



Sebastian Fazzino

CISSP, CISM, CGEIT

ProfitStars® a Division of Jack Henry & Associates

Director, Sales Operations | Gladiator & Financial Crimes Solutions

Sebastian is responsible for the business development of the Gladiator® and Financial Crimes Solutions. His teams empower financial institutions to mitigate cybersecurity risk, increase their operational efficiencies, control IT expenditures, and ultimately protect their reputations.

An innovative executive with 29 years of IT, security, audit, sales, and operations management experience. Sebastian has worked solely with financial institutions for over 19 years. Prior to joining ProfitStars, he was responsible for the strategic direction and oversight of the financial industry vertical at All Covered, IT Services from Konica Minolta.

Sebastian began working with financial institutions as a senior executive for Perimeter e-Security (acquired by BAE), the world's first provider of "Security in the Cloud." During his tenure, he held leadership roles in operations and business development. Sebastian joined Perimeter e-Security in 2000 and for 10 years contributed greatly to their rapid growth and expansion from a startup to annual revenues exceeding \$60 million. Prior to his years at Perimeter e-Security, Sebastian served as VP, CTO for Ryan Partnership (acquired by Epsilon), one of the largest marketing and integrated business strategy companies in North America, serving Fortune 1000 clients.

He holds a Bachelor of Science in Industrial Technology from Central Connecticut State University and is an active member of ISSA, ISACA, InfraGard, and the Association for Financial Technology (AFT). Sebastian is an experienced speaker on the topics of cybersecurity and IT compliance in banking.

Speaking Topics:

- Information Security
- Cybersecurity
- IT Regulatory Compliance in Banking
- Network & Server Infrastructure
- Cloud Computing