



# SoCal Aerospace Expo

B2B Matchmaking Conference

Local Focus - Global Reach

**March 8<sup>th</sup>-10<sup>th</sup>, 2017 at the Los Angeles Convention Center**



**500+ Exhibitors Plan to attend... Do you want to meet them?**

**NORTHROP GRUMMAN**

**LOCKHEED MARTIN**

**Ducommun**



**Kellstrom Defense**  
a Merex Group Company

**Quatro COMPOSITES**

**KDL**

**CMTC**  
Creating Solutions

**gfc** ADVANCED FLUID CONTROLS

**3M JMR**

**Goals of Expo: ([click here](#))**

- 1 Bring global A&D customers to LA to meet with supply chain
- 2 Provide special training to help suppliers be much more competitive
- 3 Provide training to help workforce be more employable, particularly Vets
- 4 Identify state/federal regulations hurting CA to improve costs

**Conference Speaker Tracks: ([click here](#))**

- New technologies (3D printing, composites, etc.)
- Workforce training
- Doing business with domestic, foreign and government customers
- Creating a competitive advantage, innovation, speed to market, etc.
- Ways to cut costs and prices without cutting profits
- Significant trends impacting aerospace
- Sales and marketing best practices
- Supplier training & performance improvement
- Effectively managing a supply chain
- Succession and exit planning
- Cyber Security: Mandatory compliance by 12-31-17

OEMs and Exhibiting Suppliers will *schedule* meetings 3 weeks prior to Expo. Matchmaking requires exhibit booth. Book by December 30<sup>th</sup> and get \$500 off !

**Use Discount Code:  
CMTC**

**[Click Here to Exhibit.](#) For more info [www.SoCalAeroExpo.com](http://www.SoCalAeroExpo.com) or call us at (213) 797-4300.**