

When It Happens to You – Recognize It & Deal With It

CASE STUDY – SBIA1

Imagine if you are a Limited Partner or General Partner and you heard the following words “Oh that company never existed.” We’ve heard quotes like this, and even more shocking ones, in our funds-under-management practice. During the workout and turnaround process the dirt comes out. How would you react?
Cris

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Just last week Semaphore gave a presentation to the Small Business Investment Alliance in NYC. The audience of LP’s, senior government officials, bankers and fund of fund managers heard our CEO, Mark DiSalvo, speak about the Eight Questions and Lessons Learned in Semaphore’s long career as advisor to both LPs and GPs. Semaphore’s experience in taking over troubled venture and private equity funds has uncovered some, shall we say, “interesting” situations. We’ve heard such memorable quotations as: “Barbara is stealing from you.”; “Oh that company never existed.”; “The Controller didn’t graduate from High School.”; or “We’ve been hiding valuation from his wife’s divorce lawyer.” It is clear in these

challenging times that more funds will require workout and turnaround services in the near future.

Click below for the presentation.

<http://www.sema4usa.com/news/Web/SBIA.pdf>

Give us a call (1-978-794-3366) or write directly to Mark on

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Intervention Chart – Step by Step

