

How to Win the Job in an American Interview

A Vocabulary Lesson

Our Method

Step 3 Step 2 Step 1 Listen to a **Focus on New** Listen to a real **Vocabulary Words** dialogue Conversation Step 4 Step 5 Step 6 Focus on Use the new Practice with a Vocabulary phrases native speaker

Step 1: Tips from an American Interviewer



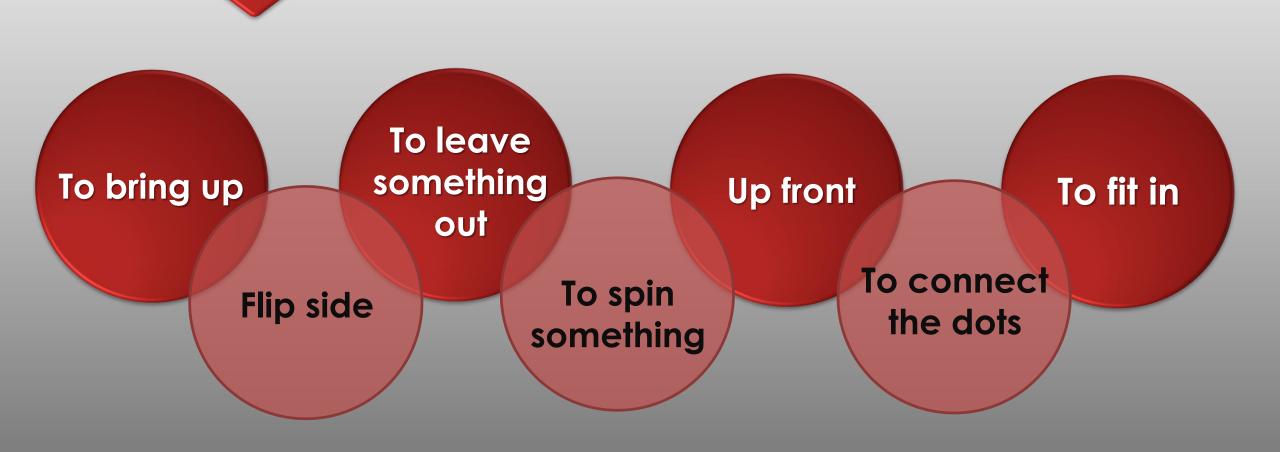
Please open Audio
Step 1-Tips from an
American
Interviewer



In this conversation you will get real advice on how to impress a hiring professional and how to win the job!

Please open Transcript Step 1-Tips from an American Interviewer

Step 2: Focus on New Vocabulary Words



To bring up

Phrasal verb



Meaning: To raise a topic, to introduce an idea into a conversation

I forgot to bring up my summer internship in Tokyo.



Expression

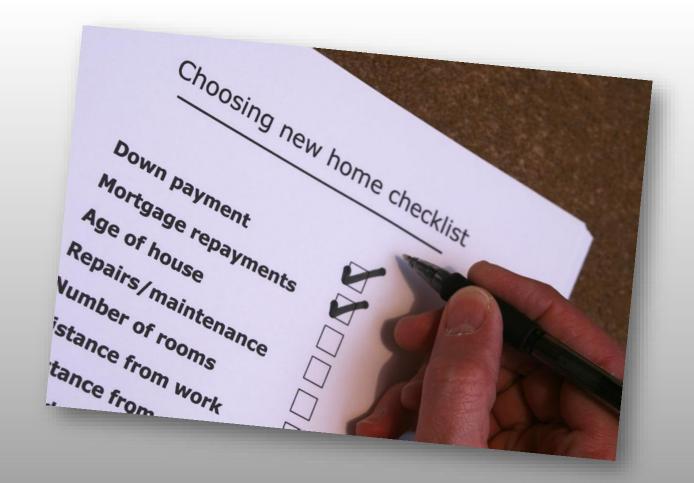


Meaning: The opposite, reverse side or aspect of an issue

If you looked at the flip side of my weakness it could become a strength.

To leave something out

Phrasal verb



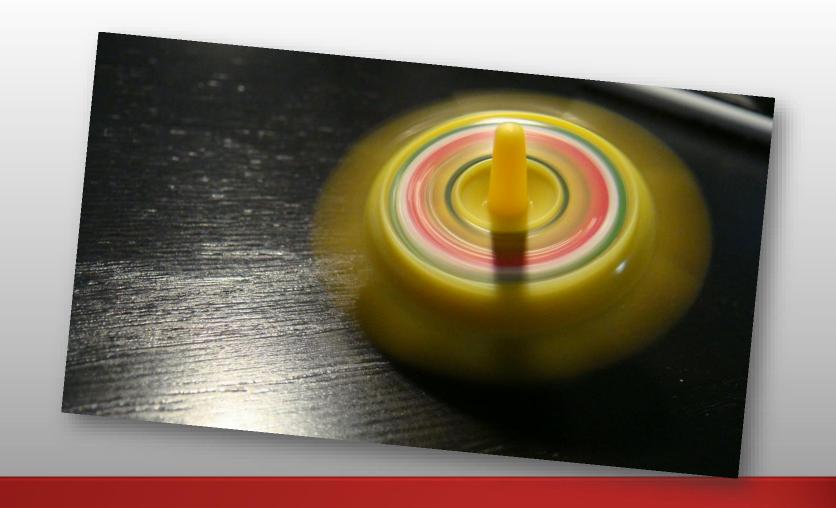
Meaning: To not include a point or an idea in a conversation

I left out the fact that I have an advanced degree in electronics.

To spin something

to put a spin on something

verb



Meaning: To twist a report or story to one's advantage

I put a spin on my weakness and presented it as a strength.

Up front

Adverb



Meaning: At the beginning, initially

You need to introduce your strengths up front and make them very clear.

To connect the dots

Idiom



Meaning: To make the relationship clear between different ideas or experiences

My skills and knowledge weren't clear initially, but I tried to connect the dots for the interviewer.

To fit in

verb



Meaning: To belong within a specific group or organization

I think that I would really fit in at this company.

Step 3: How Was the Interview?

A woman just finished an interview at a publishing company and she runs into her friend who already works at the company.

Listen to their conversation.

Please open "Audio Steps 3 and 4: How Was the Interview?"



Step 4: Focus on Vocabulary Phrases



Now let's learn the vocabulary in context!

Please open the file "Transcript Steps 3 and 4-How Was the Interview?"

Bonus! Say It Another Way

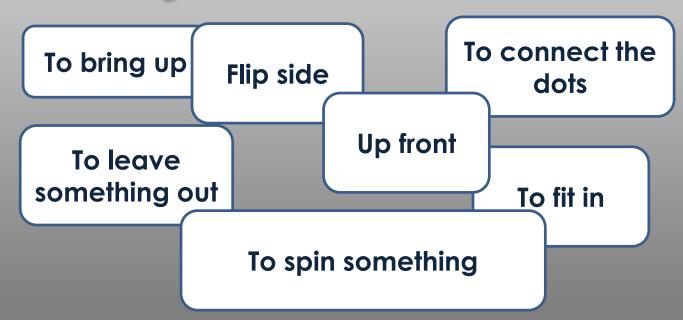
Don't keep repeating the same phrases again and again!

Learn how to say the vocabulary phrases in a different way!



Please open the file "Say It Another Way"

Step 5: Use the New Vocabulary



- 1) If you have any gaps on your resume, you should ____ them ____ right away.
- 2) It's important to be _____ about your past work experiences.
- 3) If the interviewer doesn't see the connection between your positions in the past you need to _____ for him or her.
- 4) If you emphasize the ____ of a weakness it could be seen as a strength.
- 5) If you have a unique skill that would be an asset to the company, don't _____ it ____ when you name your strengths.
- 6) Tell the interviewer why you would ____ with the people who work there.
- 7) You can ____ a negative experience into a positive one by emphasizing what you learned.

^{*} Please find answers on credits page

Prepare Your Vocabulary Cards



To spin something







To bring up



flip side







Up front



To fit in

Step 6: Practice with a Native Speaker

- What are the most important work experiences or professional strengths that you want to bring up in your next job interview?
- What is your weakness? What would be the flip side of that weakness? How could it be considered a
 strength? How could you spin it to make it clear that it could be a strength?
- In your home country, what are the rules regarding leaving out your personal life, marital status, etc.
 during the interview?
- What challenges have you had in your work life? Do you think it's important to address those professional challenges that you have had **up front** in the interview? What would be the benefits of doing that as opposed to avoiding them.

Step 6: Practice with Native Continued...

- What positions have you had in your career so far? Would it be easy for an interviewer to **connect the dots** between the positions? Is there a clear progression in terms of skill building and leadership?
- Do you have any gaps on your resume? How would you explain those gaps?
- Do you feel that you fit in well at your current workplace? If you could change to a new workplace what kind of colleagues would you fit in well with?
- What are the typical norms in an interview in your home country? How do you think they are different from interviews in the United States?

Step 6 Continued...

Interview role play questions:

- Tell me about yourself....
- What are your weaknesses?
- Why do you want to work for this company? What do you know about this company?
- Where do you see yourself in 5-10 years?
- What would your previous colleagues say about you?
- What have you done to further your knowledge or experience outside of the workplace? (professional development)

Step 6 Continued...

Interview role play questions:

- Why should we hire you?
- Give me an example of a time when you took on a leadership role at work. Please explain the project and your challenges.
- Why did you leave your last job?
- Tell me about a time when you had to deal with a difficult customer. What happened? How did you
 resolve the situation?
- If I spoke with your previous employer, what areas would he or she say that you need improvement?
- What are the first four things that you would do if you got this position?

Credits

- 1) Bring up: http://www.flickr.com/photos/hectoralejandro/4398676543/
- 2) Flip side: http://www.flickr.com/photos/msittig/2174851643/
- 3) Leave that out: http://www.flickr.com/photos/alancleaver/4439276478/
- 4) To spin something: http://www.flickr.com/photos/47662183@N04/4429658871/
- 5) American flag: http://www.flickr.com/photos/mrsdkrebs/
- 6) Interview scene, 2 people: http://www.flickr.com/photos/gangplankhq/
- 7) Up front, front runner: http://www.flickr.com/photos/78428166@N00/
- 8) Connect the dots: http://www.flickr.com/photos/mrsdkrebs/
- 9) Fit in: http://www.flickr.com/photos/adam_jones/
- 10) Step 3- hallway chat: http://www.flickr.com/photos/usfbps/
- 11) Interview step 4: http://www.flickr.com/photos/usfbps/
- 12) Bonus, say it another way: http://www.flickr.com/photos/21218849@N03/

Answers for Step 5

- 1) Bring them up
- 2) Up front
- 3) Connect the dots
- 4) Flip side
- 5) Leave it out
- 6) Fit in
- 7) spin