

Sales Mobility

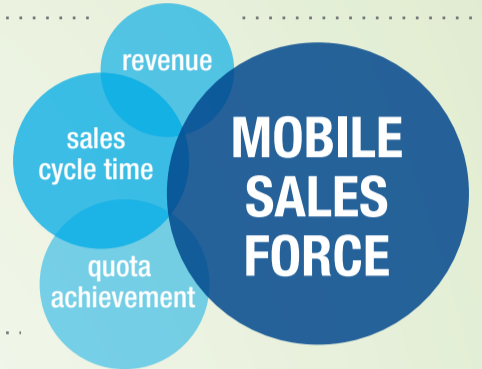
from the Aberdeen Group*

**BEST
IN CLASS**

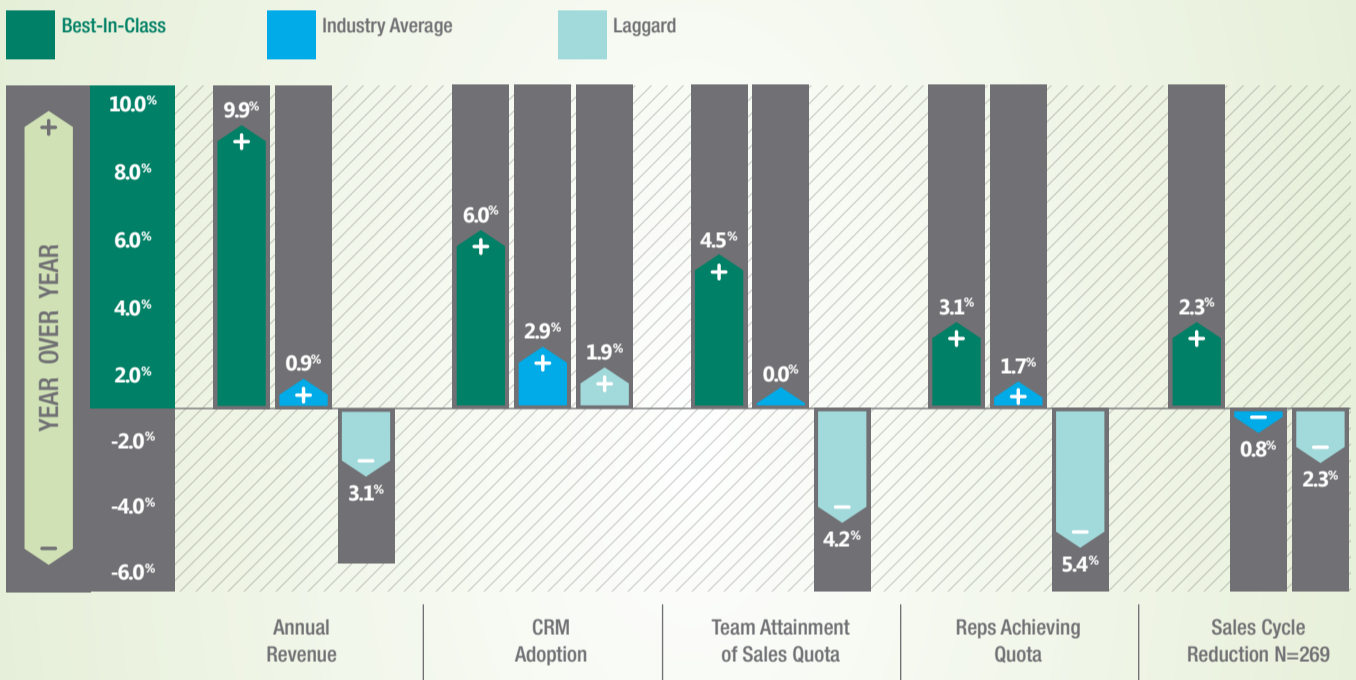
87% enable synchronization of calendars, contacts, events, and/or tasks

78% support remote viewing and modification of key CRM sales information

Among those that support a mobile sales force, the best-in-class also handily outperform their counterparts in year-over-year improvement in key measures such as revenue, sales cycle time, and quota achievement.



Best-in-Class Demonstrate Significant Year-Over-Year Success

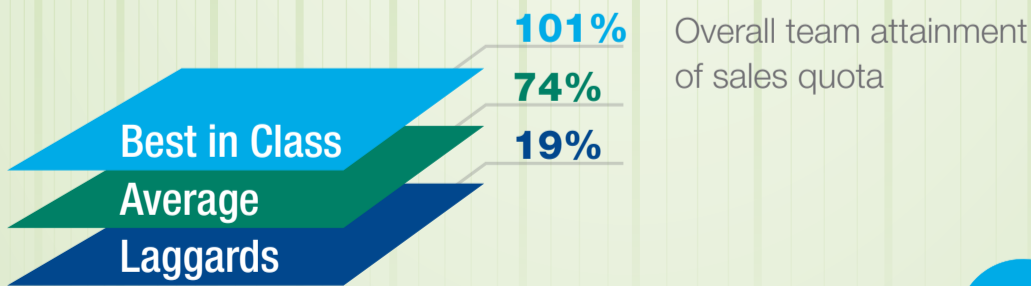


**BEST
IN CLASS
81%**

81% of best-in-class companies within this research study actively support access to CRM or SFA data repository among their sales team members from remote locations.

Benchmarking Success

Performance management: the ability of the organization to measure its results to improve its business.



For questions about Sage CRM Solutions, call 800-643-6400 or visit: <http://NA.Sage.com/CRM>

*To read the entire white paper, *Sales Mobility: Quotas Untethered*, [download it now](#).

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