

MAY 2018

WELCOME to CMTc's "News for Manufacturers" eNewsletter!

In this issue: How the Internet of Things is Transforming Manufacturing; It's Not Too Early to Start Thinking About Manufacturing Day; Automation - The Next Generation of Lean Summit; CMTc Forms California's Manufacturing Network; Michael Vargas Named One of Top 75 Energy Management Executives; Gregg Profozich Named to Advanced Robotics for Regional Manufacturing Collaboratives Council; Views From Made in CA Spring Mixer; Warren Packaging Lean Case Study; and more!

Industry News

HOW THE INTERNET OF THINGS IS TRANSFORMING MANUFACTURING
Today, more and more manufacturers are joining the IoT revolution. In Verizon's recent State of the Market Report, the IoT provider revealed that IoT network connections for manufacturers experienced 64 percent year-on-year growth between 2016 and 2017—more than any other industry. In fact, rapid adoption of this technology has many IoT providers engaging manufacturers into a specialized category called the IIoT (Industrial Internet of Things).

How can you benefit from IIoT? These possible benefits include: improved energy efficiency, proactive maintenance, and improved product quality.
Read More>

OPENING OURS TO MINDS GET STARTED NOW!
IT'S NOT TOO EARLY TO START THINKING ABOUT HOW YOU'RE GOING TO PARTICIPATE IN MANUFACTURING DAY!

Manufacturing Day occurs annually on the first Friday of October. This year, Manufacturing Day is October 5th. Although that may seem like a long way off, it's a good idea to start thinking now about how you might want to participate. As we all know, time has a way of getting away from us and, before we know it, we're scrambling to try to put things together. Here are a couple of helpful articles from the likes of MFGToday.com that can walk you through some of the things you can start thinking about as you move forward with figuring out what you want to do. Remember, it's a good idea to create a host account and register your event, even if you're in the early stages of planning. By doing so, you'll have access to additional planning and promotional resources that can help you through the various stages leading up to Manufacturing Day.

View Articles:
How to Start Planning Your Manufacturing Day Event
Types of Manufacturing Day Events

2018 SUMMIT FOR SMALL & MEDIUM-SIZED MANUFACTURERS AND DISTRIBUTORS

Four new panelists just confirmed!
Don't miss out on this exciting Summit! Less than a month away, the Automation: The Next Generation of Lean Industry 4.0 (Manufacturing Summit) will be held on June 7th at The Cove at UC Irvine. This Summit will provide an opportunity to join key thought leaders discussing the impact of automation on the productivity and competitiveness of small and medium-sized manufacturers. You'll also hear from technologies such as Robotics, Smart Manufacturing, and Additive Manufacturing are changing the way in which products are made and how they are also extending the Lean journey for manufacturers large and small.

- \$200 travel discount for Northern California manufacturers - Contact Gabe Russell at Maxis (CMTc partner) at gbrussell@maxis.com
• CMTc clients receive 50% off admission prices - Contact Steve Brand at CMTc at sbrand@cmtc.com
• Made in CA members receive free admission - Contact Steve Brand at sbrand@cmtc.com or vjordan@cmtc.com

Learn More & Register!

Spotlight on CMTc

CMTc FORMS CALIFORNIA'S MANUFACTURING NETWORK
CMTc is leading an initiative to establish "California's Manufacturing Network." CMTc's President & CEO, Jim Watson, states, "California Manufacturing Network will be the 'Go-To' organization to support small and medium-sized manufacturers throughout California. The Network has already expanded the number of SMMS served to more than 1,100 companies annually, generating significantly more financial impacts for our clients and for the State of California."
Read More>

MICHAEL VARGAS SELECTED AS ONE OF THE TOP 75 EXECUTIVES IN ENERGY MANAGEMENT
CMTc is proud to announce that Client Advisor, Michael Vargas, has been included into this year's class of Top 75 Elite Executives for Energy Management. The Energy Manager Today 75 is a list of the top 75 executives in energy management as selected by the Editorial and Management team at Business Sector Media. Honorees' inductees will be recognized at the Environmental Leader & Energy Manager Conference (ELMCCO) taking place this month in Denver, CO.
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GREGG PROFOZICH NAMED TO ADVANCED ROBOTICS FOR MANUFACTURING REGIONAL COLLABORATIVES COUNCIL
The Advanced Robotics for Manufacturing (ARM) Institute recently announced that Gregg Profozich, Director of Advanced Manufacturing Technologies at CMTc, has been named to represent their membership and provide advice and insight to ARM. Specifically, Mr. Profozich will join the Regional Collaboratives Council (RCC) which provides ARM with critical intelligence about the regional robotics, manufacturing, and workforce efforts taking place across the nation.
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Made in CA Program News

REMINDER - MADE IN CA MEMBERS GET FREE ADMISSION!
If you're a participant in CMTc's Made in CA program, admission is FREE to the Automation: The Next Generation of Lean (Industry 4.0) for Manufacturing Summit to be held on June 7th at The Cove at UC Irvine. See details under Industry News.

NEW VIDEO FROM OUR MADE IN CA SPRING MIXER AT FULLERTON COLLEGE
As you know, we held our Made in CA Spring Mixer at Fullerton College on April 12th. We had a great turnout and everyone enjoyed the opportunity to mix, mingle, tour the facility, munch on yummy snacks, AND listen to our great speakers. If you didn't have the opportunity to attend, click below to watch video clips of the following speakers:

- Jim Watson, President & CEO of CMTc
Shawn Quirk-Silva, Assemblymember for District 65
Gregg Schultz, Esq., Fullerton College President
Raminder Sandhu, CMTc Advanced Robotics & Automation Practice Lead

WATCH VIDEOS

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Questions or Comments?
Contact Newsletter Editor Marjorie Dunn at mdunn@cmtc.com

Visit our website for additional information and resources: www.cmtc.com

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Upcoming Events

ExpoTech™ Fresno
Fresno, CA
May 23, June 27, Aug. 1, 2018
Event Details

ExpoTech™ Los Angeles
Los Angeles, CA
June 18, July 17, Aug. 21, 2018
Event Details

View Testimonials from previous ExpoTech™ participants!

Other Events

Spotlight on New Case Study

WARREN PACKAGING

Warren Packaging Lean Case Study

"With the support of the California MEP Center, CMTc, Warren Packaging was able to implement a Lean Manufacturing rollout that resolved issues involving quality, inventory control, and customer satisfaction. CMTc helped transform the way we manufacture – and the way we 'think.' The result for the company? Increased margins, improved communication, and better employee morale."

- Mike Diener, Director, Operations Warren Packaging

View Case Study

New Video

Kinetic Analytics: The Importance of SMART Manufacturing

CMTc recently sat down with Neil Gupta, CEO and Founder of Kinetic Analytics based in Huntington Beach, CA, to capture his thoughts on the importance of SMART manufacturing for small and medium-sized manufacturers.



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