

Amflex Plastics



Based out of Oceanside, California, Amflex Plastics is a woman-owned business with a strong Latino heritage. The organization employs 20 workers, and its facility utilizes several processing technologies to provide proprietary polyolefin co-polymer formulated plastic hoses and spiral hose equipment.

Challenge

Amflex Plastics was challenged by its lack of ISO 9001:2008 certification because customers were making it a requirement that all partners and suppliers be certified. Because the organization lacked ISO certification, Amflex could only obtain many of its new contracts through other manufacturers as a subcontractor. Amflex's customers also began to require all partners and suppliers have ISO certification as well. This potential loss of business would negatively impact client retention efforts and place 10 employees at risk.

Solution

Amflex Plastics connected with CMTC in October 2015 to plan for their certification. The project began with a management meeting to outline the necessary concrete objectives to implement a Quality Management System (QMS) and guide the company throughout the process in preparation for certification. Consultants worked with key leaders to identify the required modifications for their current system documentation to enable certification achievement.

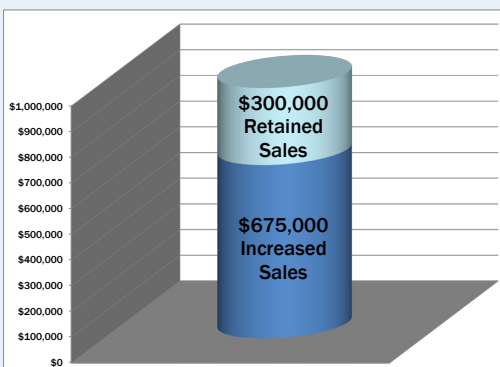
CMTC consultants provided materials and sessions were developed for key employees. Amflex's workforce was coached on how to create and implement quality control measures. Following the specific criteria to pass an independent audit for certification, leadership was guided on how to implement detailed procedural improvements to improve their workflow. Sessions concluded at the end of June 2016, and the organization successfully passed the third-party audit to obtain ISO 9001:2008 certification.

"ISO 9001:2008 registration has made a positive impact on our company's growth efforts, enabling us to compete for critical contract opportunities. We could not have done this without CMTC's assistance."

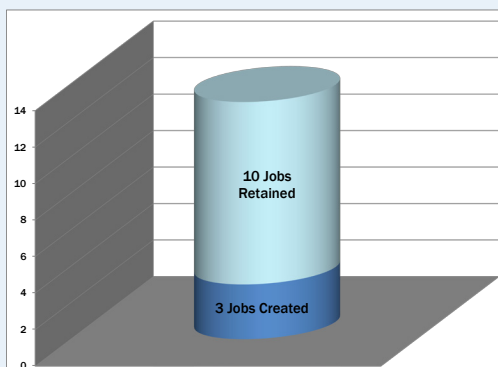
- Raul Castro
Chief Executive Officer



Increased / Retained Sales



Jobs Created / Retained



FINANCIAL & PRODUCTIVITY RESULTS

- \$675,000 projected in increased sales
- \$300,000 in retained sales
- 3 jobs created
- 10 jobs retained
- \$209,000 in cost savings