



# outside GC

## On Demand In-House Counsel

### **BILL STONE** MANAGING MEMBER

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**Bill Stone has been Principal and a Managing Member of Outside GC since its founding in 2002.**

Bill Stone brings a unique combination of legal and business experience to his clients, having served both as outside general counsel for companies in several different industries, and as an executive business development professional. Bill's legal practice has focused on international joint ventures, mergers & acquisitions, corporate finance and general corporate counseling, primarily to technology companies. Bill's clients at Outside GC include GTECH Corporation and Bradford Soap International.

Before co-founding Outside GC, Bill led an international business development team as Vice President Business Development for eBT International, Inc. a Nasdaq-traded enterprise software company. Prior to that, Bill served as Vice President Corporate Development and General Counsel for Verde Media, Inc., a venture capital-backed media company in San Francisco. Before joining Verde, Bill practiced law as a partner in the law firm Tonkon Torp LLP, where he co-founded the firm's technology practice group, and acted as general counsel to multiple technology, manufacturing, service and retail companies.

Bill brings extensive experience in capital raising transactions, from early-stage angel rounds, through venture rounds and registered public offerings. Bill has represented both issuers and underwriters in conducting initial and secondary public offerings and Bill also has served as the principal SEC '34-Act reporting counsel to public companies and their boards of directors. Prior to joining Tonkon Torp, Bill served as a law clerk in the chambers of the Honorable Mark L. Wolf in the federal district court in Boston, Massachusetts.

Bill is a *Summa Cum Laude* graduate of Tufts University and a *Magna Cum Laude* graduate of Harvard Law School, where he won the Williston Prize for contract negotiation and drafting.

Bill is a Fellow of the Royal Society for the Encouragement of Arts, Manufactures and Commerce (RSA). Bill serves on the board of the Bubs Foundation, a charitable organization Bill founded that provides music education opportunities to students in Boston-area public schools. Bill also chair of the New Building Committee of Westminster Unitarian Church in East Greenwich, RI.

Bill grew up in Montclair, NJ, where he attended the Montclair Kimberley Academy. Bill is an avid tennis player, a singer in any shower and loves cooking, especially for his wife, Carolyn Mark, and his children, Ben and Teah.