# CMTC<sup>®</sup> SERVICES & CAPABILITIES

INCREASE SALES	REDUCE COSTS	IMPROVE QUALITY	DEVELOP YOUR WORKFORCE
Innovation & Market Diversification	t Lean Management	ISO Standards	Workforce Training
Exporting	Energy Efficiency	Six Sigma	Management Development
Sales & Marketing Strategies	Business Process Optimization	Continuous Improvement	Change Management
DoD Opportunities	Advanced Manufacturing		HR Services
IMPROVE YOUR TECHNOLOGY	CREATE AN AGILE SUPPLY CHAIN	EXAMPLE OF THE STRATEGIC GROWTH	ADDITIONAL BENEFITS
IT System Selecti	on Inventory Management	CEO Peer Councils	Complimentary Programs
IT Implementation	on Supplier Quality Systems	Family Business Advisor	Buy America Scouting Program
IT Optimization	Migrate Supply Chains to Value Chains	Strategic & Financial Planning	California Manufacturers Advantage® Program (CMA) Made in California Program
R Luring Network			<b>Funding Incentives</b> Employment Training Panel (ETP) - Customized Training Workforce Investment Boards - Customized Training and Layoff Aversion

## CMTC<sup>®</sup>- Delivering Manufacturing Solutions

CMTC creates concrete solutions for your company from "C" Level to the shop floor. Our experienced consultants specialize in developing solutions, not reports. We strive to build a lasting relationship with your organization through a deep understanding of your company's structure and business strategies.

#### **Our Mission**

We are a private, mission-based non-profit corporation, affiliated with the National Institute of Standards and Technology's (NIST) Hollings Manufacturing Extension Partnership (MEP) under the Department of Commerce. Quarterly surveys ensure full accountability and a performance scorecard of certified value for our customers.



### Serving All of California

In 2016, The U.S. Commerce Department's National Institute of Standards and Technology (NIST) awarded CMTC a five-year agreement to be California's Manufacturing Extension Partnership (MEP) Center. This agreement makes CMTC the lead organization for delivering services to small and medium-sized manufacturers in California with support of partners throughout the state. Through its collaboration with these partners, CMTC will enhance operational performance, new product development, market expansion and technology adoption for manufacturers in both urban and rural centers.

#### We Succeed When You Do...

Thanks to the tools and techniques that CMTC introduced us to during the Innovation process, we now have a higher level of creativity that we will use to better serve our customers.

- David Flatten, President, Inland Powder Coating

CMTC's strategic assistance is crucial for California manufacturers looking to grow. Between the new management system implemented under their guidance and the adoption of Lean principles, we were able to improve efficiencies and realize cost savings. With CMTC's expertise, we were able to develop a new marketing strategy which resulted in new customers and sales.

- Ed Warner, COO, ADF Visual

#### About CMTC

A private, nonprofit corporation established in 1992, CMTC is the California affliate of NIST MEP under the Federal Hollings Manufacturing Extension Partnership (MEP) program, a network of more than 51 centers across the country that provides assistance to small, medium and large manufacturers. CMTC represents the MEP system in California and works in close collaboration with manufacturers, partners and agencies on all manufacturing issues and opportunities.

For more information, visit www.cmtc.com or follow us on Linked In, Facebook or Twitter. Subscribe to our manufacturing network blog at http://www.cmtc.com/blog.

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**MEP** • MANUFACTURING EXTENSION PARTNERSHIP

