



**CLIENT:**

Interamerican Motor

**PROFILE:**

Auto Parts Distribution

**SOLUTION:**

Wireless Warehouse Solution

**ABOUT STAYLINKED**

For over 20 years we have been delivering world-class solutions for mission-critical, host-based systems in the warehousing, manufacturing, transportation, and retail industries. It was our deep understanding of these host-based systems that led our team of technology experts to introduce a new paradigm in terminal emulation for mobile devices. The StayLinked team has earned our company a reputation for high-quality products that Just Work and a level of customer support that creates the highest level of customer loyalty.

# StayLinked Terminal Emulation & Interamerican Motor Corporation

As a high-volume auto parts distributor, IMC approached StayLinked Consulting Services for support in an effort to outfit their distribution centers with wireless data entry terminals. IMC wanted to use a hardware and software package that was native to their midrange IBM AS/400 to take advantage of the stable platform. StayLinked Consulting Services recommended and deployed the only AS/400 centric wireless solution available, IBM's Wireless Connect product.

The solution was deployed to IMC's six geographically diverse distribution centers in California, Washington State and Pennsylvania. All of the wireless mobile devices were connecting to the main AS/400 server in Canoga Park, California over their wide area network. This solution has been very cost effective and has served well since its inception. As the IBM AS/400 evolved into the eServer iSeries line, the Wireless Connection package was discontinued by IBM and so, once again, IMC approached StayLinked Consulting Services for assistance. Having been deeply involved in warehouse automation and wireless solutions all along, StayLinked Consulting Services was well aware of the end-of-life status of IBM's Wireless Connection product and had already done research to find a replacement solution for our customers.

Unfortunately, there was no single commercial package available, which provided the feature set required by customers who had been using the IBM's Wireless Connection solution. These desirable features include the ability to run the software native on the iSeries, 5250 Session Keep-Alive capabilities, 5250 Device Naming and Centralized Device Management, just to name a few. The lack of a preexisting replacement solution for the Wireless Connection package encouraged StayLinked Consulting Services to develop a new product to fill the gap.

Capitalizing on its extensive experience in the wireless arena, StayLinked Consulting Services has developed a next-generation solution which provides not only the original required features, but also deploys many more cutting edge technologies to bring greater value to the customer. The new StayLinked Emulation Server was deployed into the IMC distribution centers concurrently with their existing Wireless Connection infrastructure and, over a short period of time, IMC was able to convert all of their wireless mobile devices to StayLinked. Upon completion of the deployment of the StayLinked solution, IMC was able to upgrade their iSeries to OS/400 V5R1 and deploy additional devices as their enterprise expanded.

**For further information or technical assistance, please contact your StayLinked Certified Partner or you may contact us directly:**

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