



Client Webinar Series

with Verizon Connect



January 2020

Your Hosts

Michael Arkins
HR Lead



&



Dan O'Sullivan
Sales Executive



Agenda

Meet Verizon Connect
Partnering with Benivo
Lessons Learned
Q & A

Meet Verizon Connect

Part 1



Where we fit inside the bigger picture!

- Leveraging one of the biggest brands in the world
- \$264.82 billion in assets
- 13th Biggest Company in the World (Fortune 100)

verizon[✓]
connect



verizon[✓]



verizon[✓]
media

We guide a connected world on the go.

In 2016, Verizon brought together three best-in-class brands to service the needs of any business fleet.



We enable companies with a mobile workforce to be their best.

We help you uncover the information you need to make better business decisions.

Fleet management

- Manage the location, status and health of your vehicles
- See how your vehicles and equipment are being utilized
- Be more efficient and productive

Workforce management

- Manage the location, status and well-being of your mobile workers
- See their progress and activities throughout their work day
- Promote safety and security



Our business

Verizon Connect offers a leading cloud-based mobile workforce management platform.

4,500

Employees

19

Countries

180

Patents

1,432

Employees in Europe

1,620

Technology Engineers

550

Security Consultants
Worldwide

20+

OEM

relationships

Challenges

- Over the last 18 months, Verizon Connect has continued to **scale and expand** their talent base in Dublin. Reinforcing culture while experience growth is key!
- **Finding the right people** to support scale: Finding the right talent for highly specialist technical roles is difficult in Dublin. Attracting and relocating is key to being able to compete and continue to deliver growth.
- **Reaching capacity**: In 2018, Verizon needs to move over 300 employees to a new state of the art tech hub in Sandyford as well as continue to attract high volumes of top talent from overseas to join our innovative journey.

Partnering with Benivo

Part 2



Destinations by Benivo

A complete welcome experience.

Actions



Social Insights



PayLater



Welcome Gifts



Unlimited Locations. Unlimited Customisations.

ACTION HUB

What to do, when, and
how to do it.

Personalised list of actions
to move/settle-in.

Flexible workflows

Forms

Digital signatures

Notifications


Customization


Google


Deloitte. Actions Housing Insights Destination WorkLife

My progress
5%
Colleagues progress 30%





Start date: 31st Jan 2020 ✎

 **Next 7 days**

 **View all**






 **Priority actions**

Action categories

-  **Immigration essentials** 4
-  **Plan your move** 5
-  **Get set up** 6
-  **Your Benivo benefits** 3
- ☒ **Completed actions**

View All

Today

- ☐ Take a tour of your platform
- ☐ Apply for your national ID card 
- ☐ Learn the local language
- ☐ Read a quick guide to renting 
- ☐ Plan your airport transportation
- ☐ Apply for social security  
- ☐ Confirm your contact details 

HOUSING HUB

Guides, tools and resources you
need to find a place to live.

Short & long term housing
market briefings

Where to live


Norms for prices, commutes and
neighborhoods

How to search the market and
search effectively

Negotiating prices & referencing

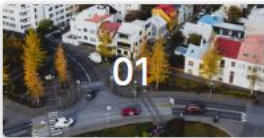
Avoiding scams

Understanding your contract

ExxonMobil[Home](#)[Actions](#)[Rental Advice](#)[PayLater](#)[Insights](#)[Explore](#)[Learn](#)


Here you will find rental advice, tools and resources to help you with your move.

0/5 COMPLETED




Explore the rental market
Find areas to live in based on your budget and commute preferences
0/1 module completed


[Let's start](#)




Search for housing
How to search for housing, schedule viewings and avoid scams
0/5 module completed



Securing housing
The final steps towards making a property your new home
0/4 module completed



Pay for your accommodation
Access PayLater and pay your upfront expenses with ease
1/2 module completed




Make your move
Move your belongings and set up your new home
0/3 module completed

SOCIAL INSIGHTS SYSTEM

Learn from Colleagues

Local services
reviews, star
ratings,
destination
advice and
insights from
colleagues who
moved before.





 [Home](#) [Actions](#) [Rental Advice](#) [PayLater](#) [Insights](#) [Explore](#) [Learn](#)


Collect points and reach new levels by sharing your insights!


7150


Your points













Well Done!


Share by answering questions on these topics




My move
Earn 100 points
Let us know your top tips for getting stuff done



Settling in
Earn 140 points
Tell us which services you use in Rotterdam



Schools
Earn 120 points
Tell us what you know about schools in Rotterdam



PAYLATER

Employees can pay their rent & deposit by instalments after they get paid, interest free.

\$3,000 coverage

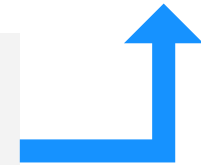
Solve cash flow concerns

Budget neutral finance support

No legal/payroll costs or tax impact

The screenshot shows the KPMG PayLater website. At the top is the KPMG logo and a navigation menu with links: Home, Actions, Rental Advice, PayLater, Insights, Explore, and Learn. A user profile icon is in the top right. Below the navigation is a hero section with a background image of a person looking out a window and a blue banner that says "Hi Dan, welcome to Rotterdam!". Underneath is a section titled "Advice, tools and tips to support your new opportunity with KPMG" containing three cards: "Actions" (with an image of a hand on a calculator), "Rental advice" (with an image of a building), and "PayLater" (with an image of stacked coins). The "PayLater" card is highlighted with a blue border and contains the text "PayLater" and "Help to pay large, upfront accommodation costs".

"The PayLater scheme is a blessing. I wouldn't have been able to relocate without it." - Savannah , relocated with Benivo



Benivo for Verizon Connect

Reduce Admin Work

Challenge

Verizon Telematics is growing fast and recruits globally. The workload on HR increased significantly.

Solution

Benivo platform provides a one-stop-shop for all employee questions, so HR can focus on more strategic work.

“

It's important to us that the arrival experience is streamlined and organised. Benivo helps my team operate efficiently.

”

Michael Arkins, HR Director

Onboard Employees Faster

Challenge

Making onboarding meetings and content relevant to everyone with a mixed class of local, national and international recruits.

Solution

Benivo helps employees settle in and sort out their admin before day 1 to hit the ground running and become productive faster.

“

Too much onboarding time was spent on relocation and settling in with international recruits, which isn't relevant for locals. Benivo changed this dynamic on our team.

”

Michael Arkins, HR Director

Better Employee Experience

Challenge

Moving to a new location requires a mix of services and education to help reduce stress and make the move an exciting experience.

Solution

Benivo for Verizon Telematics provides education and services including financial support to ensure a great experience.

“

We see value in partnering with Benivo, and our employees give great feedback.

”

Michael Arkins, HR Director

Lessons Learned

Part 3



Verizon Connect *Lessons Learned*

- **Evolving requirements:** initially our main driver for adopting an outsourced model was to achieve efficiencies. *Today* the main value is the positive employee experience improvements that we have gained.
- **Challenge assumptions:** '*welcome experience*' we found by focusing on our 'must have' requirements and challenging assumptions we were able to better focus.
- **Take a helicopter view:** as our business evolved through acquisition, we needed to look at how vendors fitted within the wider corporate environment.

Benivo *Lessons Learned*

- **Paylater** speed to delivery - > feature value defined by timing it is delivered
- **Social Insight** gamify to boost data collection - > shift from surveys
- **Stay Open** to using the platform in novel ways *Cookstown* - > *Sandyford office move*

Questions

Part 4



Benivo works with over 50 leading employers directly or through partners



Thank You!

Learn about opportunities to try Benivo for free for your company in 2020.

Schedule a demo to learn more
benivo.com/contact

