

# Accelerating improvements in EBITDA, cash and growth performance for CEOs and Private Equity partners

# Our engagements deliver between a 4:1 and 8:1 ROI

We provide a unique 100% guarantee of engagement fees based on annualized savings\*

### **About Maine Pointe**

Maine Pointe is a supply chain and operations implementation focused consulting firm that accelerates measurable performance improvements in EBITDA, cash flow and growth for chief executives and private equity firms around the world. Our pragmatic step-by-step TVO™ approach delivers measurable results at a pace that works for clients as they journey towards **digital supply chain transformation.** 

## **Snapshot**

- Founded in 2004. \$Billions of value delivered to clients globally
- Accelerate sustainable business value through performance improvements in EBITDA, cash and growth
- Transform the global supply chain into a competitive weapon
- Deploy differentiated capabilities and SMEs with deep experience in the areas of logistics, operations, procurement, data analytics and leader & organization improvement
- Break through functional silos to drive value across the business, from customers to suppliers' suppliers
- TVO approach drives self-funding operational momentum
- Help procurement, logistics and operations teams move up the maturity curve beyond cost to strategic value creation
- Deliver, on average, a 6:1 ROI, based on annualized savings
- Underwrite engagements with a unique 100% engagement fee guarantee\*

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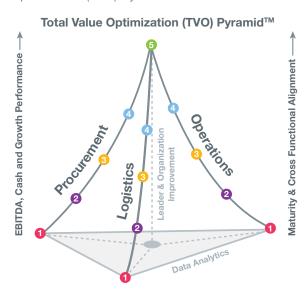
# Focused and Results-Driven Value Proposition

As specialists in procurement, logistics, operations, data analytics and leader & organization improvement, Maine Pointe is uniquely positioned to deliver rapid, quantifiable improvements across the buy-make-move-fulfill supply chain.

This enables growth and delivers the greatest value to customers and investors at the lowest cost to business through Total Value Optimization™.

#### How we do it

Leveraging an average of 25 years' experience, our handson industry and implementation experts collaborate with executives, their teams and suppliers to break through functional silos and rapidly move up the Total Value Optimization (TVO) Pyramid<sup>TM</sup>.



\*We endeavor to underwrite all engagements with a guarantee. Subject to the findings in our Analysis, there may be circumstances when we will adjust this guarantee.



Enhance your career and help us achieve our vision of being the world's most sought-after operational implementation consulting firm

## Opportunities are central to a career with Maine Pointe

The growth and development of our talent is at the heart of our culture and is critical to our people, clients' and company's success. But don't just take our word for it. **Meet some of our team...** 



"The exacting process that Maine Pointe uses to move their clients up the maturity curve creates a rewarding environment full of A-players, and a culture that recognizes and breeds excellence. Extremely challenging work that yields real results, direct Executive Leadership support, and upward mobility are key factors that set Maine Pointe apart."

Field Jones, Practice Partner

"Maine Pointe is a company that actually strives to live its values. Succeeding in such a dynamic industry takes extremely high levels of commitment and personal sacrifice. It is a comfort to know that such strong support and engagement in your own growth and performance exist, and that it is easily accessible. This is a Maine Pointe differentiator."

Sara Raudenbush, Consultant





"Working side-by-side with Maine Pointe's pool of top-quality employees and contractors **provides an** unparalleled opportunity to develop skills and expertise across all of the company's practices and market segments. If you have a hunger for learning and expanding your skills set, Maine Pointe is a great place to be."

Branden Bradley, Consultant

### What makes us different?

- 1. The opportunity to work alongside other like-minded professionals who share similar values
- 2. Free access to our proprietary learning management system, the Maine Pointe Academy
- 3. Leadership who appreciate hard work and the sacrifices people make
- 4. Challenging and rewarding assignments
- 5. Generous resource referral and engagement bonuses

Visit: www.mainepointe.com