



# The Independent Leader in Water Management

## Who We Are

The unsustainable management of facility water systems results in tens of thousands of people harmed and billions of dollars and gallons of water wasted, year after year. That's the problem Phigenics was founded to solve. Phigenics is an **independent**, non-conflicted adviser that designs comprehensive water management programs and provides verification and validation that the programs are safe, efficient, and defensible. Clients such as Atrium Health, Walmart, Mandarin Oriental, University of Calgary and the Veterans Health Administration trust us to help keep their water and energy costs down and their patients and customers safe.



## Phigenics Core Purpose

To help facility managers optimize the total cost of their water systems by improving **safety** and **efficiency**.

## Solving the *Legionella* Crisis

*Legionella* is a gram-negative bacterium that causes a dangerous and sometimes deadly form of pneumonia called Legionnaires' disease. It thrives in water systems and is distributed through common plumbing fixtures like showers, faucets, cooling towers, hot tubs, decorative fountains, water features, and hot water tanks. Building owners and facility managers are directed to implement a water management program to manage *Legionella* risk.



Ashton McCombs, Dr. William McCoy, and Jay Reading left the water treatment industry and founded Phigenics as an **independent** water management company. It was their foundational belief that much like a doctor should not also own the pharmacy due to a conflict of interest, those providing water treatment services should not also be validating their own performance. Phigenics has industry-leading *Legionella* consultants and testing services, with clients in all **50 states** and several foreign countries.

## With Clients: We Sit on the Same Side of the Table

Here's why independence is important: A facility manager at a Veterans Health Administration hospital went to a chemical treatment company for testing. The company said, "You have *Legionella*, and its going to cost you to get rid of it." The hospital filled out a purchase order for the chemical company's proprietary, expensive, and complex system. But before the sale finalized the facility manager called us.



Our *Legionella* consultant asked, "Have you ever thought about moving the water more effectively?" The subsequent flushing program, combined with a, comprehensive, defensible water management program, solved the problem and saved the hospital over **\$1,000,000**.

## With Employees: Training Focus and Career Fulfillment for All

While many companies are cutting back on employee training and benefits, we see both as essential to fulfilling our core purpose. Our employees choose a career with Phigenics for the long term, because of a supportive and coaching culture, as well as a quality compensation and benefits package. As a result, we have a high employee retention rate— something our clients appreciate as part of delivering consistent and reliable water management services!



## In Our Community: Supporting Lifelong Success for Neurodiverse Adults

**SLS Community** (SLS) was founded in 2016 so that neurodiverse adults could flourish, interact meaningfully with the broader community and find their own path to self-actualization.

Phigenics is committed to enabling SLS Community to fulfill its purpose of providing high-quality, person-centered living, and community options for neurodiverse adults.

Phigenics, SLS Community's Strategic Corporate Partner, has committed to the following:



**Employment:** Phigenics is committed to working with SLS Community to improve its HR processes to better recruit, employ, and retain neurodiverse adults.



**Financial:** Phigenics has been a contributor to SLS Community from concept through early implementation. We will continue to support financially as well as provide business development assistance.



**Advocacy:** Phigenics is committed to being a voice in the business community on the benefits of a neurodiverse workforce. We will be a resource for advice and guidance for other businesses that seek to hire neurodiverse employees.



Supporting Lifelong Success  
for Neurodiverse Adults

Phigenics provides our community with good jobs and services for neurodiverse adults. Most importantly, we're helping to prevent *Legionella* outbreaks in hospitals, schools, hotels, and other facilities. Phigenics is the **independent leader in water management**— and we're helping to protect your health by making the facilities in your community safer.