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## **MEDIA RELEASE**

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### **CMTC Assists Manufacturer in Increasing Sales, Reducing Waste and Training Skilled Workers**

**Torrance, CA** – October 28, 2016 – ProPlas Technologies, a small business specializing in production injection molding, assembly and moldmaking in Garden Grove, CA, recently partnered with CMTC: California Manufacturing Technology Consulting to diagnose the challenges facing the company. These included a lack of a skilled work force, low employee morale, production inefficiencies and high scrap rates. CMTC consultants met with company leaders and developed a plan based on Lean manufacturing principles to solve these issues. Lean is a customer-centric methodology used to continuously improve any process through the elimination of waste in everything you do; it is based on the ideas of “Continuous Incremental Improvement” and “Respect for People.”

The expert consultants at CMTC outlined a number of steps to form the foundation of continuous quality improvement with ProPlas Technologies. These included:

- Development of more standardized processes on the production floor
- Maintaining a focus on implementing process improvements
- Creation of a 5S training program for improvement initiatives
- Implementation of a comprehensive employee training program to improve efficiencies, communication and safety practices

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CMTC staff also provided techniques to improve and foster communication between ProPlas Technologies employees and the leadership team. This helped to identify the main cause of problems and empowered leaders to work together to resolve conflicts. Formal communication meetings were also established to help bring team leaders together to rectify outstanding problems.

CMTC's training program concluded at the end of June, 2015 with dramatic results. Scott Taylor, President of ProPlas technologies stated, "Our organization was able to recognize \$1.6 million in increased sales, \$200,000 in cost savings and 42 jobs created or retained through CMTC's Lean Skills Consulting and Training." In addition, as a direct result of the plan put in place by CMTC, ProPlas Technologies was able to successfully train their employees to embrace and implement Lean principles and reduce scrap rates and inefficiencies. There was also a measurable improvement in the company culture and employee morale. James Watson, President & CEO of CMTC concluded, "Our mission is to serve manufacturing as a trusted advisor providing solutions that impact and grow the California economy. It is our commitment to exceed our clients' expectations."

#### **About CMTC**

CMTC, a private non-profit corporation, was established in 1992 to provide consulting services to small and mid-size manufacturers in Southern California. CMTC operates through a cooperative agreement between the Hollings Manufacturing Extension Partnership (MEP) of the National Institute of Standards and Technology (NIST) under the Department of Commerce. For more information visit [www.cmtc.com](http://www.cmtc.com).

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