Total Value Optimization • Guaranteed™

Maine Pointe

A member of the SGS Group

Company Overview

Accelerating improvements in EBITDA, cash, growth and risk performance for CEOs and private equity partners

Our engagements deliver between a 4:1 and 8:1 ROI

We provide a unique 100% guarantee of engagement fees based on annualized savings*



About Maine Pointe

Maine Pointe, a member of the SGS Group, is a supply chain and operations implementation focused consulting firm that accelerates measurable performance improvements in EBITDA, cash, growth and risk for chief executives and private equity firms around the world. Our pragmatic step-by-step TVO[™] approach delivers measurable results at a pace that works for clients as they journey towards **digital supply chain transformation**.

Snapshot

- Founded in 2004. \$Billions of value delivered to clients globally
- Accelerate sustainable business value through performance improvements in EBITDA, cash and growth
- Transform the global supply chain into a competitive weapon
- Deploy differentiated capabilities and SMEs with deep experience in the areas of logistics, operations, procurement, data analytics and leader & organisation improvement
- Break through functional silos to drive value across the business, from customers to suppliers' suppliers
- TVO approach drives self-funding operational momentum
- Help procurement, logistics and operations teams move up the maturity curve beyond cost to strategic value creation
- Deliver, on average, a 6:1 ROI, based on annualised savings
- Underwrite engagements with a unique 100% engagement fee guarantee*
- A member of the SGS Group. SGS is the world's leading inspection, verification, testing and certification company. SGS has over 2,600 offices and laboratories around the world.

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Focused and Results-Driven Value Proposition

As specialists in procurement, logistics, operations, data analytics and leader & organisation improvement, Maine Pointe is uniquely positioned to deliver rapid, quantifiable improvements across the plan-buy-make-move-fulfil supply chain. This enables growth and delivers the greatest value to customers and stakeholders at the lowest cost and risk to business through Total Value Optimization[™].

How we do it

Working onsite or offsite as required, our industry and implementation experts help executives and their teams overcome short-term supply challenges and build the foundations for a resilient, digitally enabled, agile supply chain and operations of the future.

