big client ideas and how to make them happen



how do you know if your idea's any good?
which idea do you still think's good even though it failed?

how do you come up with ideas?

# New Orleans Saints 31 - 17 Indianapolis Colts

Super Bowl XLIV 2010 Sun Life Stadium - Miami, Florida



simple
unexpected
concrete
credible
emotional
story













































WEALTH FAST!

THE GREAT HEALTH CARE SCANDAL

THE 15

HOME WORKOUT

APRIL 2007





Fast Food, Hard Muscle! p.78

YOUR BEST BODY EVER!

YOUR

CARDIO PLAN

SIX-PACK

DRESS FOR MORE SEX

GAIN MUSCLE, LOSE POUNDS

1.293

Eat Better, Think Smarter

SEXY WOMEN CONFESS— WHAT THEY WANT IN BED!



























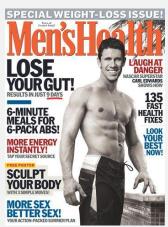






















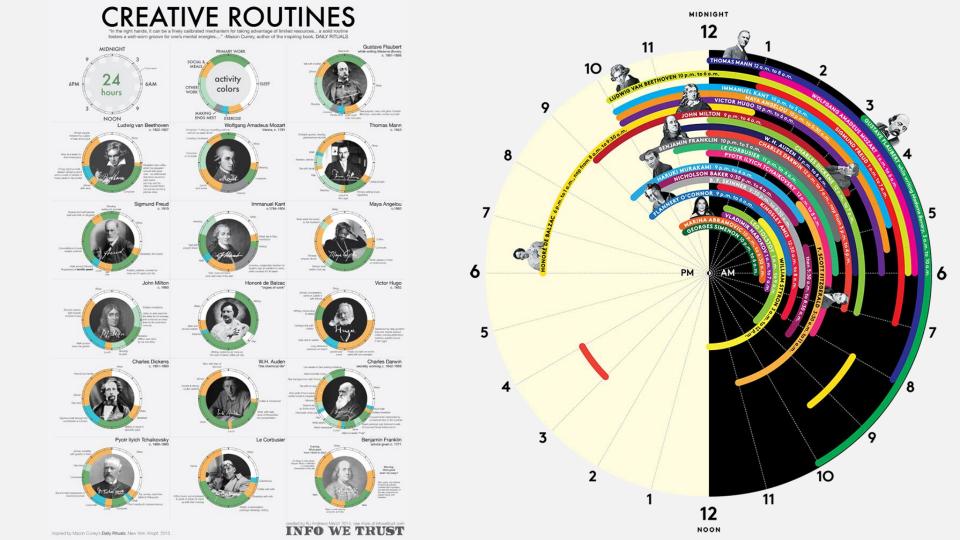








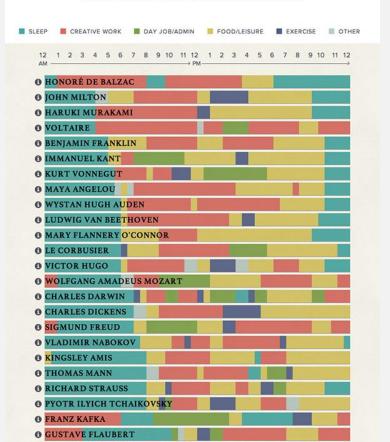




## THE DAILY ROUTINES OF

#### - FAMOUS CREATIVE PEOPLE -

Turns out great minds don't think alike. Discover how some of the world's most original artists, writers and musicians structured their day.





# THE DAILY ROUTINES OF

#### - FAMOUS CREATIVE PEOPLE -

Resting the mind helps generate novel ideas. At least 12 hours away from work is <u>recommended</u>, preferably involving some sleep. <u>Naps</u> can also boost the mind's ability to solve creative problems.

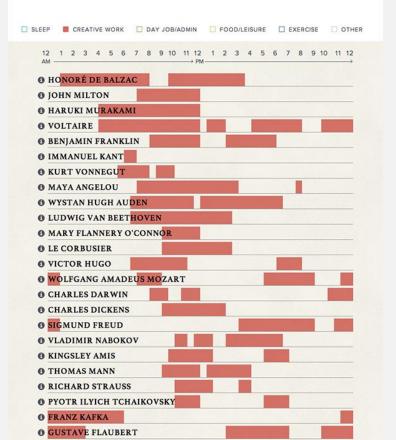
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## THE DAILY ROUTINES OF

#### - FAMOUS CREATIVE PEOPLE

The brain functions differently at various times of the day. Studies show that early risers tend to be good at <u>making plans</u>, while those who work late into the night enjoy more <u>divergent thinking</u>.

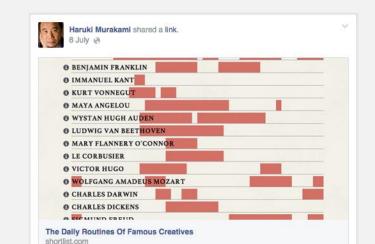




## 17,500 likes 341 LRDs







If imitation is sincerest form of flattery, replicating an individual's daily routine must sit somewhere further along the sinister end of the spectrum. Still, if it helps us strike on mimicking the creative capacities of these artists, writers and musicians, we're all for it.

£ 4,647 □ 80 □ 2,306 Shares Like - Comment - Share



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If imitation is sincerest form of flattery, replicating an individual's daily routine must sit somewhere further along the sinister end of the spectrum. Still, if it helps us strike on mimicking the creative capacities of these artists, writers and musicians, we're all for it.

Like - Comment - Share



but how do you come up with new ideas?





CHART PORN

visualisıng data

data journalism













digital awards

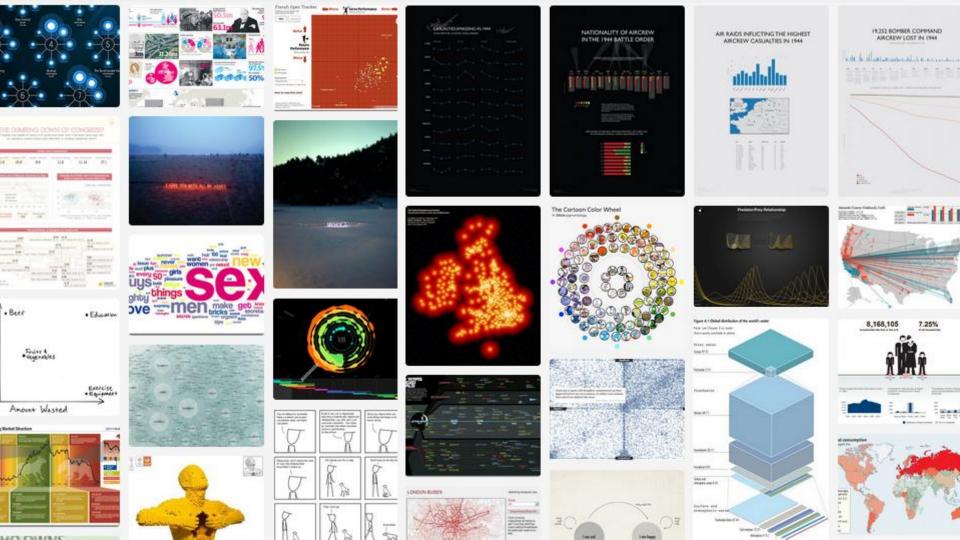


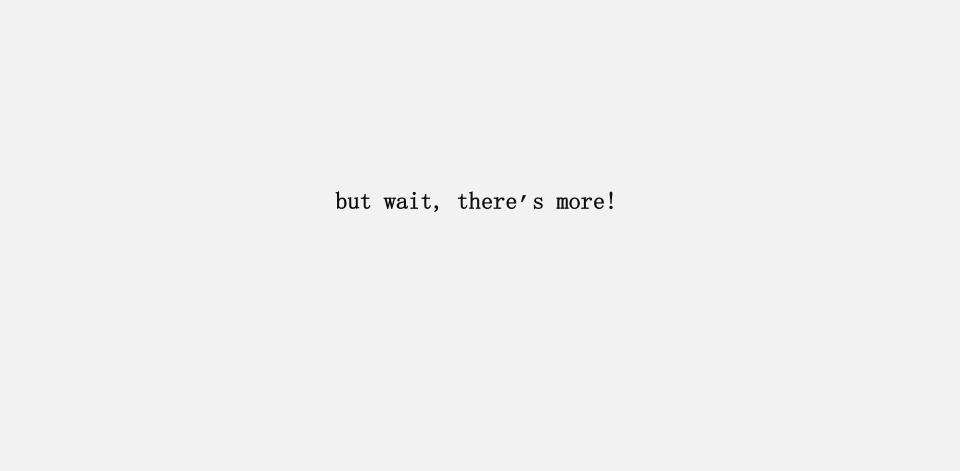


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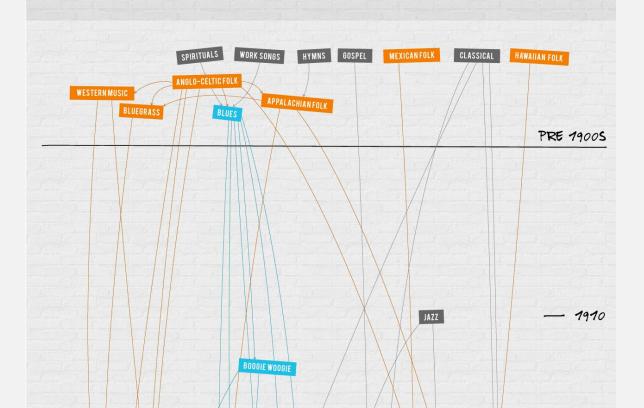


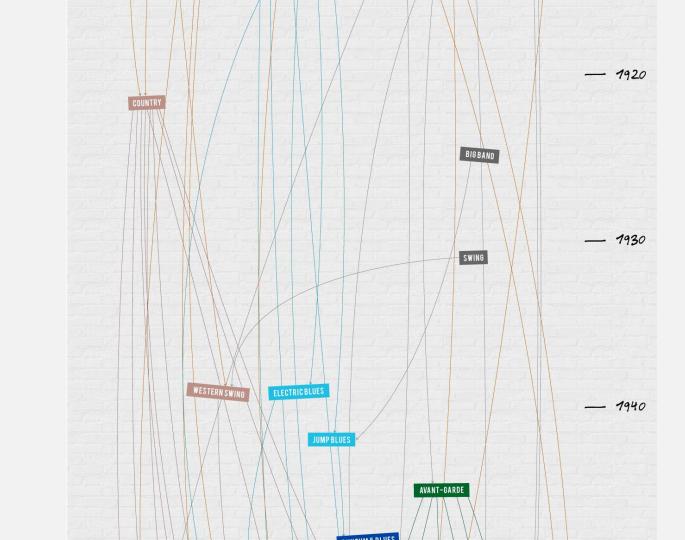


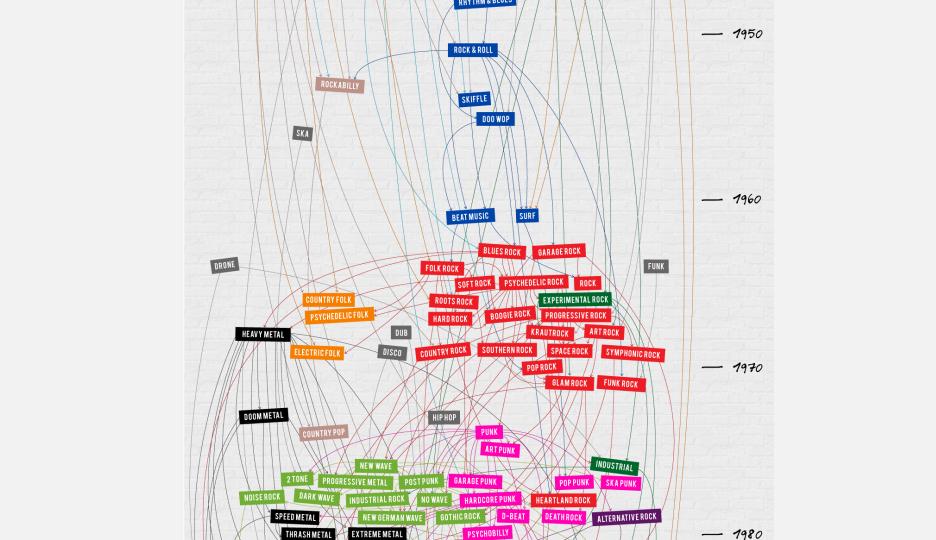


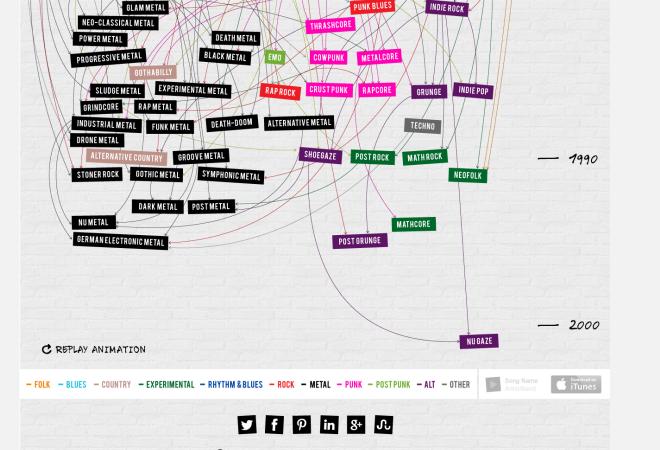
# 100 YEARS OF ROCK

TO IN LESS THAN A MINUTE

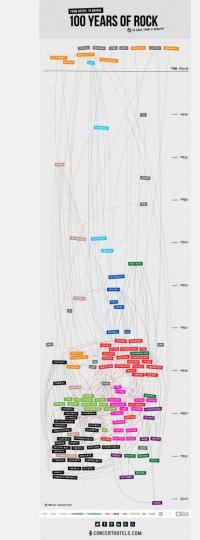












96,400 likes

507 LRDs



## 102,000 likes 777 LRDs

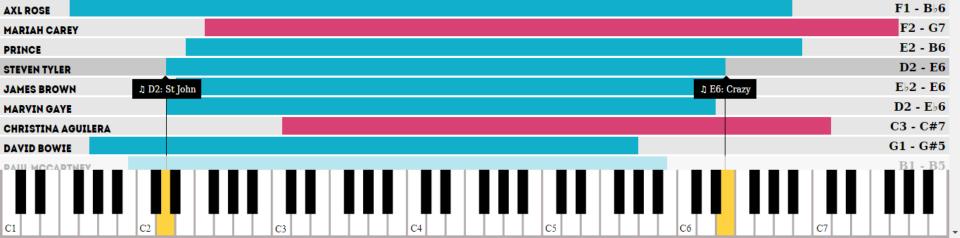
THE VOCAL RANGES OF

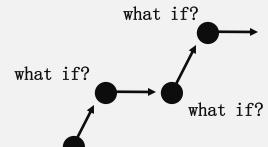
### THE WORLD'S GREATEST SINGERS

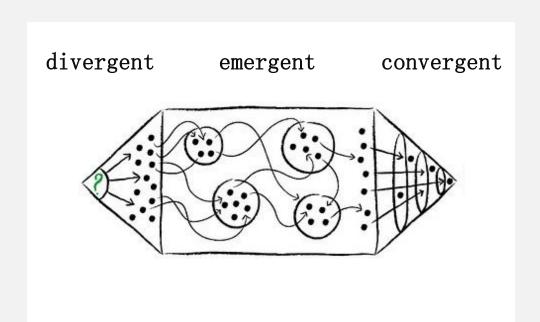


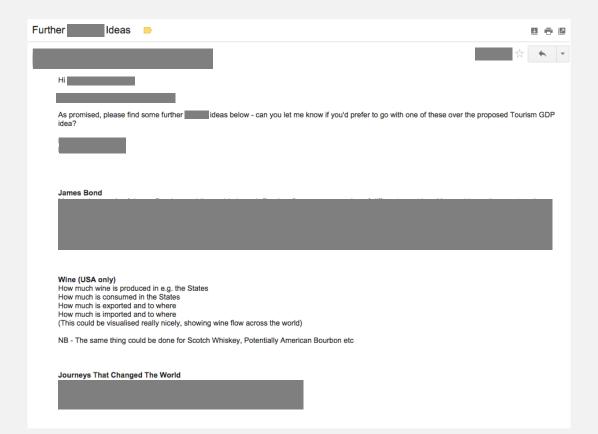
Compare the vocal ranges of today's top artists with the greatest of all time.

SORT BY: VOCAL RANGE / HIGHEST NOTES / LOWEST NOTES









## **IMPORTANT** BIG WORDS.

RANDOM STATISTIC

ANOTHER STATISTIC

ONE MORE STATISTIC

ONE MORE STATISTIC

101 101



OBSCENE NUMBER OF GRAPHS



## THIS IS ALSO IMPORTANT.

PERCENTAGES OF SOMETHING INTERESTING



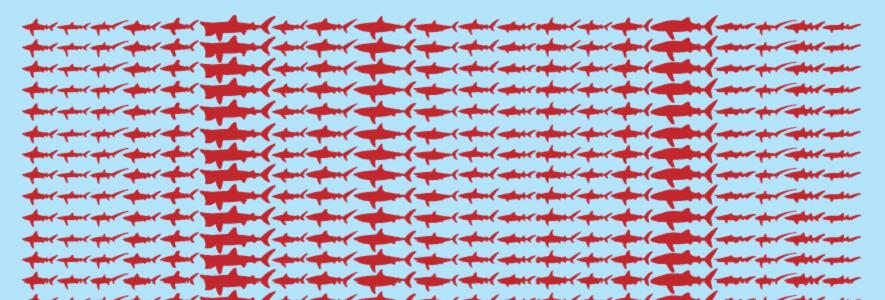
REALLY BIG SHOCKING NUMBER

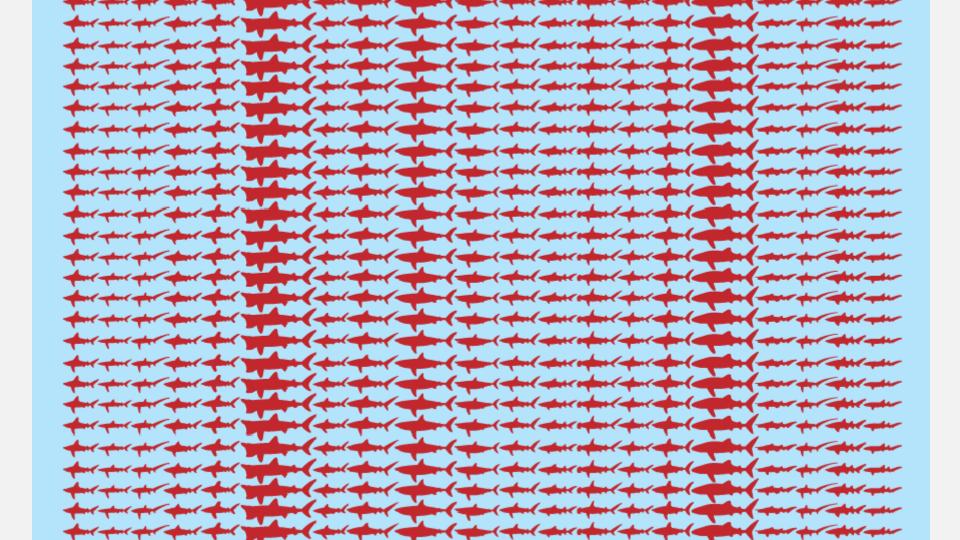
1,121,455,492

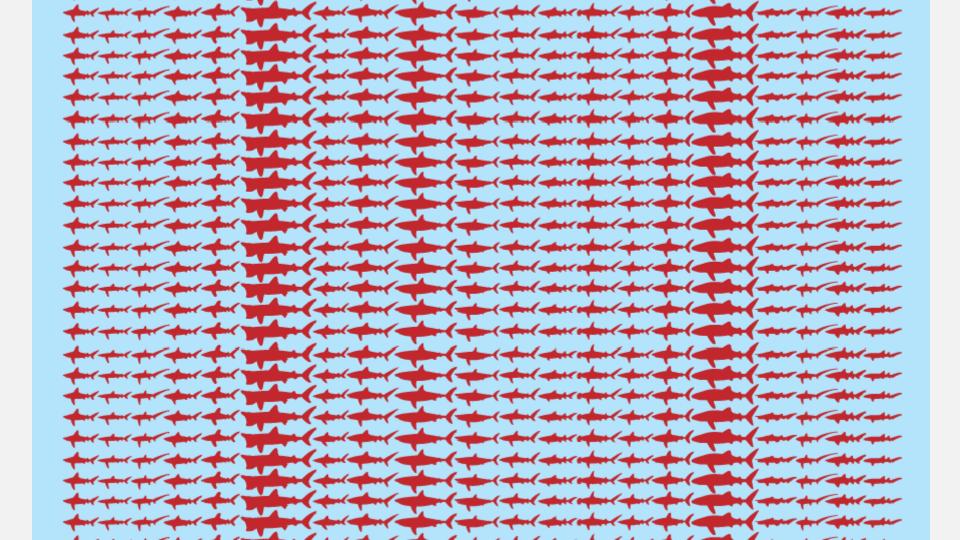
# SHARK ATTACK

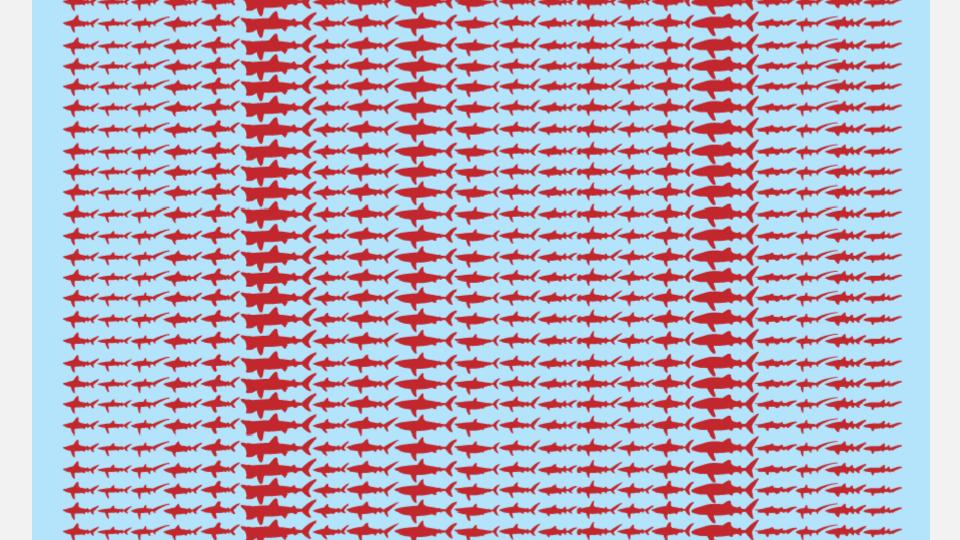
SHARKS KILL THIS MANY PEOPLE PER YEAR

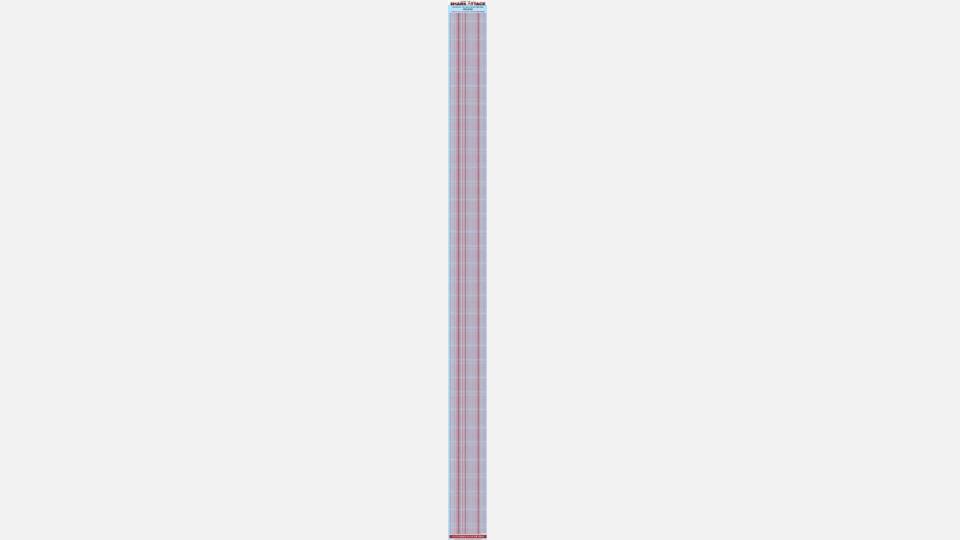
PEOPLE KILL THIS MANY SHARKS PER HOUR



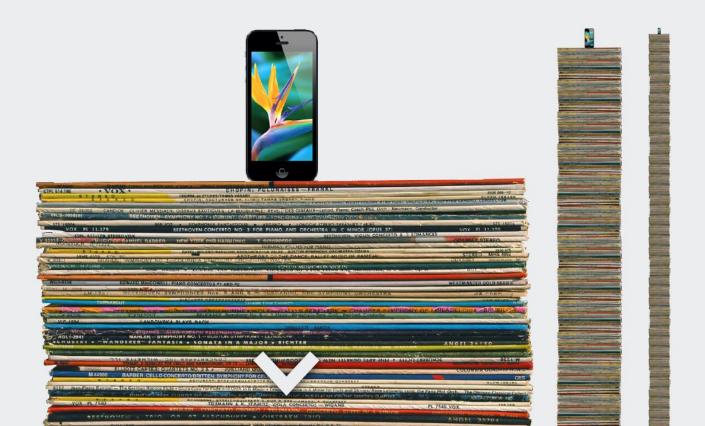








# **HOW MANY RECORDS DOES AN IPOD HOLD?**



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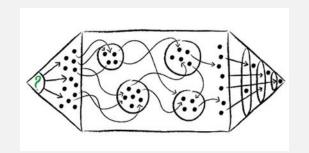


# A 160GB iPod Classic holds 40,000 songs and weighs a third of a pound.

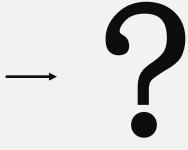
That's roughly the same as a large adult hamster.

If you bought all those songs on vinyl, your music collection would look like this...







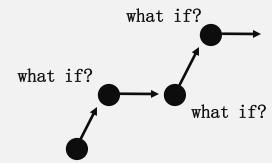


5 ways to improve the creative process

#### focus on what's different



give your ideas room to grow



#### choose pain up front



#### sell them on the why

simple unexpected concrete credible emotional story



## A 160GB iPod Classic holds 40,000 songs and weighs a third of a pound.

That's roughly the same as a large adult hamster.

If you bought all those songs on vinyl, your music collection would look like this...



### keep things on track

```
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```



