# How financing benefits you!!



## **Lessee Benefits of Leasing**

- Conserve your credit lines and working capital
- Increases purchasing power get a better equipment solution and still pay less up front than making a cash purchase
- Fixed monthly payments unlike loans and credit cards, your payment will not vary with interest rate changes
- Minimal upfront cost first payment
- Overcomes budget restrictions
- Improves cash flow management, AKA "Liquidity"
- Protects against obsolescence call LCA to upgrade
- Let the ROI (return on investment) of your equipment solution help pay for itself
- Possible tax benefits under Tax Section 179
- \$1 purchase option allows you to own the equipment solution at lease end

### **6 Easy Steps**

#### Step 1 - Equipment or Product Needed

 Choose the equipment or product and request term for your lease. (12/24/36/48/60 months)

#### **Step 2 - Application**

Complete and sign the LCA application and fax or email to LCA
 800.736.0218 or kreynolds@leasecorp.com.

#### Step 3 - Approval

- LCA notifies you of approval or if additional information is required within 2-4 hours.
- Once you are approved, Mattei will fax or email LCA an invoice for the equipment or product that is being sold so LCA can create the lease documents.
- Fax invoice to 800.736.0218 or email invoice to kreynolds@leasecorp.com
- Invoice must show: "sold to" the customer's name and address, list all
  products being leased with serial numbers and the total amount of sale.

#### **Step 4 - Documents**

- LCA overnights or emails the lease documents to the customer for the approval and signature.
- After the documents have been signed, they should be returned by the customer to LCA.
- LCA will notify you when they are in receipt of the signed documents.
- Send to: Lease Corporation of America 3150 Livernois Road, Suite 300, Troy, MI 48083

#### Step 5 - Order Ship

 Upon receipt of a purchase order from LCA, you will ship the equipment to the customer.

#### Step 6 – Lease Initiates

- After LCA has received the signed documents and verified all required items, including certification that your customer has accepted the product or equipment, LCA will the fund you within 48 hours.
- Payment will be made to your account via ACH.

Contact your dedicated LCA Account Executive today for more information on leasing today!



## **Kyle Reynolds**

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