

www.accu-tech.com

Accu-Tech[®]
We're Known by the Companies We Keep

Material Sourcing

The proper inventory, readily available, ensures projects are completed on time and under budget. From project planning to last minute additions, Accu-Tech's extensive nationwide inventory is available to meet each unique need. Our material sourcing advantage is achieved through our propriety computer systems which harmonize each of our sales offices and warehouses across the country. Leverage our 35 stocking locations to minimize your inventory investments, prevent job delays, and reduce installation time.

Accu-Tech's manufacturer partnerships provide you, and your customers, access to the latest products to hit the marketplace. Our extensive inventory assures material availability when and where you need it. With direct access to our manufacturer partner's inventory, our sales team can quickly track down hard to find items while working to minimize lead times. Accu-Tech and our manufacturer partners are available for project planning and system design to provide a cost effective solution while maintaining the highest level of performance.

- Supplier management
- Lower supply chain management costs
- Extensive inventory
- 35 stocking locations
- Product specifications
- Reduce your inventory investment
- Jobsite services
- Staging and delivery coordination
- Installation training



Logistics

Accu-Tech's 35 stocking locations are available for convenient project kitting, packaging and staging. Packaging options like palleting, shrink-wrapping, and cardboard free packaging are readily available to meet any of your customer's needs or requirements. Our trained operations team can handle even the most complex delivery schedules to ensure each phase of your project is executed as planned. Additionally, our partnerships with freight, package delivery, and courier service companies reduce transit time.

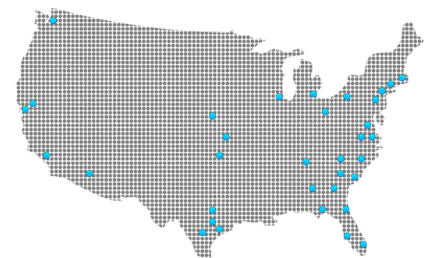
- Kitting
- Palleting
- Shrink-wrapping
- Cardboard free
- Manage complex delivery schedules
- Eliminate job delays
- Reduce time onsite

"During the past 13 plus years, Accu-Tech has continually proven to be a valued partner. Their product knowledge, fast response times, and speedy and reliable deliveries have all contributed to our ability to provide quality installations to meet customers' tight schedules."

-Baltimore, MD

Utilizing the latest technology.

- myAccu-Tech.com allows you to efficiently manage your account on the go-online ordering, shipment tracking, invoice management, view open/closed purchase orders, and much more. myAccu-Tech.com is your integrated solution for project support.
- Accu-Tech's mobile app provides product specification sheets, 'how to' and installation videos, the latest industry news and quick access to your Accu-Tech team, right at your fingertips. Available for both iOS and Android devices, this app keeps you connected to our industry, wherever your next project may take you.
- Looking to grow your presence online? The Accu-Tech team is available for onsite consulting to leverage the latest tools the web has to offer. Whether you're looking to increase your website traffic or grow your business through greater customer engagement, Accu-Tech can help.



Training

Accu-Tech understands the only constant in the technology marketplace is change. In partnership with industry leading manufacturers, Accu-Tech provides education and training for all levels of your organization, from the technicians in the field, to the sales staff, designers, engineers, and project managers in the office. We deliver this training where and when you need it. From jobsite tool-box trainings, to in the office lunch and learn presentations, to all day symposiums hosted in our offices, our training sessions help fulfill manufacturer training requirements, as well as provide the continuing education credits necessary to maintain professional certifications from organizations like BICSI, AIA, and the USGBC.

From product specific training to the theory of design and application, we can provide you with the knowledge base you require to compete and excel in the most competitive of situations.

"I enjoyed the entire seminar. I felt I came away with a wealth of knowledge and understanding. I would highly recommend this seminar to all of my colleagues."

-Los Angeles, CA.

Expert Sales Team

With a 30 year history of materials distribution to the nation's leading contractors, you can be assured that Accu-Tech's highly trained sales staff is ready to handle your most complex project, from design to delivery. Through ongoing training, our local outside sales staff, as well as our regional sales specialists, are available to assist in the design and specification of a variety of discrete and intricately connected networks. From the traditional voice and data networks, to integrated CCTV, access control, and mass notification systems, to awe inspiring audio/visual solutions, Accu-Tech's sales staff has the contacts and resources necessary to assist you in the design, construction, and implementation of low voltage systems that will exceed the expectations of even the most discerning of end users.

"Accu-Tech's entire organization goes above and beyond to provide first-rate service and is excellent at quickly resolving any issues that may arise. Their efforts are widely recognized throughout our company and are greatly appreciated by all. Accu-Tech makes our job easier."

-Baltimore, MD

Financing and Credit

Accu-Tech's flexible credit terms allow for customized financing options, unique to every customer, and tailored for every project. Accu-Tech offers customer service oriented financial services with creative credit line options and a less than 24 hour approval process. By utilizing our Job Accounts, you can easily manage your finances across multiple ongoing projects.

Consolidated invoicing, electronic invoicing and custom reporting put you in control of your finances. Whether your company is large or small, Accu-Tech can assist you with your financial needs.

- Fast, responsive, courteous credit department
- Electronic payments
- Consolidated invoicing
- Manage multiple project and job accounts
- Custom reporting

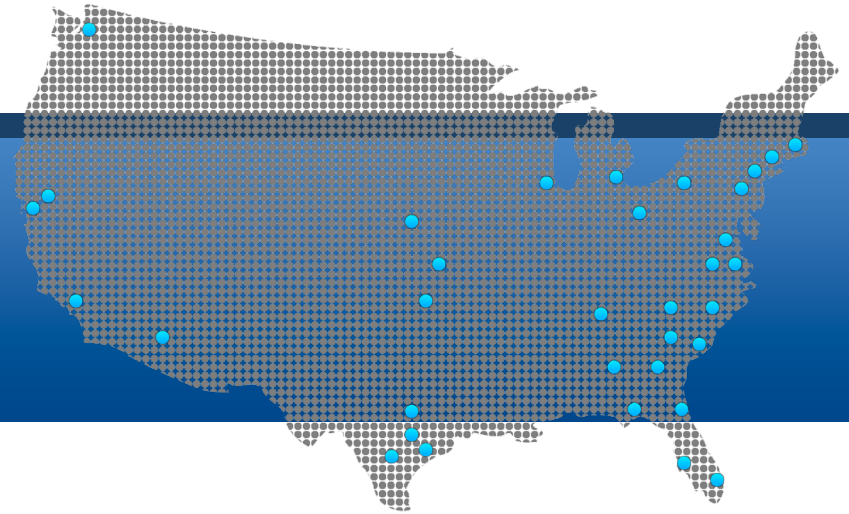
"In the time we have done business with Accu-Tech, they have always been willing and helpful in setting up 'special' accounts for specific projects with terms that work for that project."

-Norfolk, VA

Customer service designed to exceed your expectations.

Contact your local Accu-Tech today

www.accu-tech.com/locator/



Atlanta Branch
(800) 221-4767

Austin Branch
(800) 432-0325

Baltimore Branch
(800) 490-4580

Birmingham Branch
(800) 368-0265

Boston Branch
(866) 822-8656

Charleston Branch
(866) 851-9468

Charlotte Branch
(800) 770-0006

Chicago Branch
(866) 417-0133

Columbus Branch
(800) 414-3777

Dallas / Fort Worth Branch
(800) 895-5792

Detroit Branch
(800) 228-1016

Federal Sales
(800) 236-0187

Federal Sales West
(866) 423-2590

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(800) 951-5966

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