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**FEBRUARY 2018**

**WELCOME to CMTC's "News for Manufacturers" eNewsletter!**

**In this issue:** MEP National Network FY2017 Positive Impacts for Manufacturers Released; The 3 Biggest Myths About Advanced Robotics in Manufacturing; Work Smarter, Not Harder; DFARS Cybersecurity Boot Camp in San Diego; CMTC's ExporTech™ Program - Announcing Two New Sessions; We're Hard At Work Making Sure Our Made in California Program Brings You Great Benefits; CMTC's ISO Guide; and more!

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**Industry News**



MEP National Network Map

**MEP NATIONAL NETWORK FY2017 POSITIVE IMPACTS FOR MANUFACTURERS RELEASED**

The MEP National Network is a unique public-private partnership that delivers comprehensive, proven solutions to U.S. manufacturers, fueling growth and advancing U.S. manufacturing. Their main focus is helping small and medium-sized manufacturers generate business results and thrive in today's technology-driven economy. The MEP National Network comprises the National Institute of Standards and Technology's Manufacturing Extension Partnership (NIST MEP); the 31 MEP Centers located in all 50 states and Puerto Rico, and over 1,300 trusted advisors and experts at more than 400 MEP service locations, providing any U.S. manufacturer with access to resources they need to succeed. *CMTC is the largest MEP Center in the network.*

**In 2017, the MEP Network interacted with 26,313 manufacturers!**

[Read More>>](#)

**THE 3 BIGGEST MYTHS ABOUT ADVANCED ROBOTICS IN MANUFACTURING**

Robotics has come a long way from when they first hit factory floors in the early 1960s. Today's robots are more intelligent and versatile, and able to go to work with little to no human intervention. And, like anything that's not fully understood, the rapid advancement and adoption of robotics has produced everything from the fear of "they're taking over!" to the fear of "we're missing out and we can't afford them." This article delves into the three most common myths about advanced robotics.

[Read More>>](#)

**WORK SMARTER, NOT HARDER**

Smart Manufacturing is estimated to generate almost \$400 billion in net global value over the next four years by streamlining design and manufacturing processes and gathering real-time information to help manage supply chain risks. This short blog post by the North Carolina MEP Center gives a brief overview of how manufacturers can benefit from Smart Manufacturing.

If you'd like to get a snapshot of your company's Smart Manufacturing status, complete our [Smart Manufacturing Readiness Assessment Questionnaire](#). It's free and takes only 15-15 minutes to complete. Shekhar Chandrasekhar, CMTC's Smart Manufacturing Practices Lead, will review your answers and provide you with a roadmap for implementing SM in your company.

Upcoming Events

**Additive Manufacturing Lunch 'N Learn**

Irvine, CA  
February 21, 2018  
[Event Details](#)

**AeroDef Manufacturing Conference**

San Diego, CA  
March 26-29, 2018  
[Event Details](#)

[Other Events](#)

Spotlight on Cases, Top Sheets, & eBooks



[Download Our ISO Guide>>](#)

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**Spotlight on CMTC**

**CMTC AND CASCADE PRESENT DFARS CYBERSECURITY BOOT CAMP - SAN DIEGO**

If you are a contractor for the Department of Defense (DoD), the deadline to comply with DFARS 252.204-7012 was December 31, 2017. Contractors who did not meet the deadline to comply are now subject to potential *with* corrective action reports (CAR), or cancellation of contracts. **Read warning by Pentagon: "Protect Your Data or Lose Our Contracts."**

**A DFARS Cybersecurity Boot Camp, hosted by CMTC and Cascade, will be held on Friday, February 23rd in San Diego.** This is a one-full-day immersion to DFARS 252.204.7012 and the controls in the NIST 800-171 rev.2.

**There is no charge to attend. Space is limited; therefore, each eligible manufacturer will only be allowed to bring 2 people.**

[Read More>>](#)

**EXPORTECH™ CMTC'S EXPORTECH™ PROGRAM - ANNOUNCING TWO NEW SESSIONS!**

**Corona:** ExporTech™ Corona will be held Thursdays, April 5, May 3, and June 7, 2018 at Corona City Hall.

**Fresno:** ExporTech™ Fresno will be held Wednesdays, April 18, May 23, and June 27, 2018 at the US Export Assistance Center in Fresno.

**Three great reasons to sign up!**

- ExporTech™ is the only national program that helps individual companies develop an export plan
- Exporting companies tend to grow 22% faster than non-exporters
- **Your initial investment is only \$750!**

[Find out more and register>>](#)

Send Us Your News

**Want to be featured in our newsletter?** If you have any important news about your company that you would like us to announce, send it to [info@cmtc.com](mailto:info@cmtc.com). Include your name, company name and phone number.

Sign Up Now!

**CMTC's Recent Blog Posts**

[Capturing Employee Tribal Knowledge Before It's Too Late](#)

[How to Give Effective Employee Reviews...and Motivate Without Money](#)

[Why California Manufacturers Need to Adopt a Continuous Improvement Process to Survive](#)

[Setting the Stage for a Bonus 2018 for California Manufacturers](#)

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**Made in CA Program News**

**WE'RE HARD AT WORK MAKING SURE OUR MADE IN CA PROGRAM PROVIDES YOU WITH GREAT BENEFITS**

**New Look:** Your Made in CA profile pages now have a brand new look! Check out your profile page and let us know if any of your information needs to be updated or corrected. Requests for changes should be sent to: [info@cmtc.com](mailto:info@cmtc.com)

**New Functionality:** Enhanced search capabilities have been added to our [Made in CA](#) page which now also allow you to search for manufacturers by "county" and by "region."

**Better User Experience:** We've made changes which allow our [Made in CA](#) page, and your profiles pages, to load more quickly so you can see what you want virtually immediately.

**Featured Manufacturers:** We are now featuring 10 manufacturers each week (versus only one on our [Featured Manufacturers](#) page and in our social media posts. Companies are featured based on their date of enrollment in the program. Well, notify you when it's your turn to be featured!

**Events:** Stay tuned for our next [Made in CA Mixer!](#) Our next mixer will be held at Fullerton College in Orange County, hopefully in early April.

**If you haven't yet joined our Made in CA program, click here to view the additional benefits our program has to offer.**

**JOIN NOW**

**Click to view our recent Made in CA Featured Manufacturers!**



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Request a consultation



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**Share our newsletter with other manufacturers!**

If you know of any manufacturers that would benefit from the information in this newsletter, please forward it to them. For those who would like to receive our newsletter on a regular basis, [click here for Newsletter](#)


Questions or Comments?

Contact Newsletter Editor Marjorie Dunn at [info@cmtc.com](mailto:info@cmtc.com)

Visit our website for additional information and resources: [www.cmtc.com](http://www.cmtc.com)

California Manufacturing Technology Consulting | 690 Knox Street, Suite 200, Torrance, CA 90502 | 310-263-3060


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