

**Panel:**

# **Is Your Next Big Donor Hiding in Plain Sight?**

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Chris Barragan, Weber State University | Nick Fulton, UNC Rams Club | Matt Spencer, Weber State University | Casey Steffan, Virginia Athletics Foundation

# Introductions



**Chris Barragan**  
Sr. Development Director for the  
Goddard School of Business



**Nick Fulton**  
Director of the Annual Fund



**Matt Spencer**  
Associate Vice President of Development  
and University Advancement



**Casey Steffan**  
Director of Membership and  
Development



# At-a-Glance...

