MSP Program Overview





ENRICH YOUR PRODUCT OFFER WITH THE LATEST GENERATION OF CLOUD EMAIL ARCHIVING SOLUTIONS

An all-in-one email management, compliance, ediscovery and governance solution for your clients in regulated industries.

Being able to **produce email records** is crucial for compliance in industries like education, government, healthcare or finance. With a next-generation email archiving software, your clients' legal, compliance, IT and HR departments **will save man-hours** and **ensure compliance with all major laws** that regulate email retention.



Compatibility, free data import, superior advanced search and more

Easy client management options

As an MSP, you'll have your own platform to manage clients and their associated users. You'll be able to edit, activate, deactivate and delete them, as well as log in as a particular user, locate a potential issue and provide assistance.

Free migration of legacy data

Customer focus is one of our main values, which is why the import of legacy data and inactive mailboxes will always remain free of charge. For you, this means that you will have our undivided attention and be supported throughout the process.

Latest generation software

Jatheon's email archiving software relies on the latest search technology to let you search millions of emails in seconds using various search criteria – boolean expressions, wildcard, fuzzy and proximity operators. Apart from the blazing fast search and export, you'll love the user experience and simplified approach to retention policies and legal holds.

Full set of compliance and ediscovery features

Advanced searches and export to multiple file formats let your clients pinpoint relevant emails in millions of others and produce them quickly. Customizable retention periods will let them keep the data for as long as their unique regulations require. Audit trail will prevent data tampering, while legal hold will let them freeze relevant email for litigation.

Designed for regulated industries

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Compatible with all email platforms

Jatheon's cloud archiving platform works smoothly with all email environments including Microsoft Exchange, O365, Gmail, GroupWise and IBM Lotus.



We Support MSP Partners Along the Way

Generous discounts

We strive to build lasting business partnerships with MSPs. This is partly reflected in 20-50% discounts on price that you'll be getting and our highly-skilled support.

24/7 tech support

Jatheon has an in-house team of experienced support engineers certified in our technology and reachable around the clock.

Feature requests

If you or your clients are missing a feature or have an idea for improvement, let us know and our product development team will accommodate your request.

Sales support

To give partners and their clients a glimpse of our software and its capabilities, we provide free trials, access to recorded and live demos, product videos, and joint calls with our sales representatives.

Marketing support

You'll get access to all our marketing materials that you can leverage for better customer experience. From case studies, white papers, product videos to our blog and support articles, you'll have plenty of useful knowledge to share with your clients.



A platform for your admins to deliver maximum value and manage clients efficiently

As **pioneers in the email archiving industry**, we've spent the last 15 years working with organizations in regulated industries to help them meet email compliance standards and respond to data requests. Our solutions are trusted by cities, counties, school districts and healthcare organizations across North America and the United Kingdom.

We **specialize in data archiving**, with a strong focus on email, although we continually broaden our scope of expertise with social media, calls and text message archiving.

Why Email Archiving?

Get involved in a 5 billion dollar industry

The email archiving market is growing fast and is expected to reach \$8.8 billion by 2023. Archiving remains a norm in regulated industries and is becoming a new focus for investment in many others. This is an excellent opportunity for progressive MSPs who wish to enhance their product range to step into a new, booming market.

Increase sales opportunities

Email remains the primary communication channel for enterprises and SMBs alike. With as much as 75% of business-critical information residing in email, companies need efficient and secure technology to manage their email – for business continuity, compliance, litigation support and server relief. By hosting an email archive, you'll quickly expand your market, grow your business and get new revenue streams.

Offer a complementary product, in high demand

The technology behind email archiving complements a number of existing IT services and concepts, including email security, governance, infrastructure and cloud. This will let you integrate archiving into your existing product offer quickly and easily, with minimum overhead.

Manage with ease and get continuous support

Our email archiving platform is easy to deploy and manage, works smoothly with all email environments and comes with a powerful and easy-to-navigate user interface that's built for both admins and regular users. As a Jatheon MSP partner, you'll be able to rely on our in-house team of support engineers 24/7.



About Jatheon

We founded Jatheon Technologies Inc. in 2004 to empower companies in their efforts to ensure email compliance and facilitate eDiscovery.

Today, we are leaders in the archiving industry, with **6+ billion processed messages** and unique on-premise and cloud archiving solutions. We continue to raise the bar throughout the industry with our latest enterprise-grade cCore archiving appliances, a powerful archiving, retrieval and dynamic monitoring software and best-in class tech support, **Jatheon Care**. In 2017, we built **Jatheon CTRL** – a social media and mobile archiving add-on that smoothly integrates with our email archiving software. In 2018, we designed **Jatheon Cloud** – the next-generation cloud email archiving solution perfectly suited for small and medium-sized organizations. In 2019, we launched **Jatheon Archive**, an email archiving and management mobile app that supports both Jatheon cCore and Jatheon Cloud.

It is our mission to ensure security and bring peace of mind to businesses, government agencies, educational, financial and healthcare institutions across the globe. We're headquartered in Toronto, but we serve clients worldwide through our network of global business partners. For more information, please visit www.jatheon.com.

Get in touch to discuss our partnership



Website www.jatheon.com



Phone +1 (888) 528-4366



Email <u>sales@jatheon.com</u>