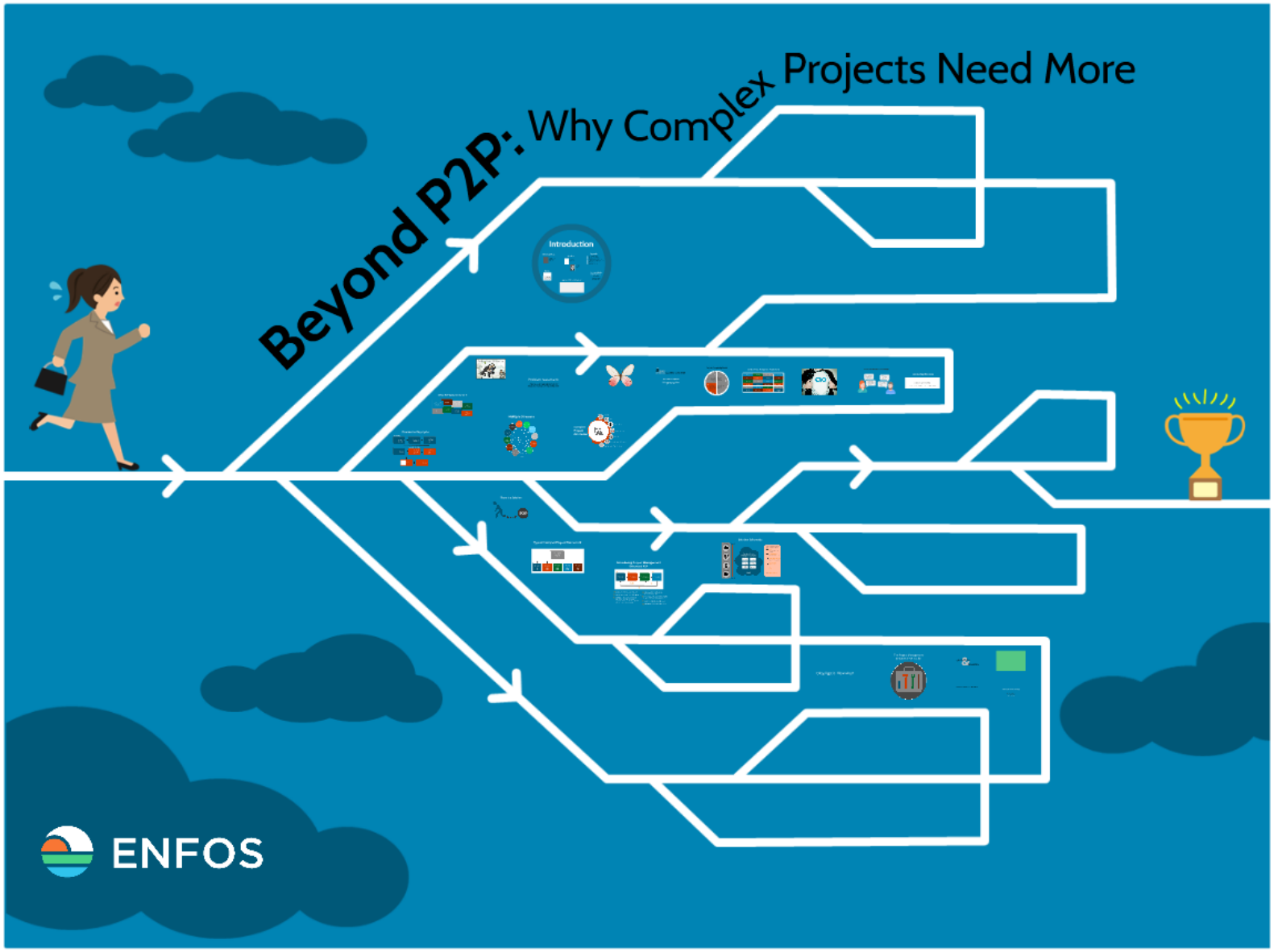
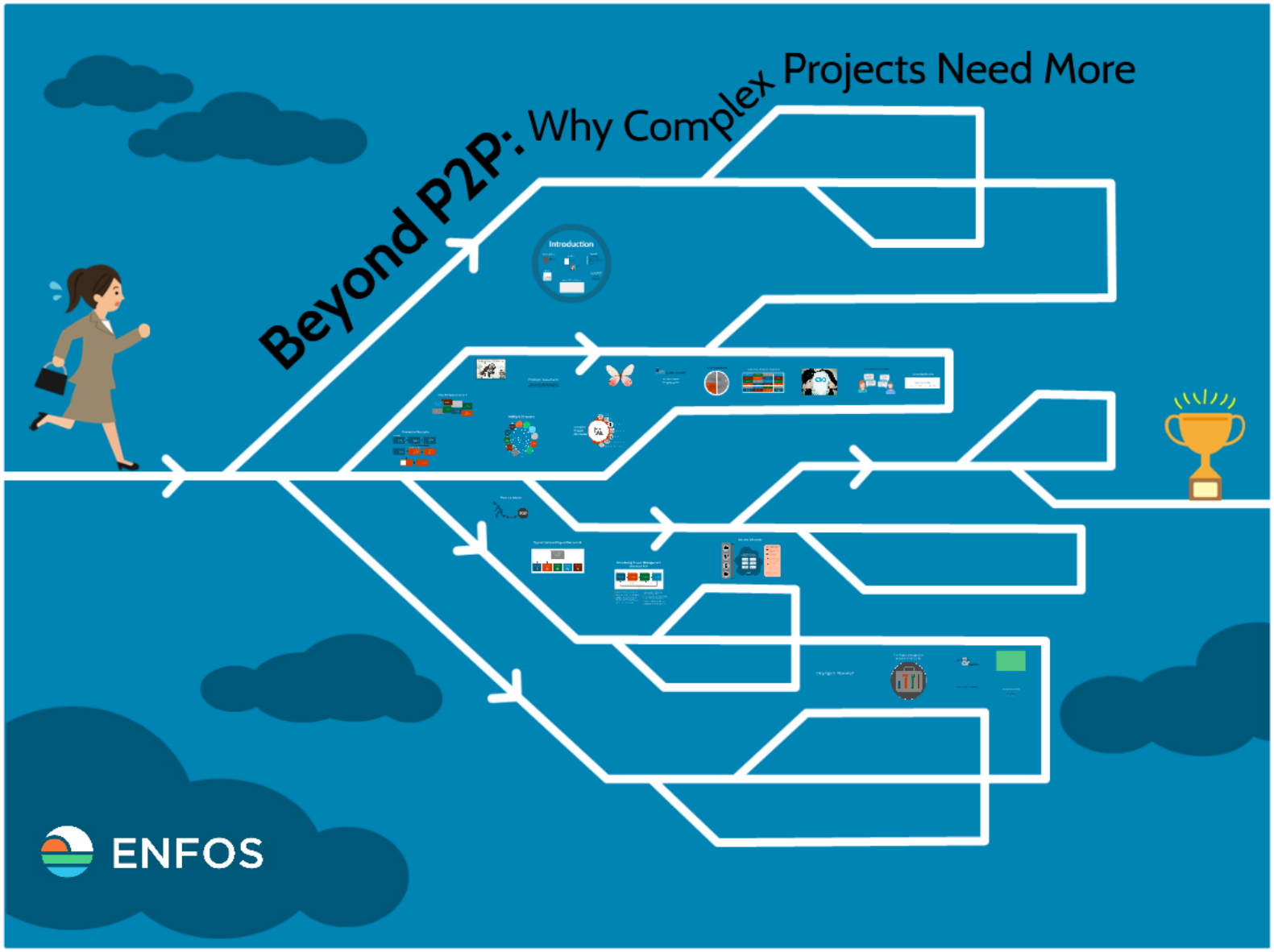

Beyond P2P: Why Complex Projects Need More
Introduction
ENFOS


Beyond P2P: Why Complex Projects Need More
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Introduction

Webinar Host

Christopher Wade
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Pointe-Claire, QC

Speakers

Roger Well, CPG, PMP
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Naperville, IL

Michael Douglas
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Agenda

- Procure to Pay (P2P) Explained
- The Complex Services Challenge
- P2P Gaps for Complex Services
- The Changed Landscape for the CFO and CIO
- Complex Services P2P Best Practices
- What You Can Do
- A Special Offer from ENFOS

About Us

ENFOS

ENFOS is a cloud software platform that expertly manages all of the complexities of remediation and decommissioning - from the financial to the technical.

Beyond P2P:

Why Complex Projects Need More

Who is this for?

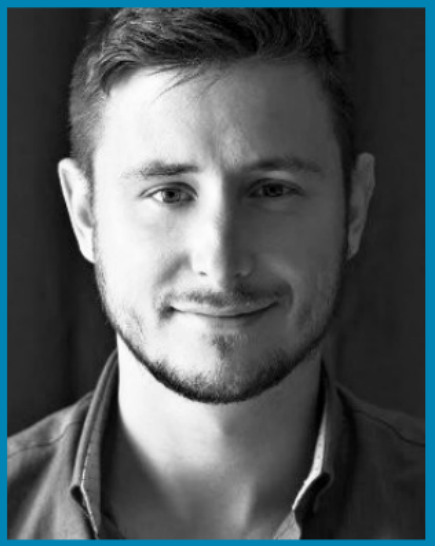
What will I get out of it?

Why is this relevant?

Representative Customers

Celanese · Chemours · ConocoPhillips · Cumberland · DOW · Georgia-Pacific · KINDER MORGAN · NuStar · Nutrien · SUNOCO · TOTAL · UNIVAR · VALERO

Webinar Host



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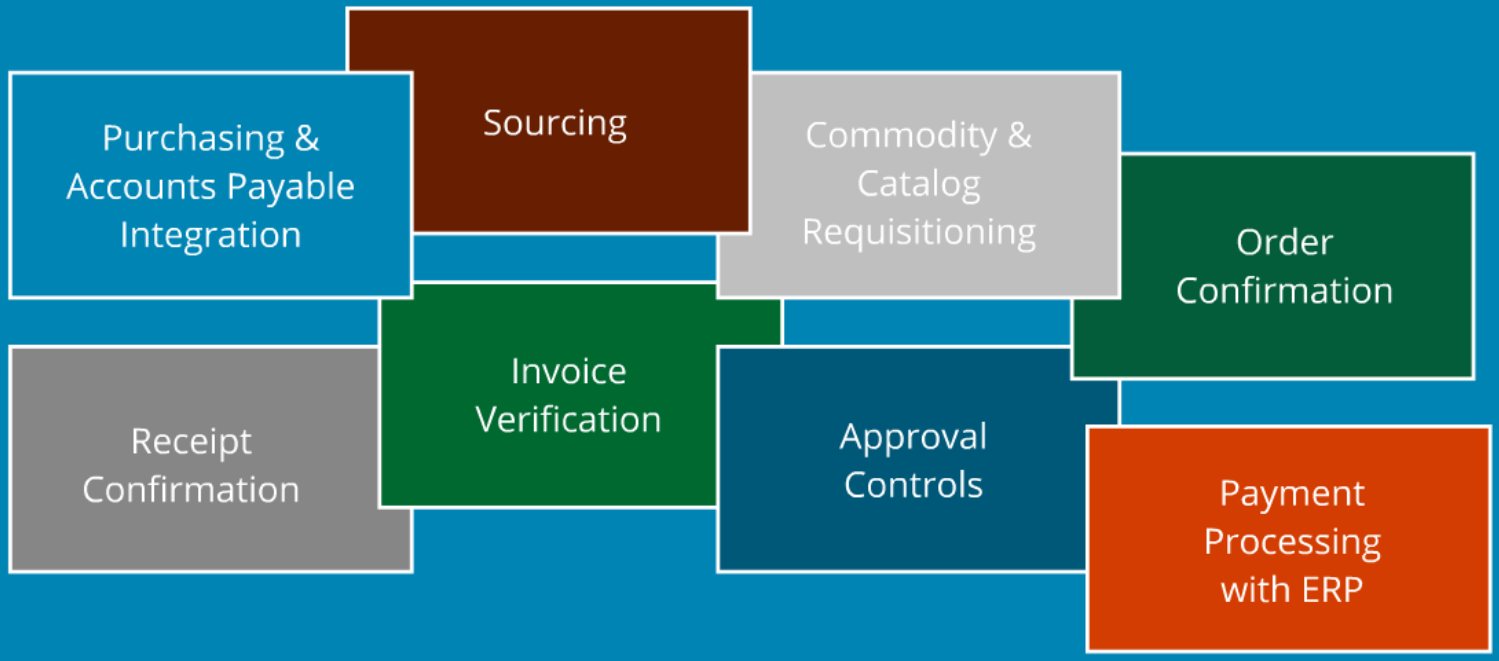
Procure to Pay Cycle

What P2P Systems Do Well



"But P2P doesn't help me or my suppliers do our work"

Problem Statement:

"I have to use the organizational-wide P2P system but I need more for my complex work"

Complexity in Projects & Services:

Created by a high number of interacting variables and sensitivities which impacts decision-making and outcomes over the course of the project lifecycle

Multiple Stressors

Complex Project Attributes

Small changes in the initial or future conditions can create a significantly different outcome...

The 2 main problems caused by complexity

Unintended consequences

Making sense of a situation
(past-present-future)

Project Complexity Model

Complex Project Management Requirements

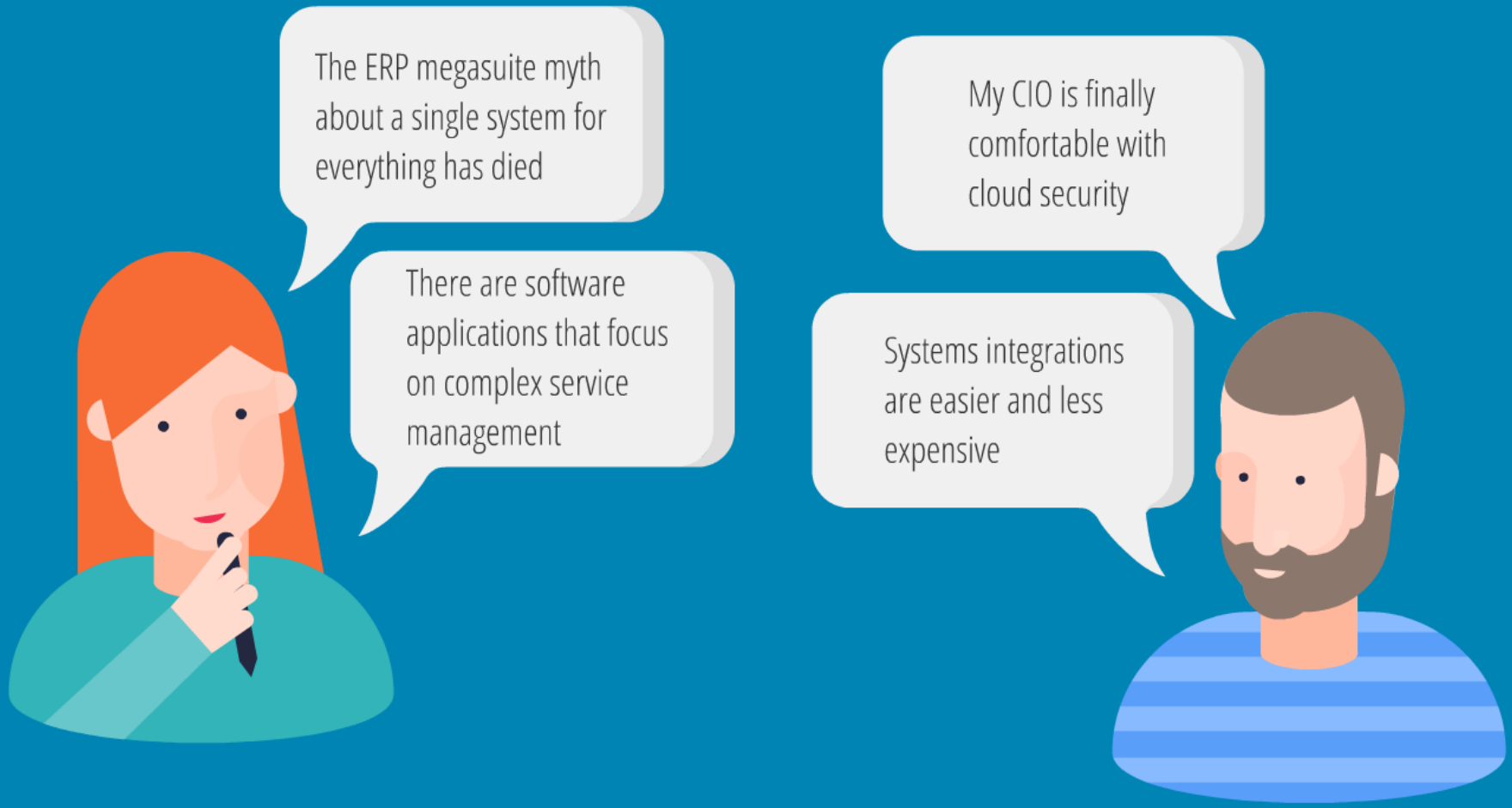
Planning	Forecasting	Reforecasting	Scenario Planning
Decision Support	Risk/Trigger Events	Stage Gates	Change Management
Scheduling	Scope Management	Cost Management	Program Management
Collaboration	Communication	History/Chronology	Document Management
Earned Value	Baselining	Notes	Contact Management
Reporting	BI & Analytics	Technical Data	**P2P**

CIO

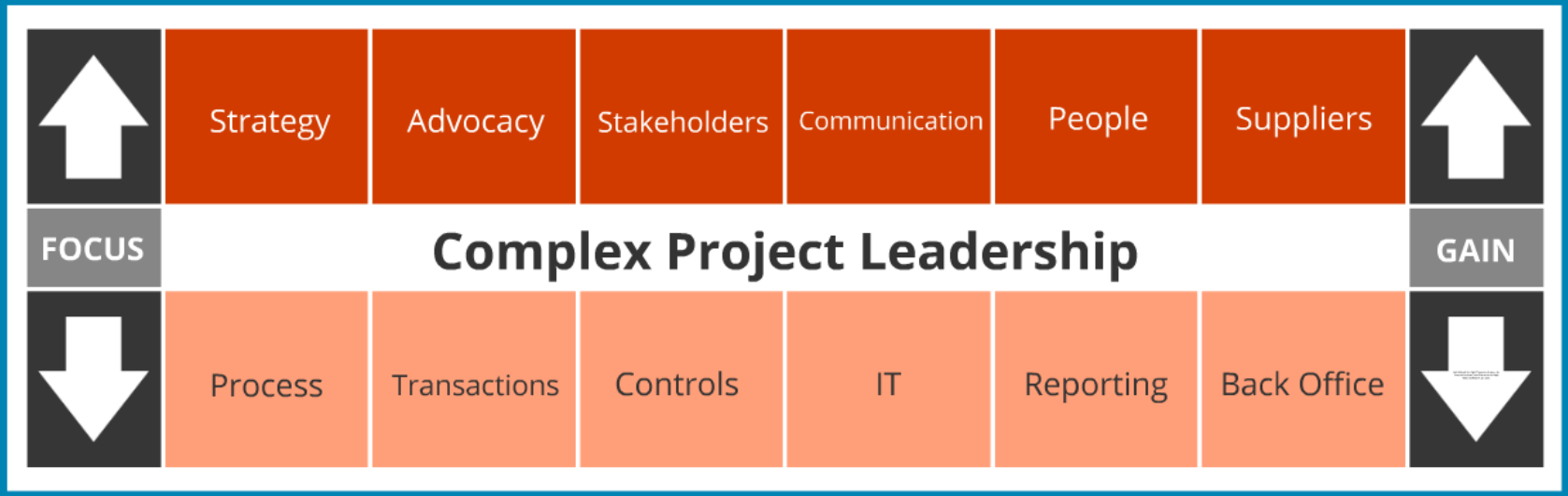
- Determined to deliver digital transformation
- Has the backbone technology in-place
- Knows that enterprise standard P2P may fit 80% of the organization
- Gaps remain for the other 20%

  (Complex Services & Projects that require a higher level of engagement)

The IT Conversation Has Changed



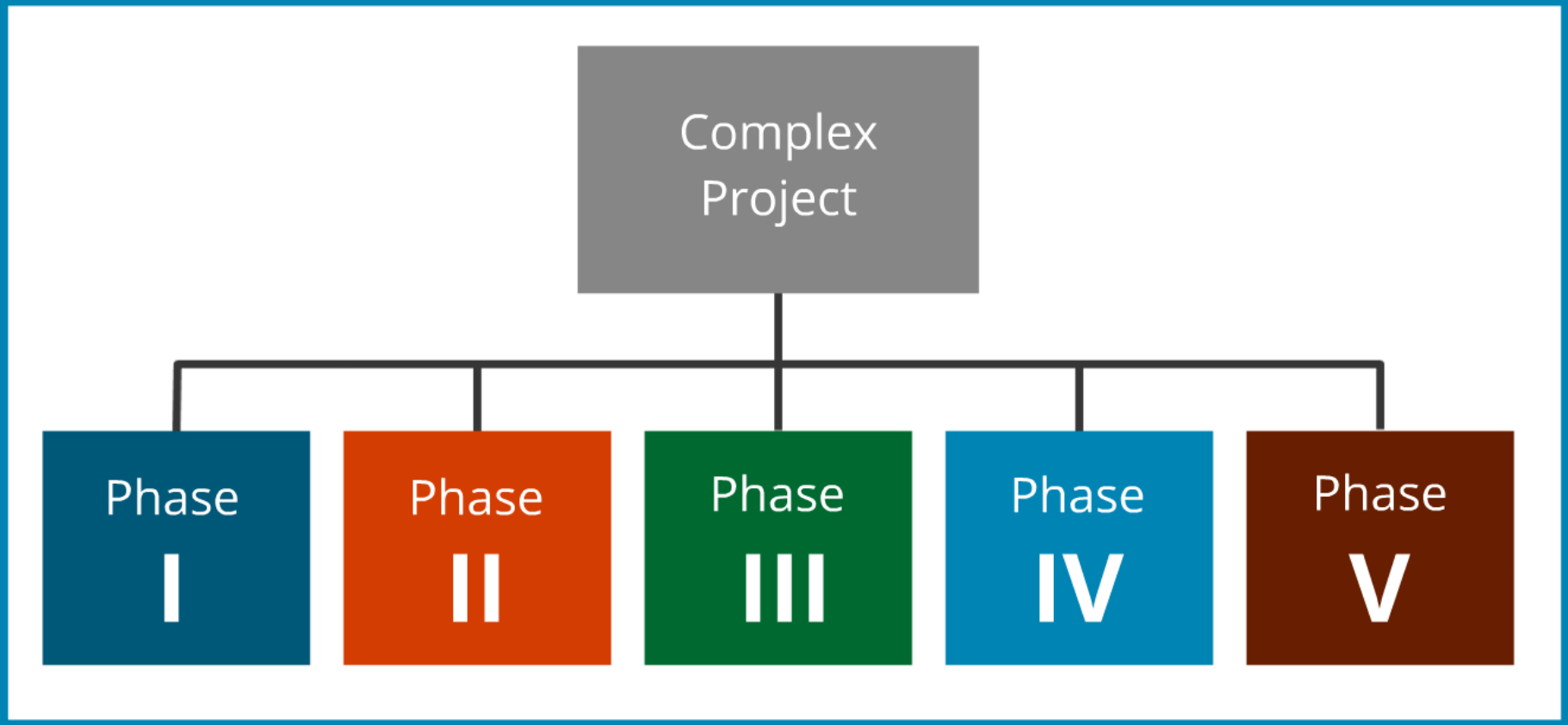
Leadership Dilemma



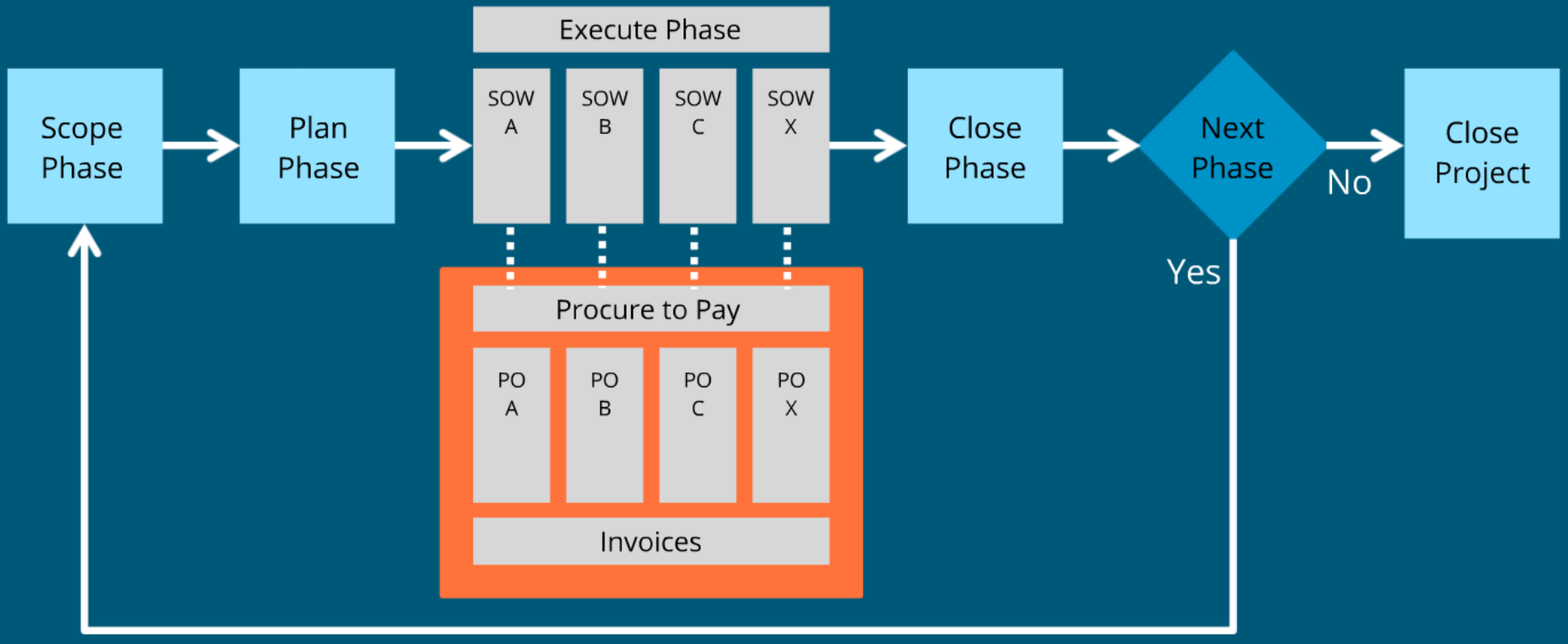
But without the right IT systems in place for Complex Projects, time is wasted and high value tasks don't get done

There is a Solution

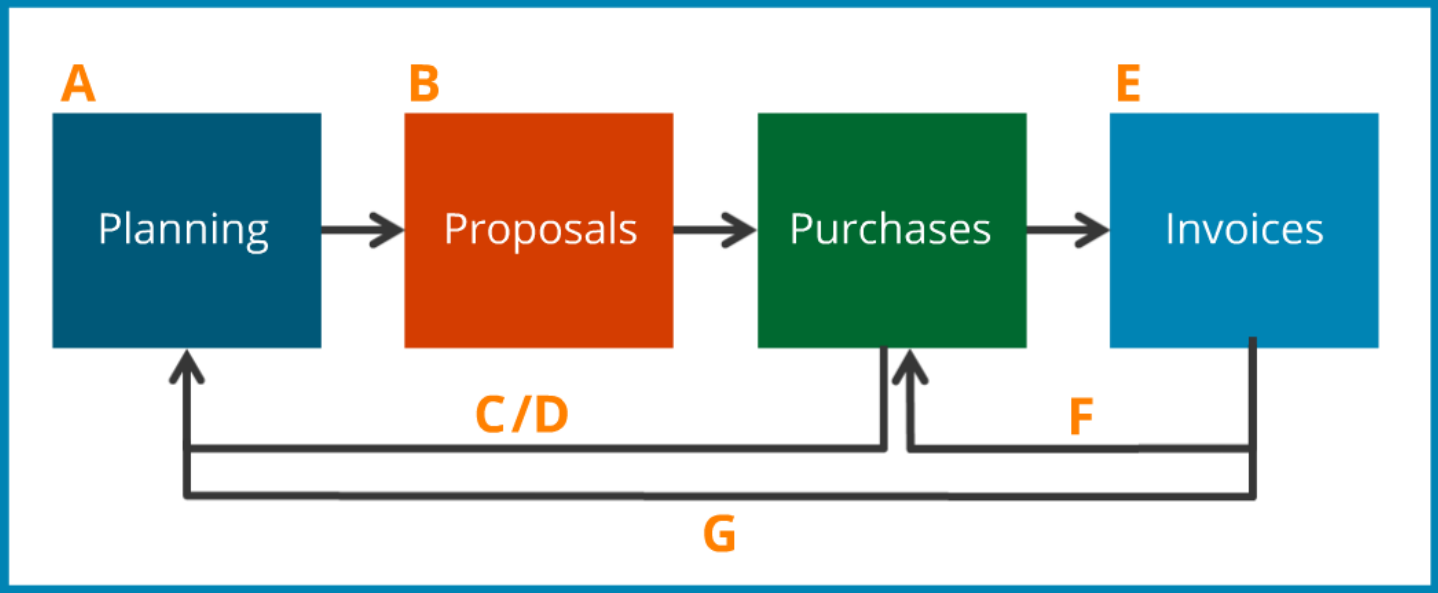
Typical Complex Project Framework



Complex Project Phase Lifecycle



Introducing Project Management Enhanced P2P



A Approved Plan with all Decision Support

B Proposal Scope-Cost-Time verified against Plan

C Purchases create Open Commitments against Plan. Available to Commit is calculated. Purchase cannot be approved if $ exceeds Available to Commit.

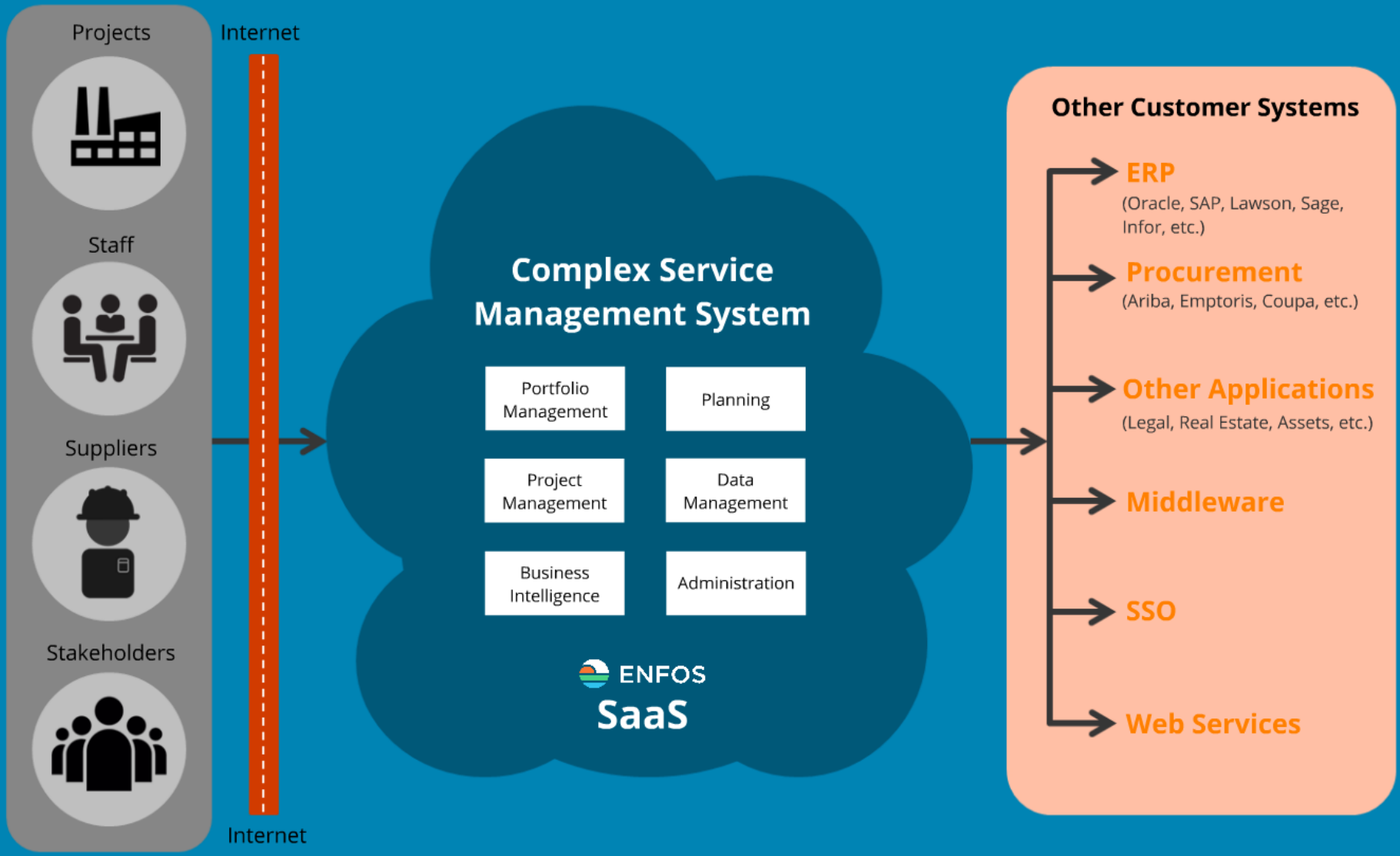
D Plan Reforecast $ must be greater than Open Commitments

E Invoice "Scope" and "Cost" verified against Proposal SOW to a PM-Level of detail

F PO Balance Calculation to Task Levels

G Plan Balance Calculation to WBS Levels

Solution Schematic



Okay, I get it. Now what?

The Project Management Enhanced P2P Toolkit

1

The recorded version of this Webinar

(includes accompanying PPT and backup documentation references)

2

A Copy of Our Whitepaper

"The Business Case for Project Management Enhanced P2P"

3

Our Online Readiness Assessment

You and your teams can fill out on your own time

4

A 1-Hour, No Strings Attached Executive Briefing

We'll go over the results with you on the Assessment

Questions & Answers

A Special Reward for Attendees

THE ENFOS EXPERIENCE 2019

September 24th - 25th, 2019

The Fairmont Austin

ENFOS

Thank you for attending!

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(630) 689-0220 x15