



Markham Hydro Electric Commission

April 28, 1995

Mr. Andrew Malion,
President,
Bell Additives Canada Inc.,
1 Eva Road, Suite 111,
Etobicoke, Ontario
M9C 4Z5

Dear Mr. Malion:

I am writing to bring you up to date on our experience over the past two years with your DEE-ZOL PLUS and MIX-I-GO fuel additives.

Last fall we reported on our first full year of using DEE-ZOL PLUS, in a fleet of 16 diesel powered work vehicles. The impressive 10% savings in fuel costs at that time continue to pile up and we couldn't be more pleased with the product.

As a result of that success, we decided to try MIX-I-GO in our fleet of 18 gasoline powered vans and trucks. For years we had been using premium gasoline in these vehicles to resolve complaints about poor performance. The hope was that MIX-I-GO would allow us to return to lower cost, regular gasoline.

The test was started quietly in April, 1994. Only a few people knew that our bulk storage tanks had been refilled with regular gas treated with MIX-I-GO. We waited for reports of rough idling, poor acceleration and engine knock that had occurred in the past. Three months went by and not a single complaint came in.


At the same time, data was building up in our fuel dispensing computer. We wanted to be sure that the savings between premium and regular fuel wouldn't just be offset by lower gas mileage. When the results of the first three months on MIX-I-GO were in, it was clear that we hadn't lost anything on fuel economy. In fact, by the end of June, our fleet mileage had actually improved by 2%.

This improvement has been maintained over the long term and we now average close to 3% better mileage on regular gas with MIX-I-GO than we did on premium gas alone. Combined with the lower cost of regular gas, the total savings amount to 10%.

Needless to say, we are very happy to be saving several thousand dollars a year and we are equally pleased, in these environmentally conscious times, to have reduced our consumption of fossil fuels by over 9,000 litres annually.

It is not often that we get introduced to products that actually outperform their advertising. DEEZOL-PLUS and MIX-I-GO have lived up to all of our expectations and then some. Thanks and best wishes for your continued success.

Yours sincerely,



Peter Faye, P. Eng.,
Chief Engineer,

PF:jg