



Western Geophysical

August 30, 1995

Mr. Harry Lartigue
President
M n I Diesel
P. O. Box 266334
Houston, TX 77207-6334

Dear Mr. Lartigue:

Western Geo has been using the Bell Additive DEE-ZOL in it's diesel engines since May, 1994 and to date we have treated 10 million gallons of fuel in our marine fleet.

Recently a borescope was used to inspect the cylinders and valves on the "Western Inlet". Upon examination, we noticed that the cylinders are so clean you can see the cross hatches on the cylinder walls. The valves and pistons are noticeably cleaner as well. In fact, on the "Western Spirit", when we removed the cylinder heads, the pistons were actually shining. They were completely clean with no carbon whatsoever. It looked like it had never had fuel in it! Also, on the "Western Hercules" prior to your products, we used to replace two to three fuel pumps every 3 months. Now with DEE-ZOL we are only replacing that many in a year.

As part of a regularly scheduled shipyard service, the fuel tanks are so big that we actually go inside the tank for a thorough cleaning. Typically, we find 3" to 6" of water, sludge and algae. When the "Kenda" and the "Western Shore" were serviced recently, the fuel tanks were absolutely spotless, with no residue, algae, sludge or water whatsoever.

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Probably our biggest savings has been in replacement parts. The "Kenda" has not had a single injector replacement in one and a half years. She was well over her time limit when she went in for service, and she was still performing at optimum performance.

Previously, it was common to replace up to four cylinder heads a year on our Detroit Diesels, along with valves, etc. We haven't replaced any during the past year.

Overall, there has been a substantial reduction in fuel system parts, filters and major engine parts.

But most importantly, emergency fixes have dropped substantially and we are more consistently on a normal maintenance program.

We have found the Bell Additive products to be extremely cost effective and have substantially reduced our non-scheduled maintenance problems.

Sincerely,



Marcus Austin
Party Manager
THE KENDA

MA/jd