



June 6, 1996

To Whom it May Concern:

I am an independent fuel consultant doing business with Bell Additives since 1980. I sell to crop dusters all over the United States, using Bell Additives' Mix-I-Go in their planes with car gas, which allows them to save around 40 cents per gallon on their fuel. I also sell Bell Additives' Dee-Zol Plus to over 600 turbine engine planes for use in their jet fuel.

In 1991 I started working with Associated Petroleum Products in Tacoma, Washington. In 1992 they were the largest Chevron jobber in the nation, doing 1.7 million gallons of Chevron oil, 600 thousand gallons of Shell oil, and 1.4 million gallons of Quaker State oil. Associated Petroleum sells around 45 million gallons of fuel per year, over 50% of that fuel goes to the customer treated with Bell Additives products.

I also take care of 33 other jobbers in Washington, Oregon, Idaho and Montana. I treat over 20 million gallons of fuel per month year round. In the months of October, November, December, January, February and March, I treat over 30 million gallons of fuel per month. Every gallon of fuel I treat for winterization is straight rack #2 Diesel; rarely do we ever add #1.

I know Bell Additives' products are the best on the market. I was a Catapillar mechanic of 20 years and I've done all the tests on fleets such as Darigold, Safeway, Waste Management and hundreds of others to show that Bell Additives products will lower emissions, lower soot loads in oil, increase economy, lubricate fuel systems, and winterize their fuel without adding #1 diesel.

I believe in these products because they work.. Twenty to thirty millions gallons of treated fuel per month in the Northwest is proof.

Yours truly,

A handwritten signature in black ink that reads "Tom Robertson". The signature is written in a cursive, flowing style.

Tom Robertson

Owner: Tom's Heavy Equipment Repair  
Tom's Fuel Additive Sales