

HOW GOOD IS OUR FORM SOFTWARE?... Take a look at these **REAL** painting bids...

They Dropped Off **THEIR** BID Form...

CONTRACTOR'S ESTIMATE SHEET

Date 3-10-00 Contractor's License No. _____
 Owner's Name _____ Contractor _____
 Address _____ Estimated by: _____

QUANTITY	MATERIAL DESCRIPTION	MATERIAL COST	LABOR OPERATION	HOURS	RATE	LABOR COST
5 gal	WALL PAINT Eggshell	110 00	Cover, mask		8 75	
1 gal	LATEX ENAMEL SG	18 00	spackel, Finish			
1 gal	oil Enamel HG	25 00				
	MASKING Paper + Tape	20 00				
5 gal	ceiling white	60 00				
1	Roll masking Plastic	20 00				
2 gal	THINNER	20 00				
2	Roller sleeves	15 00				
Material COST up FRONT & draw in the middle the rest when finished.						

Total Material Cost 288 00 Total Labor Cost 875 00
 Subs No Tax Included _____ O. H. Labor _____
 Sales Tax 24 19 Total Labor _____
 Subs Tax Included _____ Total Materials & Subs 312 19
 Mark Up _____ Total Labor Materials & Subs 1187 19
 Total Materials & Subs 312 19 Profit to Cost _____
 Quoted Price _____

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They bought their bid form at a stationary store for \$1.33 + tax. Then they filled it out by hand.

He filled out & printed his bid form on his Laptop PC using ACT Forms on Disc for around \$0.07.

They're painting all the acoustic ceilings.

He's not painting any of the acoustic ceilings.

They wanted \$1187.19 for the job & they didn't get it.

He Dropped Off **HIS** BID Form made with ACT Painting Contractors Forms on Disc Software...

THE HOME COMPANY INTERIOR PAINTING BID PROPOSAL

"If it has to do with your House, call HOME... When you want the job done right the first time"

THE HOME COMPANY PO Phone () Fax () E-Mail thehomeco1@aol.com Ca. Contr. Lic. # _____

Owner's Name: MR. & MRS. Owner's Address: _____
 Owner's City: _____ Owner's Zip Code: _____ Owner's Home Phone: _____ Owner's Work Phone: _____
 Project Address (if different): _____ Project City: _____ Project Zip Code: _____ Project Phone: _____ File Number: SUSKLA2

a. Scope Of Work: The Home Company hereby submits these specifications and estimates to paint and/or improve the interior of the above premises:

- Inspect the surfaces to be painted to determine the work that needs to be performed.
- Chemically treat surfaces that are glossy, chalky, rusty, moldy or that have mildew to provide a good surface to receive the new paint.
- Remove all switch plates, door hardware, fixtures, etc., and replaced after the paint is dry.
- Remove loose peeling paint by hand scraping, wire brushing, hand sanding, or power sanding.
- Feather sand bare wood surfaces to make the finish smoother and to make paint voids less visible.
- Scuff sand or chemically etch glossy areas, or areas of possible poor paint adherence to provide good paint bonding.
- Fill holes, cracks, or specified damaged areas in the wood surfaces as needed.
- Re-set or replace loose or popped nails as needed and fill to a flush surface.
- Patch holes, cracks, or any specified damaged areas in the wall surfaces with an appropriate repair compound.
- Caulk wood splits, cracks, non-expansion joints, window and door openings, wall to trim joints, counter top to wall seams, and tub or shower to wall joints, with an appropriate caulking compound.
- Mask off and cover all surfaces and objects, as needed, to protect them from paint and primer.
- After all the preparation is completed, apply a full coat of compatible, manufacturers recommended primer to all bare or repaired areas and surfaces, or surfaces where adhesion or coverage may be a problem.
- Apply a full coat of our recommended paint or finish to all wall surfaces. Recommended paint Kelly Moore
- Apply a full coat of our recommended enamel to all previously enameled trim and wall surfaces. Recommended enamel Kelly Moore
- Apply a full coat of varnish to all stained doors. (not required)
- Clean up and remove any debris and replace objects previously removed or relocated during the painting process.
- Inspect finished job with our customer and correct any items of concern to assure quality control.

Prepare as above and repaint interior walls and trim. Area to include entire interior. All closets to be done, all doors and trim to be done. All painted walls to be done. Upstairs bathroom ceilings to be done. Color to be off-white. Doors and trim to be done in oil based enamel for durability. Clean paint off cabinet molding in kitchen as well as possible. Wash all switch plates before re-installing.

b. Not Included: This proposal does NOT include PAINTING ANY CEILING EXCEPT AS NOTED ABOVE. PAINTING ANY WALLPAPERED WALLS.

c. WE PROPOSE to furnish material, equipment and labor in accordance with the above specifications for the sum of: \$1545.00 dollars
 NOTE: This proposal may be withdrawn if not accepted within _____ days from 03-10-00 date

d. WE ACCEPT... the prices, specifications, and terms as stated in this bid proposal are approved. We authorize you to draw up all necessary contract documents so work can be commenced.

Respectfully submitted by: _____ Company Representative _____ approved and accepted (owner or owners authorized agent) 3-10-00 date

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He got \$1545.00 for the job & he did a whole lot less work.

How's that for a no brainer?

Our Bidding Forms make it easy for the customer to choose you over your competition. Our Bidding Forms are neat, convenient and will save you time and make you more money. Our Bidding Forms are a lot better than theirs... So are all the rest of our Forms... Need we say more?