



From ants galore to ants no more

Mililani's Carole Paulsen was not concerned seeing a few ants here and there.

"The wake-up call," she explains, "was a neighbor's window covered with ants." And the time she left some food on her kitchen counter to find it later inundated with ants.

Ants were swarming at U.S. Immigration and Customs Enforcement (ICE), too, says Randy Chun, building management specialist. "We had ants constantly everywhere—inside the building, outside, even engulfing our vehicles."

What can you do to help? Paulsen and Chun asked Bob Koide at Environ Control.

"After a couple of weeks, two to three treatments, the ants were gone," Chun recounts. "I thought, wow, what's in the bait Environ Control is using? A really bad ant problem has completely turned around."

Ant patrol @ Environ Control

Like Chun, Paulsen's condo, Mililani Pinnacle Homeowners Association, signed up for Environ Control's one-year pest control program which monitors and controls ants and roaches.

With ant complaints far outstripping the other pest gripes, Koide devised a pest control plan covering a whole year because "wiping out ants 100 percent is impossible, but controlling them is possible."

During the initial

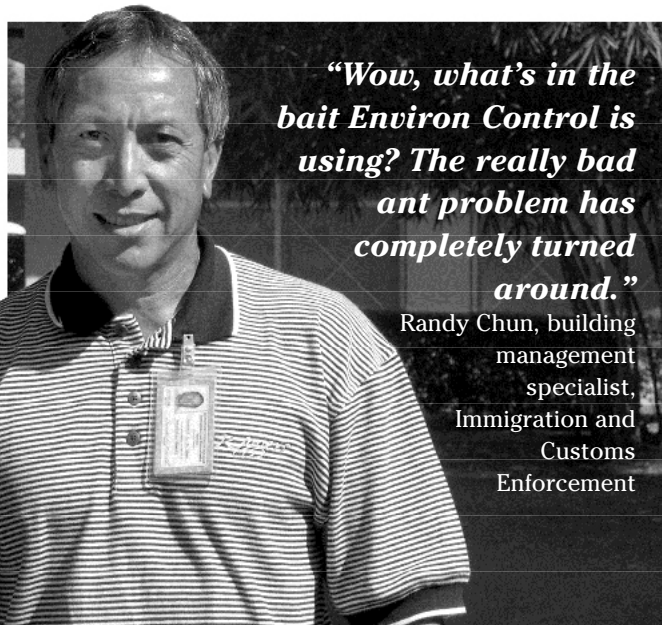


"Wiping out ants 100 percent is impossible, but controlling them is possible."

Bob Koide, Pres., Environ Control

month, Environ Control technicians inspect and treat the interior and exterior of your property, deciding to use sprays, baits or granules as necessary. Once your home is treated, technicians return during the next three weeks to monitor any infestations.

After this initial treatment, you may opt for a year's contract where Environ Control returns each month, treating for ants as needed. As a contract bonus, extra visits at no additional cost control unexpected infestations.



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Randy Chun, building management specialist, Immigration and Customs Enforcement

For the Fujishiros of Palolo, the one-year contract means not doing crisis intervention all the time. Like clockwork, the yearly pest control program keeps their house ant- and roach-free.

"I feel our house is a lot cleaner," Joan Fujishiro says. "I like a service that maintains our property (month after month)."

Dissecting ants

Ants are more than a nuisance. They can carry diseases—not as seriously as roaches or rats, but they're still a viable health issue.

Hawaii is home to about 42 ant species, the most prolific being the white-footed black ant. The queen controls the colony and keeps track of the food supply, sending workers trailing off to find proteins, fats, carbohydrates and water as needed.

Koide says effective ant control means knowing and tracking ant behavior. Before treating a site, Environ Control identifies the types of ants, the numbers, the location, even the time of day.

These clues help decide the treatment method. Spraying provides a higher concentration of active ingredients to wipe out ants. Insecticide granules build up and maintain barriers to keep ants out of your house. Insecticide baits, mixing different ones for maximum effect, work at ant trails. Enclosed plastic containers of gel baits may be placed on kitchen counters and floor boards.

The Environ Control crew also surveys your property to find ant entry ways. Are there pipe holes to plug under the house? Should you trim plants, the "ant highway" to the indoors? Do you have pet food on the lanai?

What you can expect

Koide predicts you'll notice a marked difference within a few weeks, but "it means constant vigilance" to keep ants at bay. It takes a team effort—property

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Why we hire Environ Control every time

By Carole Paulsen
Pres., Milliani Pinnacle Homeowners Assn.



- When you know the quality of the work, you go with what you know.
- Prompt proposals, bar none.
- Excellent communication, letting us know what's happening through time-ly reports, notices and phone calls.



Carole Paulsen

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Environ Control shares residents' concerns about handling chemicals safely. In an industry where improper use of chemicals could mean fines or license revocation, Environ Control takes its responsibility seriously.

"We train our technicians to use and apply chemicals with caution," Koide adds. "We read labels thoroughly to know how to use insecticides, under what conditions and what protective gear to wear. We also make sure technicians know the health and other hazards of using chemicals."

Worried that your family's health or pets might be affected? Environ Control has found ways to treat the exterior while protecting the interior.

"I don't like using insecticides inside the house," explains Carol Ai May, City Mill vice president and marketing manager. "It's just perfect that Environ Control doesn't have to spray inside to control ants and roaches."

Sentricon ESP: More than the eye can see

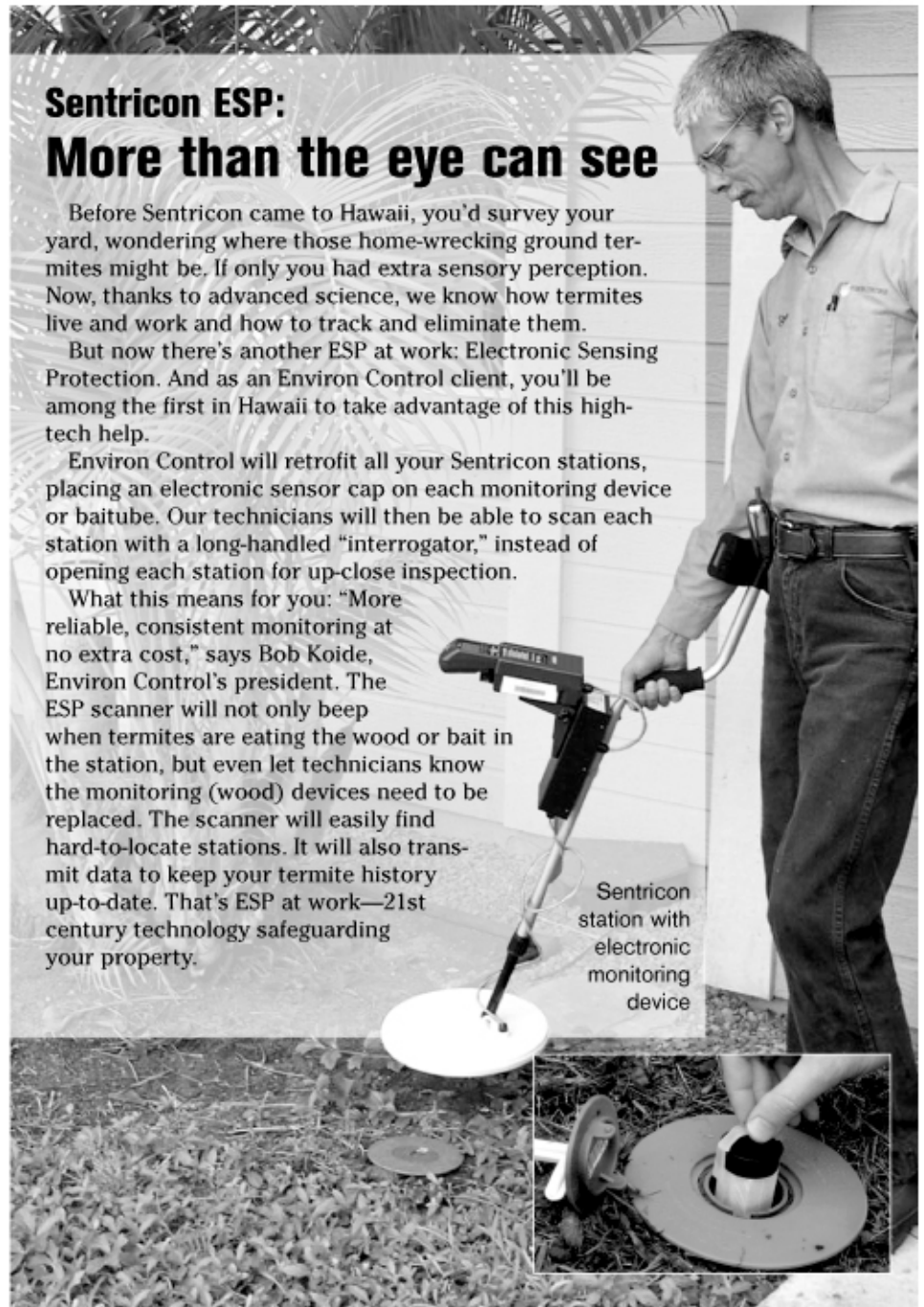
Before Sentricon came to Hawaii, you'd survey your yard, wondering where those home-wrecking ground termites might be. If only you had extra sensory perception. Now, thanks to advanced science, we know how termites live and work and how to track and eliminate them.

But now there's another ESP at work: Electronic Sensing Protection. And as an Environ Control client, you'll be among the first in Hawaii to take advantage of this high-tech help.

Environ Control will retrofit all your Sentricon stations, placing an electronic sensor cap on each monitoring device or baittube. Our technicians will then be able to scan each station with a long-handled "interrogator," instead of opening each station for up-close inspection.

What this means for you: "More reliable, consistent monitoring at no extra cost," says Bob Koide, Environ Control's president. The ESP scanner will not only beep when termites are eating the wood or bait in the station, but even let technicians know the monitoring (wood) devices need to be replaced. The scanner will easily find hard-to-locate stations. It will also transmit data to keep your termite history up-to-date. That's ESP at work—21st century technology safeguarding your property.

Sentricon station with electronic monitoring device



Got ants?

Call Environ Control

for one-year pest control program to keep ants, roaches and other critters in check.

Bob Koide, 678-0709

How program works:

Initial month: Weekly visits to inspect and treat property interior and exterior with sprays, baits, granules as needed.

One-year contract

- Monthly visit: Spray, bait for ants as determined by technician.
- Additional visits at no additional cost.