



# Sage Investment Protection Program

Protecting your investment in  
Sage ERP solutions

**Last updated**

January 1, 2015



This document answers frequently asked questions from customers and partners about migrating from one Sage ERP Mid-Market product to another.

## Sage BusinessVision

Sage BusinessVision customers can renew to the new “two for one” Sage Business Care plan and pay about what they are paying now.

### On-plan customers

Sage BusinessVision on-plan customers can renew to the new two for one Sage Business Care plan with Sage 300 Online or Sage 50—Canadian Edition and pay about what they are paying now, plus continue to receive the benefits of the Sage Business Care Gold plan with Payroll Updates for Sage BusinessVision. The two for one plan includes:

- Access to Sage 300 Online or Sage 50—Canadian Edition.
- Benefits of Sage Business Care Gold with Payroll Updates for Sage BusinessVision.
- Training for Sage 300 Online or Sage 50—Canadian Edition.
- Activation fee of \$995 is waived.

Please contact your Sage representative at 866-725-0724 for customer specific pricing. The on-plan customer offer **is valid through the customer’s Sage Business Care plan renewal date.**

### Off-plan customers

Sage BusinessVision off-plan customers can renew to the new two for one Sage Business Care plan with Sage 300 Online or Sage 50—Canadian Edition and pay about what they are paying now, plus continue to receive the benefits of the Sage Business Care Gold plan with Payroll Updates for Sage BusinessVision. The two for one plan includes:

- Access to Sage 300 Online or Sage 50—Canadian Edition.
- Benefits of Sage Business Care Gold with Payroll Updates for Sage BusinessVision.
- Training for Sage 300 Online or Sage 50—Canadian Edition.
- Activation fee of \$995 is reduced to \$495.

Please contact your Sage representative at 866-725-0724 for customer specific pricing. The off-plan offer is **valid through March 27, 2015.**



### **Promotion Duration**

*For customers that select Sage 300 Online:*

For on-plan and off-plan customers, the “pay about what you pay now” price is valid for three years. After three years, customers will continue to receive a discount of 25% off the current list price.

*For customers that select Sage 50—Canadian Edition:*

This “pay about what you pay now” price is applicable for the first year. In the second year of any Sage 50 plan, customers will pay the current Sage 50 renewal price.

### **Specialized Solutions**

A separate offer is available for Sage 100 ERP, Sage 100 Contractor, Sage 300 ERP, Sage 300 Construction and Real Estate, and Sage ERP X3. Please contact your Sage representative at 866-725-0724 for more information.



# Sage BusinessWorks

Sage BusinessWorks customers are eligible for the Sage Investment Protection Program.

## What is the Sage Investment Protection Program?

Although your ERP needs may have changed, we want to ensure we keep you in the Sage family of accounting and ERP solutions, and help you protect the investment you have already made into Sage ERP products.

The Sage Investment Protection Program (SIPP) allows customers to receive a per-user trade-in credit for their current Sage ERP licenses. This credit can be applied against the purchase of user licenses for a new Sage ERP solution. Under the SIPP, Sage customers can migrate between the following Sage ERP products:

From	to Sage 300 Online	to Sage 100 ERP	to Sage 100 Contractor
Sage BusinessWorks Accounting	✓	✓	✓

From	to Sage 300 ERP	to Sage 300 CRE	to Sage ERP X3
Sage BusinessWorks Accounting	✓	✓	✓

## What is the trade-in value of my current license?

The trade-in value of your licenses varies by source product (your current ERP) and destination products (your new ERP), as detailed in the next few pages.

Perpetual license	November 1, 2014 – March 27, 2015
On-plan customers	\$1,500 per user trade-in credit for migrations to Sage 100 ERP or Sage 300 ERP
	\$2,000 per user trade-in credit for migrations to Sage ERP X3



<b>Perpetual license</b>	<b>November 1, 2014 – March 27, 2015</b>
Off-plan customers	\$750 per user trade-in credit for migrations to Sage 100 ERP or Sage 300 ERP
	\$750 per user trade-in credit for migrations to Sage ERP X3

Subscription license	November 1, 2014 – March 27, 2015			
	Sage 100 ERP	Sage 300 ERP	Sage 300 Online	Sage ERP X3
Financial Bundle	\$20 credit per user/per month	\$30 credit per user/per month	\$995 setup fee waived	\$55 credit per user/per month
Distribution Bundle	\$45 credit per user/per month	\$55 credit per user/per month	---	\$60 credit per user/per month
Manufacturing Bundle	---	---	---	\$65 credit per user/per month

\*Subscription license discounts can be applied for a maximum of 3 years.

**Note:** The migration bundle and free/discounted license offer apply to all Sage BusinessWorks users currently owned. Trade-in credit for perpetual pricing applies to per-user pricing for applicable Financials, Distribution, or Manufacturing bundles only. Trade-in credit cannot be applied toward products with module-based (à la carte) pricing.



## Sage Pro/Sage PFW

The Sage Pro ERP and Sage PFW ERP offers have expired. Please contact Sage to discuss the best course of action to move from Sage Pro ERP or Sage PFW ERP to another Sage ERP solution.



## Frequently Asked Questions

### What are the Sage Business Care Plan requirements for migrating customers?

For migrating customers purchasing perpetual licenses, the purchase of a one-year Sage Business Care support plan is required (Gold or Silver), unless otherwise stated.

For migrating customers purchasing subscription licenses, the Sage Business Care Gold support plan is already bundled as part of the subscription license.

For migration customers purchasing online users, the support plan is already bundled as part of the subscription license.

### Are there any third-party product discounts for migrating customers?

Yes, some of our independent software vendors have made special offers available to customers migrating under the Sage Investment Protection Program. A separate document listing these offers is available.

### Who do I contact if I have more questions?

For **Sage BusinessVision** customers, contact your partner or Sage directly at 866-725-0724.

For **Sage BusinessWorks**, **Sage PFW ERP**, and **Sage Pro ERP** customers contact your partner or Sage directly at 866-530-7243 and inquire about the Sage Investment Protection Program offer.

If you do not have a current Sage business partner, we can put you in direct contact with a local partner experienced in migrating Sage ERP solutions.

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