

NEWS RELEASE

690 Knox St.
Torrance, CA 90502
(310) 263-3060
www.cmtc.com



California's Manufacturing Resource

FOR IMMEDIATE RELEASE

MEDIA RELEASE

Contact: Steve Brand (310) 263-3018
sbrand@cmtc.com

Three CMTC Clients Tour Mexicali with Aerospace Trade Delegation

Torrance, CA – June 6, 2017 – Three Los Angeles area small and medium-sized manufacturers – all clients of CMTC – recently travelled to Mexicali in Baja California to visit several aerospace companies and learn more about export opportunities into Mexico.



Representatives from 12 Los Angeles area small and medium-sized manufacturers visit one of the over 80 aerospace companies located in Mexicali, Baja California

Representatives from Alcast Foundry (Redondo Beach), Nycote Laboratories (North Hollywood) and RDM Industries (La Mirada) joined a group of nine additional manufacturers for a two day visit which included plant tours, a business seminar and meetings with local elected officials to learn how to grow their businesses via exporting of their products into Mexico.

Sponsored by the Office of Los Angeles Mayor Eric Garcetti, the event featured a host of speakers including: Marlen Marroquin of the US-Mexico Chamber of Commerce; Silvia Cardenas of the U.S.

Department of Commerce; and Elizabeth Glynn of CMTC all talking about export opportunities to Mexico. Ms. Glynn, Export Advisor for CMTC states, "For California small and medium-sized manufacturers looking to increase their sales via exporting, these trade tours are an excellent choice. Not only do the attendees learn the ins and outs of exporting, but they also get the added exposure of meeting with potential customers to open up new markets for their products."

This is a prime region for California based small and medium-sized companies to grow their sales via this lucrative export market. Given the positive response from this trip, it's likely that there will be another aerospace trade tour in the future. If you are a small or medium-sized manufacturer and are interested in learning about how to increase your sales through this global market, please contact Elizabeth Glynn at eglynn@cmtc.com.

About CMTC

CMTC, a private non-profit corporation, was established in 1992 to provide consulting services to small and medium-sized manufacturers in California. In 2016, The U.S. Commerce Department's National Institute of Standards and Technology (NIST) awarded CMTC a five-year agreement to be California's Manufacturing Extension Partnership (MEP) Center. This agreement makes CMTC the lead organization for delivering services to small and medium-sized manufacturers in California with support of partners throughout the state. Through its collaboration with these partners, CMTC will enhance operational performance, new product development, market expansion and technology adoption for manufacturers in both urban and rural centers. For more information visit www.cmtc.com. CMTCs ExporTech™ is the only national program that helps individual companies develop an export plan.

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Questions or comments about this article?

Contact Steven Brand, Strategic Communications Manager at sbrand@cmtc.com

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