



Infor LN

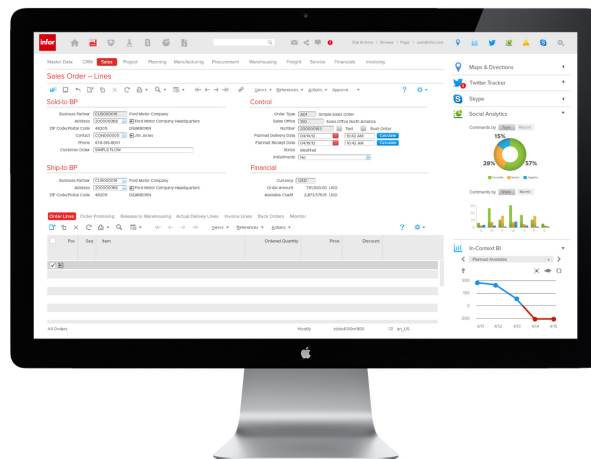
Manage complexity, engineer for speed

Today, every manufacturing business is faced with the relentless pressures of a global marketplace. Competing in this fast-paced marketplace requires managing more complex supply chains made up of customers and suppliers from around the world. At the same, the accelerating pace of innovation continues to shorten product lifecycles, requiring that every company improve the speed at which they bring new products and services to market.

Globalization and the pace of innovation have stretched existing IT business systems to the breaking point at many manufacturing companies. A disparate IT landscape pieced together over the last 15 to 20 years based on business process concepts from the 80s simply does not adequately allow companies to manage the complexity of constantly changing global supply chains. To stay competitive, manufacturing companies need applications that allow business processes to be engineered for speed, so that they can be quickly adapted to changing requirements.

Consolidate and simplify

Infor® LN is a next generation enterprise resource planning (ERP) system that is specialized by industry and optimized for complex, global operations. With Infor LN, you'll gain faster time to value and increase agility so you can out-compete the market based on speed. More than 4,500 organizations-from mid-sized companies to Fortune 500 businesses-rely on Infor LN as a global platform for growth and innovation.



Infor LN combines rich specialized industry capabilities, developed over many years of working with the best manufacturing companies in the world, with highly productive new technologies, including support for mobile devices and social networking.

Standardize processes using proven industry best practices

Standardize systems, information, and processes with Infor LN's industry best practices-delivered through standard, packaged software. Where other ERP systems take a one-size-fits-all approach, Infor LN is a purpose-built solution that delivers industry best practices in industrial manufacturing, equipment, automotive, high tech, aerospace and defense, distribution, and service management. Infor LN fits the unique requirements of your business out of the box.

By using Infor LN's rich, industry best practices, you can retire customizations and take advantage of continuous innovation. Further extending Infor LN's capabilities to rapidly adapt to changing business needs, Infor Ming.le brings the power of social networking to ERP, helping employees collaborate virtually to quickly solve any problem.

To address your business needs beyond your ERP system, Infor ION connects Infor LN with many other best-in class applications that can address any business problem.

Deliver operational excellence. Infor LN supports all your critical business processes, yet provides a consumer-grade user experience that provides everything the user needs in one place to address any business challenge.

Gain confidence with global financial visibility. With Infor LN, you get a real-time, integrated view of financials across your global business, so you can predict financial results with confidence. Closing books is streamlined based on consistent, accurate information derived from a single, integrated system. You'll have the tools you need to comply with evolving international accounting standards such as US GAAP, IFRS, and IAS. And you'll be able to create financial reports that comply with standards, such as XBRL, and create management reports that help you make business decisions with confidence.

Create low-cost, agile supply chains. Create lean, demand-driven supply networks that are resilient to disruptions using advanced supply chain practices. Implement a strategic sourcing program to reduce the number of suppliers and eliminate complexity through parts and component standardization. Synchronize supply processes across sites to lower inventory, optimize resource utilization, and improve customer service with Infor LN's global, multi-site enterprise planning.

Integrate your supplier network with advanced supply chain collaboration capabilities that include vendor managed inventory (VMI), supplier managed inventory, consignment, kanban, just in time (JIT), and supply in line sequence (SILS). Improve delivery performance and lower fulfillment costs with supply chain execution capabilities that include advanced warehouse and freight management, yard management, value added services, cross docking, and direct material supply.

Infor LN:

- Is a best-in-class, global ERP solution that delivers agility and fast time to value.
- Is built with over 25 years of manufacturing experience.
- Offers best-in-class global financials, supply chain, manufacturing, project, and service lifecycle management capabilities.
- Is used by more than 4,500 businesses worldwide, from midsize businesses to Fortune 500 companies.
- Empowers your entire organization through next-generation user experiences.

Thrive in a world of mass customization. Leverage Infor LN's market leading manufacturing capabilities to increase responsiveness and lower costs. Implement lean initiatives and stay in control of subcontracted operations and outsourced manufacturing.

Rely on Infor LN to make the transition from a make-to-stock (MTS) to a make-to-order (MTO) strategy and produce non-standard products against actual customer demand.

Deliver on mass customization profitably by taking advantage of Infor's unique expertise in configure-to-order (CTO), assemble-to-order (ATO), and engineer-to-order (ETO). Configure products to meet individual customer demands, manage complex assembly processes, and enable engineer-to-order strategies with project-based manufacturing and integrated product design and engineering.

Master complex projects. Manage the complexities associated with multi-year projects with complex contract and billing terms, long lead-time items, quality requirements, and fees and penalties based on delivery performance.

With Infor LN's advanced project lifecycle management capabilities, you can integrate project management across customer management; design and engineering; sourcing and procurement; manufacturing and logistics; maintenance, repair, and overhaul (MRO); and financials.

Manage your entire product lifecycle and achieve complete cost transparency across all project activities in a single, integrated system.

Make the transition to a service-centric business model.

Many companies are making the transition from product-centric to service-centric business models. You can provide quality service using Infor LN's advanced service management capabilities, including service contracts, call center operations, field service, and depot-based repair functionality.

Project-based service capabilities and advanced configuration management can help streamline even the most complex MRO operations across the equipment lifecycle. Benefit from enhancements to Infor LN's service resource planning and scheduling, mobile field service, and depot-based repair functionality.

Manage complex, global operations. Infor LN was built from the ground up to support complex, global, multi-site, multi-company operations in a single instance. Take advantage of Infor LN's market leading architecture and comprehensive support for multi-site, multi-company transaction management, planning, and shared services support. Streamline compliance and enter new markets quickly with localizations for 42 countries and support for 14 languages.

Extend your core ERP

You'll be able to take your ERP system to the next level with Infor LN's use of Infor ION technology to deliver cross-application integration, workflow, business process management, and business intelligence. Standardize on Infor applications and take advantage of our best-of-breed solutions that include customer relationship management (CRM) with Infor CRM, corporate performance management (CPM), supply chain management (SCM), sales and operations planning, enterprise asset management (EAM), and product lifecycle management (PLM). Infor ION's unbreakable approach to integration also ensures easy upgrades without re-programming application integrations.

“After implementing Infor LN, our customizations have dropped from 60% to less than 1%-everything we need is straight out-of-the-box.”

-Abraham Kurian, VP of Information Technology, WAlglobal

Empower your entire organization

Infor LN transforms your ERP from a system of record to a system of engagement that empowers your entire organization. With Infor LN, you can connect people across your organization to customer data and business processes in ways that best fit specific roles and tasks. Because Infor LN is information- and event-driven, it brings relevant insights and prioritized tasks to the end user. Your core ERP users will be able to be more productive because they'll have access to contextual information relevant to the business process task at hand, the relationship with the customer, and be better able to prioritize workloads.

Infor LN also engages managers and information workers with role-based dashboards that provide actionable insights based on real-time information.

Take advantage of bi-directional integration with Microsoft® Office. Create auditable, compliant workflow processes that provide approvers with relevant contextual information in a consumer-grade user experience across devices. Deliver mobile applications for smartphones and tablet devices through app stores and enable “BYOD” (bring your own device) strategies in a secure manner.

Use Infor LN's ability to post business events to our social collaboration platform to foster new ways of working. Empower employees across all functions through targeted activity feeds that keep them informed and connected to information and processes relevant to them.

Give cross-functional teams the ability to resolve complex, multi-disciplinary issues by tapping into the expertise of individuals using social networking. Help the members of your organization discover people with shared interests and relevant expertise, capture corporate knowledge, and share information and best practices in today's knowledge-driven world. You'll experience rapid adoption across your organization as a result of Infor LN's role- and task-specific user experiences.

With Infor LN, you can engage your entire organization and foster collaboration and information sharing in ways that will truly transform your business.

Join industry leaders

Global enterprise companies, such as Flextronics, Boeing, Snap-on, Liebherr, Kongsberg, and Greif, use Infor LN as their global ERP system to achieve operational excellence and agility. Organizations such as Ferrari, Nilfisk-Advance, Cargotec, Siemens, Raytheon, and DWT Group, support the core project, manufacturing, supply chain, and service operations of individual divisions, business regions, or sites with Infor LN as part of a two-tier ERP strategy.

Thousands of mid-sized companies across the world, such as Physik Instrumente, The Belden Brick Company, Thrane & Thrane, PRIDE Industries, Holmatro, Promethean, Neways, RTC, and Heinze Kunststofftechnik, achieve operational excellence and agility at a low total cost of ownership. Join these industry leaders in using Infor LN as a global platform for growth and innovation.



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About Infor

Infor is fundamentally changing the way information is published and consumed in the enterprise, helping 73,000 customers in more than 200 countries and territories improve operations, drive growth, and quickly adapt to changes in business demands. To learn more about Infor, please visit www.infor.com.

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“We chose Infor LN because of its market-leading support for single instance, global ERP and its ability to support complex business processes using standard, packaged software.”

**-Christine Benkenstein, Head of IT,
Physik Instrumente**