspect of the research process. Stop and think about how you will be using your RV (full time, family vacations, or permanent site), what options you would like the RV to have (Bunks? outside kitchen? Four season package?) and finally what your budget should be. After deciding what type of RV and options you want make sure that your perfect RV will fit your budget. If it doesn't then you may have to circle back and reconsider your RV needs Vs wants.

Make sure to also do your research on the brand and model of your desired RV. Know what options come stock, what the specifics of the RV are (length, weight, height, holding tank capacity etc.) what you will need to tow the unit if it is a towable and what options can be added

to the unit if they do not come stock. Knowing this information before you visit a dealer will save you time and energy and get you camping sooner.

3.) Should I buy my new RV online or through a traditional RV dealer?

While it is very tempting to purchase your new RV from an online retailer because of their advertised lower prices its not always the wisest decision. First, the advertised price may not be the whole story. Second to buy an RV sight unseen, even if it is new, is a very big risk. When you go to take delivery there may be an issue with the unit that you did not see in the photos so you will have situation on your hands before you even take it out on your first camping trip. Online retailers often have limited service capability, which means you will have to take your business to another dealer who is going to give priority service to the customer that chose to purchase their RV at their dealership. In season, this can result in extremely long wait times for service. Also stop and think whether the online retailer will be there for you after the sale to answer any questions you may have and help you stock your RV with all the essential parts and accessories you will need to elevate your RV experience.

4.) What are additional costs of RVing?

After you purchase your RV there are some additional costs. First would be insurance which will vary in price depending on your provider. Also there will be accessories and parts that you will need to purchase such as towing packages, break systems, waste dumping parts, chemicals etc. to be able to use your RV. Make sure to ask your sales person what all you will need to outfit your RV and what the cost of those items will be when considering buying an RV. Finally there are the additional costs of traveling in your RV such as camping site fees and fuel. Be sure to ask if the dealership you purchase from has customer loyalty programs such as free camping and parts discounts!

5.) Should I trade my current RV or sell it privately?

If you currently own an RV and are looking to get into something different you can either trade it in towards your new RV or try and sell it privately. Trading your RV is the most hassle free option because your trade allowance will be factored into your deal on your new RV.

If you decide privately sell your RV you may get a little more for your RV however you have to factor in the time it will take to sell and the cost associated with advertising. Be aware advertising your RV on Ebay, the newspaper or other classified sites will come with an additional fee. Most reputable dealers will give you a fair trade in value for your pre-owned RV based on the condition.

6.) What warranty comes with my RV?

Warranties on new RV's can vary depending on brand and manufacturer but most offer at least a one year warranty that will cover any manufacturer defects or issues. Also many dealers offer extended care warranty packages at a variety of prices that will cover different facets of your RV. Make sure to discuss extended care plans with the business manager at the dealership even if you don't plan on purchasing one, it's always good to know what your options are.

7.) Should I consider financing?

Financing is a great option for those planning on purchasing an RV. For one it makes enjoying the RV lifestyle more affordable by breaking up the cost into manageable monthly payments and interest rates are at an all time low right now. You can get financing on your own through your

personal bank or credit union or through the dealer. Dealerships often work with several banks and may be able to get you a lower interest rate.

8.) What happens when I take delivery of my RV?

Here at Campers Inn when you take delivery of your unit your unit will have been through a full inspection, detailed, any additional parts that you have purchased such as towing packages, break controls etc will have been installed, and your RV will be set up and ready to go for your walk through.

When you arrive at the dealership for your scheduled delivery one of our knowledgeable and well trained RV techs will give you a complete walk through of your unit showing you how to operate all the different parts of your RV and how to hook up and tow your new unit. After your walk through you will be directed to the business office to finalize the paper work then you will be ready to go RVing!

9.) Can I get my RV serviced anywhere?

In theory you can get your RV serviced at any dealership that is part of the manufacturers network of dealers. However as we mentioned above many dealers give priority service to customers who choose to buy from them, with the shortage of RV techs and long parts lead time you may find yourself waiting weeks or months for your scheduled service appointment.

10.) How much can my car, truck or SUV tow?

Towing can vary depending on vehicle we suggest you check out the tow guides section of our website to see how much your vehicle can tow. Remember that the dry weight of an RV listed in the manufacture specs does not include the weight of water in the holding tanks and all the camping gear you plan on taking with you. It's always best to confirm with a sales person that your vehicle can tow the RV you are wishing to purchase with some wiggle room.

www.campersinn.com

