

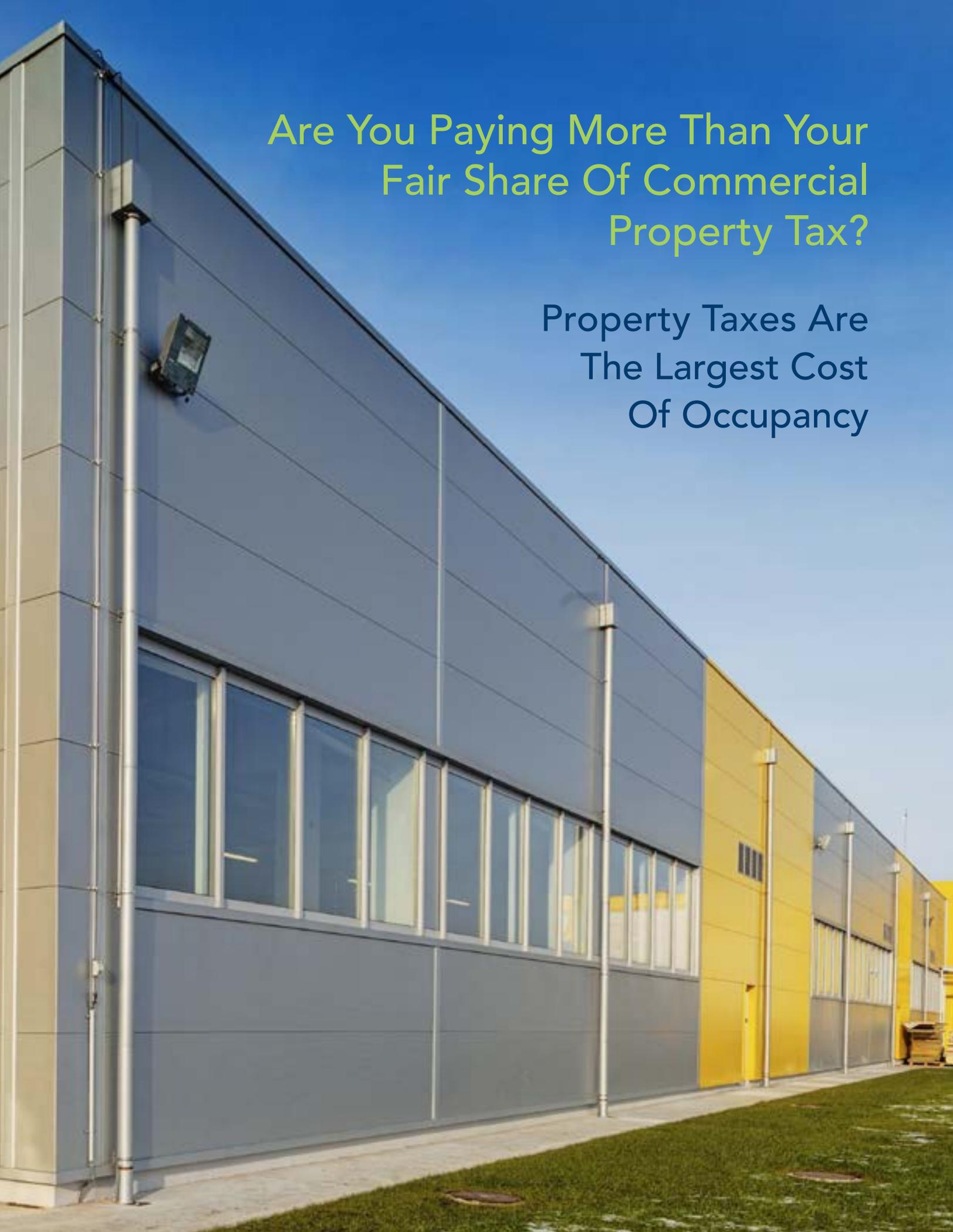


Real Property
Tax Advisors

Quietly Improving Your Bottom Line

Uncovering Your Hidden Property Tax Savings



A large industrial building with grey and yellow panels and a row of windows. The building is long and rectangular, with a grey upper section and a yellow lower section. A row of windows runs along the side of the building. The sky is clear blue. The text is overlaid on the top right of the image.

Are You Paying More Than Your Fair Share Of Commercial Property Tax?

Property Taxes Are The Largest Cost Of Occupancy



Seize Your Opportunity To Pay Less

Commercial properties are widely over assessed, and occupants regularly overpay without ever realizing it.

Annually auditing your property tax portfolio creates opportunities to prove over taxation, stopping you from needlessly overpaying commercial real estate taxes.

You could be sitting on a gold mine of untapped potential. Uncover your properties' real tax value with Real Property Tax Advisors.

At RPTA, **we specialize in finding ways to lower your corporate property tax valuation** with our proven property assessment analysis process. Our time-tested methodology is designed to ensure the highest possible returns in the shortest amount of time.

"RPTA's service is valuable as we have limited time and internal resources to devote to property tax. We count on RPTA and are very pleased with their results."

**Chief Financial Officer
Supply Chain Management
Services for Technology**

Property Taxes Make Up **40%** Of Occupancy Cost

How We Save You Money

By conducting a methodical review of your property portfolio, we determine the tax position of your property with a comprehensive financial and market analysis. We align our recommendation to appeal or not appeal with your corporate objectives.

When you appeal, we meticulously go through the weaknesses of your taxing jurisdiction's valuation process, preparing a strategic plan that:

- Highlights the weaknesses in the current assessment
- Recommends a revised tax value based on more advantageous information
- Aligns our strategy to yield the most favorable tax settlement for you

The results are typically **substantial tax savings with multi-year potential savings.**

If you must take your case to court, RPTA will help you select an attorney and expert witnesses for court proceedings.



Commercial Property Tax Services

- Property & Portfolio Assessment Analysis
- Appeals & Case Management
- Litigation Case Management & Support



Personal Property Tax Services

- Compliance Returns
- Appeals & Case Management
- Audit Support & Negotiation



Consulting Services

- Acquisition Due Diligence
- Pro Forma Analysis & Support
- Impact of Purchase Analysis
- Leases: Fair Tax Analysis & Negotiations

90%: RPTA's success rate for property tax appeals

RPTA has experience lowering the tax valuation of a variety of commercial property types, including:

- Office Buildings
- Corporate Headquarters and Campuses
- Warehouses
- Manufacturing Facilities
- Industrial Buildings
- Distribution Centers
- Retail
- Multi-tenant Properties
- Apartment Complexes
- Student and Senior Housing

The RPTA Story

The law is on your side. And so is RPTA. Government regulations clearly stipulate that **you should not have to pay any more tax than your fair share.**

Most corporations focus on corporate income taxes, which equate to about 4.5 percent of total corporate taxes paid. Property taxes represent about 40.3 percent of corporate tax liability. This is where our story begins.

50: Number of states where RPTA has uncovered tax savings for clients

Quietly improving your bottom line is our modus operandi. We work diligently behind the scenes to manage your portfolio's tax liability, saving you money on property taxes by lowering your property assessment value with our proven review and appeal process.

RPTA is the only property tax consulting firm certified as a women's business enterprise (WBE) by the Women's Business Enterprise National Council. Founded in 1972, we are headquartered in Atlanta with offices in Chicago and Denver.

Real Tax Savings: **\$770,700**

Property Type:
Corporate Headquarters

Location:
Northeastern U.S.

Industry:
Financial Services

Results:
\$50m multi-year value reduction
\$1.71 per square foot reduction
in operating expenses





The RPTA Advantage

RPTA helps you uncover the real tax value of your property and save money year-over-year. We've taken the "real" out of "real estate" and transformed it into five ways we uniquely help you achieve real savings.

RealValuation Methodology

Our intimate knowledge of U.S. commercial real estate and tax regulations provides real, expert insight into where you should be saving money.

Real Benchmarks

Our Real Benchmarks system ensures your property tax assessment is accurate and fair. This methodical approach is based on an expert assessment of local, regional and national real estate data.

Real Predictable Savings Plan

We forecast your potential savings so you can quickly and objectively weigh your ROI. Get detailed advice about which properties are worth pursuing an appeal and how long that process takes in each area of the country.

RealAccess

We take care of your property taxes, so you can focus on your business. You'll partner with a single member of our team who conveniently serves as your single point of contact for all your properties, regardless of their location.

RealView Dashboard

You'll never miss an important update with the dashboard's convenient, customizable event-based alerts. The dashboard keeps you informed of your tax bill payments, open appeals and tax savings year-to-date.

“RPTA has delivered significant tax savings, positively impacting our debt reduction, liquidity and cash flow.”

Chief Financial Officer, Heavy Asset Manufacturing Companies



Real Tax Savings: \$128,000

Property Type: Manufacturing Plant

Location: Southeastern U.S.

Results: \$7m value reduction | \$0.13 per square foot reduction in operating expenses



Real Tax Savings: \$181,700

Property Type: Office Building, Corporate Regional Headquarters

Location: Suburban U.S.

Results: \$13m value reduction | \$0.26 per square foot reduction in operating expenses

“Property tax is such a critical line item but we don’t have the expertise in-house. We count on RPTA to deliver the best property tax strategy and results for our company.”

Chief Financial Officer, Global Manufacturing of Plastics



Real Tax Savings: \$1.4 million

Property Type: 10 Million Square Foot Manufacturing Property Portfolio

Location: Located Across 13 U.S. States

Results: \$44m value reduction | \$0.14 per square foot reduction in operating expenses



Real Tax Savings: \$2 million

Property Type: 11 Million Square Foot Industrial Portfolio

Location: San Bernardino, Los Angeles, Riverside County, California

Results: \$175m value reduction | \$0.18 per square foot reduction in operating expenses



Real Property
Tax Advisors

Quietly Improving Your Bottom Line

Get Real
Tax Savings
Today



3525 Piedmont Road #7-300 | Atlanta, GA 30305

Toll-Free: 1-866-816-2244 | 404-816-2050 | info@realpropertytaxadvisors.com

www.realpropertytaxadvisors.com