2018 At a Glance

BFA Technologies, Inc. Highlights

Contract IT Staff Augmentation

Who: Top 10 member Fortune 100 company with 80,000 total employees
Challenge: Required high-level expertise in both Apple and Jamf related services for tier 3 support and creating core policies and foundations for future growth
BFA Success: Full-time, 6 month, 40 hr./week on-site contract for BFA Sr. Consultant after initial recommendation by Jamf Professional Services and Apple Enterprise

Fully Outsourced Remote Managed Services

Who: Jacksonville advertising and marketing company focusing on political branding with 100+ remote and on-site employees
Challenge: Managed critical infrastructure, on-boarding new hires, and end user requests for hardware and software support on a near 24x7 basis
BFA Success: Successfully, remotely managed all facets of IT during client's largest (pre-election) period and year in its history. Also installed nearly $300K of new Apple hardware - including (26) iMac Pro's - after referring client to local Apple retail business team

Fully Outsourced Apple Managed Services

Who: A financial technology company with over 1,500 employees
Challenge: Largely windows-based enterprise with need for better IT infrastructure support for their Apple users - including C-level executives - as well as for greater Jamf Pro administration expertise
BFA Success: Monthly hybrid MSP contract to include a.) support all Apple-related IT needs and b.) Jamf Pro administration for 100+ macOS & 50+ iOS devices

Fully Outsourced Jamf Managed Services

Who: Human capital management firm with a global workforce of over 3,200 employees.
Challenge: Global enterprise mobility management of all Apple devices
BFA Success: Monthly contract to serve as Jamf Pro administrator for over 585 devices across the globe

Jamf Jumpstart Integrator Program

Who: Jamf, inc. for whom BFA provided 238 days of on-site Jamf Pro JumpStart instruction in 2018, allowing BFA to proudly boast (2) of the top individual JumpStart integrators in the U.S.
BFA Success: BFA continued to enhance its deep partnership with jamf as a top integrator partner for jamf JumpStarts across the U.S.

Enterprise Storage Capabilities

Who: Two independent advertising & marketing firms in Atlanta GA and Jacksonville FL
Challenge: Need for more robust, enterprise-grade hardware & software storage solutions to accommodate growth from existing 65TB and 85TB of data respectively
BFA Success: Sale, project management and installation of > $350K of enterprise storage from Quantum, the global leader of video and rich media workflows

Partner Training

- Quantum Enterprise Storage: Remote (4 days)
- ACN Networking Certification: On-line
- Jamf 400 Course: Minneapolis (4 days)
- Jamf 300 Course: Minneapolis (4 days)
- Hubspot INBOUND: Boston (3 days)
- Jamf Nation User Conference (JNUC): Minneapolis (4 people...4 days)