



David Newman
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Dear David

I just wanted to write you a quick note of thanks for all the work you put in helping me with a myriad of issues. I will confess that when we first started using you I was looking at it as something that I should do because you are a client of ours and I need to know how to refer business to you. Well I certainly know how to refer businesses to you now. Your help in fine-tuning my 30-second commercial, and my 15-minute presentation speech was invaluable. Not only do I feel much more confident with these things now but I can see my audience responding better. Additionally the ideas in time management that you helped me with are terrific. I don't know why I didn't think of these things on my own but I guess I was just doing things the same way that everyone had always done them. You helped me to step out of that box, to see what worked for me personally and for my business, and to help me implement this plan for my success.

As you know, there are hundreds of people calling themselves coaches nowadays. I'd become so jaded to the concept that I wasn't sure if I even needed one. Well, I can tell you that you certainly helped me and my business. I could certainly recommend you to any business looking to get a little bit of a kick in the pants. The "rocket fuel" that you provide gives me an advantage over my competition in a time when any advantage is necessary.

Thank you again for your help

Bryan D. Ellis
President
The Barter Connection