

## **Ultimus Unveils Successful Technology Releases and Continues to Expand its Global Client Base**

With Two Recent Major Technology Releases and Several New Industry Leading Customers, Ultimus Continues to Build Momentum through the Fourth Quarter

This week, Ultimus Inc., a leading global provider of BPM-based enterprise business solutions, and developer of one of the most widely used business process management (BPM) software suites in the world, announced its continued growth and the immense global success it have achieved thus far in 2013. With strong performance, the company's international business has expanded substantially, and its strategic releases of innovative technology continue to produce sustainable results.

## **Technology Innovation**

With its 20 year anniversary approaching next year, Ultimus continues its longstanding tradition of technical innovation in the BPM market, as it stretched the boundaries of BPM's value with the recent release of Version 8.4 of its BPM Software Suite. Being the industry's most complete and scalable platform for modeling, automating, managing and optimizing business processes, Ultimus Adaptive BPM Suite 8.4 is truly enterprise ready, with enhanced engine performance and robustness, making it the fastest and most reliable Ultimus version in history.

Furthermore, Version 8.4 supports the newly released Ultimus WebClient 3.0, the latest user interface and environment, with Ultimus Advanced Task Service (UATS) 3.0, the service layer that streams data between servers and <u>Ultimus WebClient</u>. With a customizable and superior user experience, organizations deploying the WebClient with UATS 3.0 can now interact with their business tasks from any Internet-connected device, including Tablet PC's and Apple iPads, from multiple locations across the globe. With improved back end service performance, and improved third-party data integration, results are now even faster for end users, resulting in increased productivity. Demand for Ultimus' cutting-edge technology remains high, as the need for enterprise-wide BPM solutions continues to increase across a variety of industries.

## International Growth and Expanded Client Base

New Ultimus customers in 2013 represent a broad range of markets across a diverse set of industries. Driven by the need for enterprises to embrace BPM solutions, the company saw continued growth in industries such as Banking and Financial Services, Healthcare, Government, Education, Manufacturing, Technology, Media and Entertainment, and Consumer Retail.

Ultimus announced a number of deployments as it welcomed new organizations including Bank of Communication, Banco de los Andes, Sichuan Investment Group, Wiggin and Dana LLP, Qingdao New Energy Solutions Inc., The Ministry of Spatial Planning and Forestry Management, Laviana Pharmatech, Benesse Corporation, B. Braun Medical Inc., LegendSec Technology Co., The Qatar National Committee for the Prohibition of Weapons, NAICOM, and more.

With marked successes across all geographies in Europe, Asia, the Middle East, North America and Latin America, Ultimus has signed 34 new customer's to-date in 2013, as well as a total of 458 deals, consisting of both new and existing <u>customers</u>. With 35% of those new customer contracts executed during Q3, Ultimus



continues to increase momentum in Q4 with important technology releases that will allow its customers to aggressively expand their BPM projects. This builds the foundation for future technological improvements; with no plans to slow down, preparation is currently underway for yet another software release due early next spring. Commitment to delivering successful enterprise solutions is the basis for the ongoing success of not only Ultimus, but for its customers as well.

## About Ultimus Inc.

Founded in 1994, Ultimus Inc. is a worldwide leader in providing business process management based enterprise solutions. Utilizing a combination of vertical expertise, services and the latest innovative technology, Ultimus builds and delivers solutions that allow organizations to solve their business challenges and reach their business goals. By implementing flexible solutions and seamlessly integrating with existing systems, Ultimus has automated thousands of key business processes allowing companies to increase profits, and dedicate more time to their business and customers. Ultimus provides solutions and accelerates the performance of organizations such as Sanofi, Mercantil Commercebank, Bristol-Myers Squibb, DHL, Charles Schwab, Lockheed Martin, Sony, Barclays Bank, Pfizer, and many more. The company is headquartered in North America, and has additional offices in Latin America, Europe, the Middle East and Asia.

For more information, visit www.ultimus.com.



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