

THE PROBLEM

A \$100M+ manufacturer's IT department had excessive risk exposure due to insufficient IT Continuity and Disaster Recovery planning.

HOW WE HELPED

Our Business Advisory team gained an in-depth knowledge of the client's IT processes and systems. By doing this, we were able to identify vulnerabilities and develop an implementation plan to optimize systems, streamline processes and reduce risk.

The specific tasks that we completed as part of our engagement are as follows

- Documented the IT infrastructure
- Created a network diagram
- Documented and created policies, procedures and guidelines
- Created a prioritized list of key strategic initiatives
- Conducted a thorough risk assessment
- Developed an IT continuity plan
- Defined and tracked critical metrics to monitor performance
- Implemented a continuous improvement plan

Working hand in hand with the client, we facilitated critical decisions that had a major impact on the success and sustainability of the business. Overall, our efforts enabled the client to operate more efficiently and to be prepared for the unknown.

THE PROBLEM

A growing Ohio based manufacturer had outgrown its ERP system. The client was also utilizing many disconnected legacy systems, spreadsheets and databases that were causing inefficiencies in the day to day operations of the business.

HOW WE HELPED

Our Business Advisory team conducted an evaluation of the ERP and other systems to identify gaps in supporting both the current and future needs of the fast growing company.

Once the current state was documented, we partnered with the client to define and prioritize their critical system needs---both at present and into the future.

Some of the most significant results produced from the WOW! Professional Management

We led a comprehensive vendor review to identify potential ERP solution providers that would meet the client's needs. We then facilitated the Request for Proposal and vendor evaluation process--evaluating vendors based on the following criteria:

- Functional fit (specific client needs)
- Technology (on premise vs cloud, infrastructure requirements, etc.)
- Vendor (i.e. fit as a strategic partner, stability, etc.)
- Support (training, implementation, product support)
- Cost (pricing model, total cost of ownership)

We made recommendations and ultimately helped the client select the ideal ERP system for them. The client was able to purchase and implement a cutting edge ERP solution that enhanced their GL and reporting capabilities, improved manufacturing productivity and positioned the client for long-term growth.